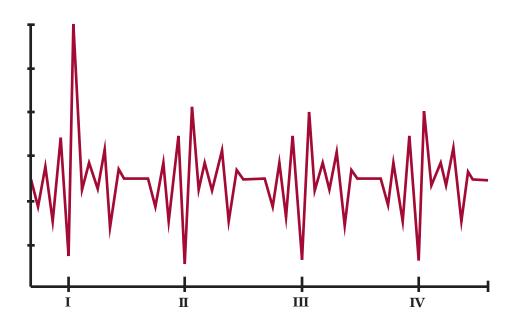
THE HEALTH CARE M&A REPORT

FIRST QUARTER 2014

A SUPPLEMENT TO HEALTH CARE M&A NEWS





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Physician Medical Groups
Rehabilitation



TABLE OF CONTENTS

INTRODUCTION	5
BEHAVORIAL HEALTH CARE	
BIOTECHNOLOGY	47
EHEALTH	63
HOME HEALTH CARE & HOSPICE	75
HOSPITALS	81
LABORATORIES, MRI & DIALYSIS	89
LONG-TERM CARE	97
MANAGED CARE	129
MEDICAL DEVICES	135
PHARMACEUTICALS	149
PHYSICIAN MEDICAL GROUPS	169
REHABILITATION	177
OTHER	181
INDEX	197

INTRODUCTION

This is the 83nd issue of *The Health Care M&A Report*, which tracks the merger and acquisition market in the health care industry. General trends in the market are discussed in this Introduction, followed by a look at each of the 13 sectors we cover. In the Index, each entry details a transaction, describing the target and acquirer. It also provides the price, terms, acquisition multiples and other financial information, when available. Finally, the commentary section offers additional analysis.

This issue reports on the 239 transactions that were announced in the first quarter of 2014, listed alphabetically by target with 13 separate health care sectors.

- Behavioral Health Care
- Biotechnology
- eHealth
- Home Health & Hospice
- Hospitals
- Laboratories, MRI & Dialysis
- Long-Term Care

- Managed Care
- Medical Devices
- Pharmaceuticals
- Physician Medical Groups
- Rehabilitation
- Other

Significant trends are noted with a series of charts, providing details of size and the players involved. These general figures and statistics are followed by sections on the M&A market for each of the 13 sectors of the health care industry. We categorize these sectors as either Services or Technology. Services includes Behavioral Health Care, Home Health & Hospice, Hospitals, Laboratories/MRI & Dialysis, Long-Term Care, Managed Care, Physician Medical Groups, Rehabilitation and Other. The Technology sector includes Biotechnology, eHealth, Medical Devices and Pharmaceuticals.

A note on our methodology: For reasons of timeliness, we record each transaction by the date of the announcement rather than the closing date. Announcements generally coincide with a significant event, such as the signing of a letter of intent, the receipt of regulatory clearance, or even the closing date itself. The assumption is that, once a letter of intent is signed, for example, the parties to the deal consider it to be economically viable relative to the market conditions at the time of the signing.

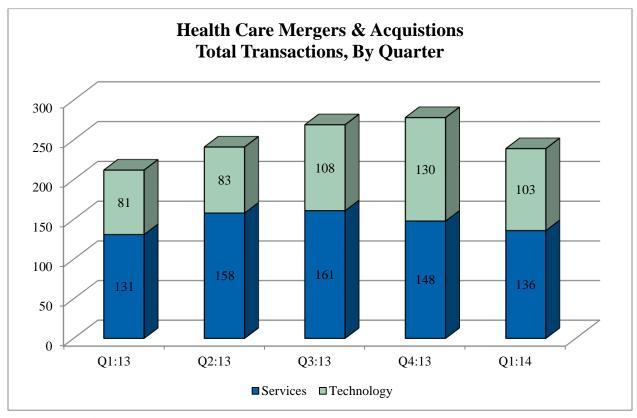
Also, beginning with the third quarter of 2012, we changed our methodology for reporting the dollar value of the transactions involving milestone payments, which are common in the biotech and pharmaceutical acquisition market. Prior to Q3:12, the reported price was the maximum, assuming all milestone payments were made in the future, which is obviously not a given. Now we measure each deal only by the upfront cash payment as the value of the deal, although we still report the potential milestone payments.

NOTABLE TRENDS IN Q1:14

Notable trends in the first quarter's health care M&A market include:

- 1. Deal volume slipped slightly in the first quarter of 2014, down 14%, which is not unusual given that it follows the end of a year, when most deal makers are rushing to close the books on transactions. This year's first quarter deal volume, at 239 deals, didn't dip as low as the year-ago quarter in 2013, when deal volume dropped to 212 deals. For those who believe the first quarter sets the tone for the rest of the year, the numbers are encouraging.
- 2. The Pharmaceutical sector appeared to cool off after a busy fourth quarter. Merger and acquisition activity in this category roared to 46 deals announced in Q4:13, and then slid to only 33 deals in Q1:14. Calculated by deal value, however, pharmaceutical deals accounted for 64% of the total spending in the first quarter, at \$31.7 billion, compared with its 44% contribution, at \$17.7 billion. The deal-making pace seems to be picking up in the second quarter, as Big Pharma companies get in on the action that has recently been the domain of the smaller, specialty pharmaceutical companies.
- 3. Long-Term Care kept up its torrid deal-making pace, with 60 transactions announced. That level matched the activity reported in Q3:13, and was only slightly off the record-setting fourth quarter, with 65 transactions reported. Deal value increased in the first quarter, however, to nearly \$5.5 billion, compared with approximately \$3.9 billion in the previous quarter. Activity from real estate investment trusts propelled a good bit of the action in Q1, as American Realty Capital Healthcare Trust announced seven deals and Aviv REIT, Inc. made three deals. Platinum Health Care, LLC announced five deals in the quarter.
- 4. M&A in the Hospital sector slowed even further, to just 12 deals announced in the entire first quarter, and 17 in the previous quarter. This was a busy sector in the first three quarters of 2013, when more than 20 deals were announced in each period. The slowing activity is due in part to the mega-mergers between four publicly traded multi-hospital systems in mid-2013. One of those deals closed in October 2013, while the other was completed in January 2014. As those companies begin to integrate and focus on internal issues and operations, their M&A appetites are sated, for the time being at least. The outlook for acute care hospitals seems to be brightening a bit, as first quarter earnings reports from some health systems indicate the newly insured Medicaid consumers under the Affordable Care Act are taking advantage of their insured status.

Quarterly Mergers & Acquisitions Deal Volume



Source: Health Care M&A News, April 2014

With 239 deals announced during the first quarter, acquisition activity was down 14%, compared with the 278 transactions announced in the previous quarter, but was up 13% versus the 212 deals announced in the year-ago quarter (Q1:13).

The health care services industry represented 57% of the deals made public during Q1:14 and the health care technology category made up 43%. This balance is consistent with trends seen in the previous four quarters, in which services accounted for the majority of all deals. However, the margin narrowed considerably in the past two quarters, in which the services sector accounted for less than 60% of that quarter's deal volume. The widest margin was a 66% share for services deals in Q2:13.

Deal Volume by Health Care Sector

	Q1:14	Q4:13		(21:13
Sector	Deals	Deals	% Change	Deals	% Change
Services Segment:					
Behavioral	3	2	50%	7	-57%
Home Health Care	6	10	-40%	9	-33%
Hospitals	12	17	-29%	21	-43%
Labs, MRI, Dialysis	11	9	22%	9	22%
Long Term Care	60	65	-8%	44	36%
Managed Care	5	4	25%	2	150%
Physician Groups	10	20	-50%	13	-23%
Rehabilitation	2	6	-67%	2	0%
Other	27	15	80%	24	13%
Services Subtotal	136	148	-8%	131	4%
Technology Segment:					
Biotechnology	26	30	-13%	12	117%
e-Health	19	24	-21%	16	19%
Medical Devices	25	30	-17%	25	0%
Pharmaceuticals	33	46	-28%	28	18%
Technology Subtotal	103	130	-21%	81	27%
Grand Total	239	278	-14%	212	13%

Source: Health Care M&A News, April 2014

Overall, the number of deals declined by 14% from the previous quarter's deal volume but increased by 13% compared with the first quarter of 2013. In this most recent quarter, Long-Term Care remained the most active sector, with 60 deals, off 8% from the previous quarter. It must be noted that the previous quarter's 65 deals set a new record for the Long-Term Care sector. Pharmaceuticals placed second, with 33 deals, while the Other Services and Biotechnology were virtually tied for third with 27 and 26 deals, respectively.

A few sectors posted growth against Q1:13, which was a comparatively slow quarter for deal-making, at 212 deals. On the services side, Labs, MRI & Dialysis, Long-Term Care and Managed Care posted solid gains. On the technology side, every sector except Medical Devices saw increased transaction levels.

Acquirers with Three or More Deals

Acquirer	Listing	Sector	Deals
American Realty Capital Healthcare Trust	Private	Long-Term Care	7
Platinum Health Care, LLC	Private	Long-Term Care	5
MEDNAX, Inc.	NYSE: MD	Physician Medical Groups	4
Aviv REIT, Inc.	NYSE: AVIV	Long-Term Care	4

Source: Health Care M&A News, April 2014

A total of 210 companies were involved in first quarter health care transactions as buyers, compared with 239 companies in the fourth quarter of 2013. Ninety-eight publicly-traded corporations announced a total of 114 deals during the quarter, valued at a total of \$44.9 billion.

There were 94 privately held companies that took part in 107 deals worth a total of \$4.6 billion.

Finally, 18 nonprofit entities announced 18 transactions, totaling \$38.4 million. Five of those deals had a disclosed price.

Acquirers by Listing and Market Share

Deals Announced and Dollars Spent by Acquirer Type

Acquirer Type (By Listing)	Q1	:13	Q2	:13	Q3	3:13	Q4	l:13	Q1	1:14
	Deals	Dollars								
Publicly Traded	48%	82%	46%	93%	51%	89%	50%	91%	48%	91%
Privately Held	43%	14%	43%	5%	41%	11%	43%	9%	44%	9%
Nonprofit	9%	4%	11%	2%	7%	0%	7%	0%	8%	0%

Source: Health Care M&A News, April 2014

The chart above shows acquirers according to their listing: public, private or non-profit companies, and the percentage of deals and dollars that particular type accounted for in the given quarter. In this quarter, for example, public corporations made 48% of the deals, and were responsible for 91% of the dollars spent in the health care merger and acquisition market.

On the other hand, private companies made 44% of the deals in this quarter, and accounted for just 9% of the quarter's dollar volume. Nonprofits made just 8% of the deals. The figure of 0% in dollars spent indicates that only one of the deals announced in this category had not disclosed price.

Public corporations typically dominate the health care merger and acquisition market, in number of deals and dollars spent. This pattern exists across all quarters, and Q1:14 shows that public companies were taking full advantage of the continued strength of the equity markets and relatively low cost of debt.

Financial Buyers

The Impact of Financial Buyers on the Health Care Merger & Acquisition Market

Financial Buyers	Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
Deals announced	27	33	45	42	43
Share of deal volume	12.7%	13.7%	16.7%	15.1%	18.0%
Dollars committed	\$1.38 billion	\$2.38 billion	\$5.08 billion	\$5.64 billion	\$8.36 billion
Share of dollars spent	8.8%	4.5%	10.1%	12.6%	16.8%

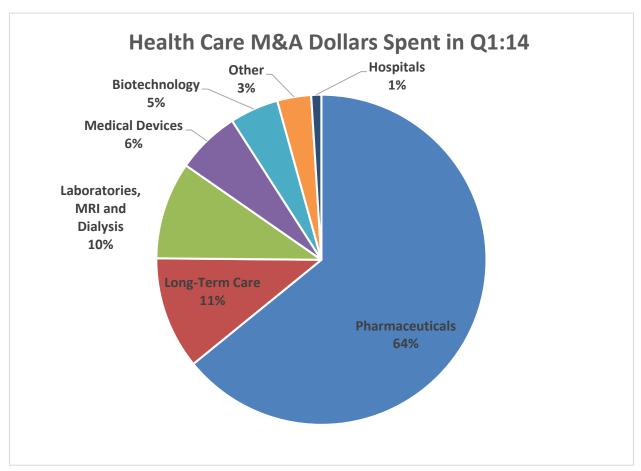
Source: Health Care M&A News, April 2014

Financial buyers, including real estate investment trusts and private equity firms, have not historically dominated the health care merger and acquisition market. Rather, strategic buyers have accounted for the most deals.

Financial buyers have accounted for 4.5% to 16.8% of the dollar volume in the last five quarters, with the highest percentage reported in Q1:14. The smallest percentage, seen in the second quarter of 2013, was the result of a few factors. The federal government shutdown in October 2012 over the Affordable Care Act, followed by the sequestration cuts that began in the second quarter of 2013, created uncertainty in the health care sector. And that is never a positive sign for financial buyers.

Of the 43 deals announced by financial buyers in Q1:14, 23 were made by real estate investment trusts and the remaining 20 were made by private equity firms. Their investments focused on Long-Term Care (29), "Other" (4) and Medical Devices (3). EHealth, Hospitals and Laboratories, MRI & Dialysis had two deals apiece, and Behavioral Health Care had one deal.

Dollar Volume in Q1:14

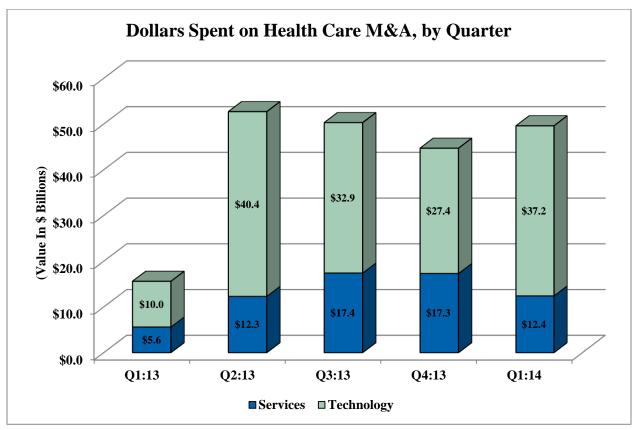


Source: Health Care M&A News, April 2014

A total of \$49.6 billion was spent to fund the 239 transactions in the first quarter, based on disclosed prices. This chart shows the percentage contribution of each sector to the total dollar volume during the quarter. The Pharmaceutical sector was by far the busiest, accounting for 64% of all spending announced in the quarter and \$31.7 billion in spending. Long-Term Care (nearly \$5.5 billion), Laboratories, MRI & Dialysis (\$4.7 billion), Medical Devices (\$3.0 billion) and Biotechnology (\$2.4 billion) rounded out the top five sectors for spending.

At the other end of the spectrum, six sectors did not account for more than 1% of the quarter's dollar volume: Home Health & Hospice (\$60 million) and Behavioral Health Care (\$30.5 million) each accounted for 0.1% of the combined total. And eHealth (\$13.6 million) and Physician Medical Groups (\$2.4 million) had some disclosed prices, but were tied with Managed Care and Rehabilitation for 0% of the quarter's combined spending total.

Dollar Value: Services vs. Technology Segments



Source: Health Care M&A News, April 2014

Based on purchase prices revealed to date, a total of \$49.6 billion was committed to fund Q1:14 transactions. We typically see the Technology sector exceed the Services sector in terms of dollars committed to acquisitions, and that pattern certainly continued in 2013, as the Technology sector accounted for 75% of all financing committed to transactions, up from the most recent high of 65% seen in Q3:13.

The median price paid per transaction during the first quarter was \$20 million, much lower than the \$31 million in the previous quarter, but only slightly below the median price of \$23.6 million seen a year earlier, in Q1:13.

Top 10 Transactions in Q1:14

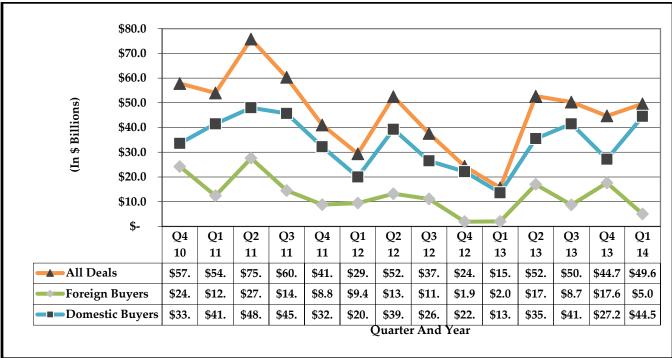
Acquirer	Listing	Target	Listing	Price (in millions)	Target Sector
Actavis plc	NYSE: ACT	Forest Laboratories, Inc.	NYSE: FRX	\$25,000	Pharmaceuticals
The Carlyle Group	NASDAQ: CG	Ortho-Clinical Diagnostics, Inc.	NYSE: JNJ	\$4,150	Laboratories, MRI and Dialysis
Forest Laboratories, Inc.	NYSE: FRX	Aptalis Pharma	Private	\$2,900	Pharmaceuticals
Brookdale Senior Living Inc.	NYSE: BKD	Emeritus Corporation	NYSE: ESC	\$2,800	Long-Term Care
Smith & Nephew plc	NYSE: SNN	ArthroCare Corp.	NASDAQ: ARTC	\$1,700	Medical Devices
Mallinckrodt plc	NYSE: MNK	Cadence Pharmaceuticals, Inc.	NASDAQ: CADX	\$1,300	Pharmaceuticals
GE Healthcare	NYSE: GE	Assets from Thermo Fisher Scientific	NYSE: TMO	\$1,060	Biotechnology
NorthStar Realty Finance Corp.	NYSE: NRF	80 senior care facilities	Private	\$1,050	Long-Term Care
Cinven	Private	Medpace, Inc.	Private	\$915	Other
Montagu Private Equity	Private	Rexam PLC's healthcare units	LSE: REX.L	\$805	Medical Devices

Source: Health Care M&A News, April 2014

Big deal-making in Q1:14 did not exceed the performance of the previous quarter, when 12 deals reached or exceeded the billion-dollar mark. In the first quarter of 2014, just eight of the top 10 deals were valued at \$1.0 billion or more. In the same quarter of 2013, only three deals exceeded the billion-dollar mark, but that was a very quiet quarter for reasons mentioned above. The 10 deals above accounted for 81% of the total dollar volume in the first quarter. A single deal announced in the first quarter, Actavis plc's \$25 billion bid for Forest Laboratories, accounted for 50% of the combined spending in the quarter.

Dollar Volume: Domestic vs. Foreign Buyers

Multi-Year Trend of Foreign and Domestic Buyers in the Health Care M&A Market



Source: Health Care M&A News, April 2014

Both foreign and domestic buyers were active in the health care acquisition market. Typically, domestic companies have dominated the buyer market, and the trend continued through the first quarter of 2014. The gap between domestic and foreign buyers in Q1:14 was \$39.5 billion, the largest sum recorded in the past 14 quarters.

Dollar volume for domestic buyers shot up in the first quarter, up \$17.3 billion from the previous quarter. Foreign spending slid precipitously, by \$12.6 billion compared with the previous quarter, to just \$5 billion.

Resources for Our Readers

To keep you abreast of the rapid developments in the merger and acquisition market, *Health Care Deal News* is published 50 times a year. This email bulletin lists the health care merger and acquisition deals announced during the week, together with prices and links, as well as articles on the more interesting Technology and Services deals and charts with data on a specific sector, or monthly and quarterly M&A results.

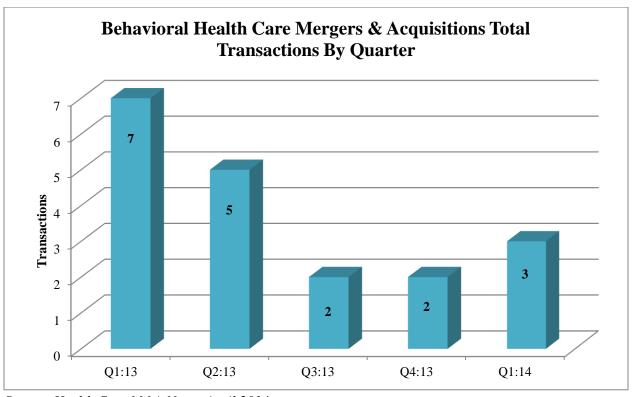
Further detail and analysis of these transactions are provided in the monthly newsletter, *Health Care M&A News*, which reports on the deals announced during the previous month and puts them in the context of emerging trends, where public and private equity investors are moving, and the impacts of those trends.

At the end of each quarter we issue this source book, *The Health Care M&A Report*, to follow up on the transactions with more comprehensive information. We utilize sources such as SEC filings, discussions with bankers, brokers and consultants involved in certain transactions, and interviews with company management to bring our readers reliable, value-added information on the important and rapidly evolving market.

Our online database, *Deal Search Online*, which includes 18 years' worth of M&A data, is updated weekly and is at your disposal 24 hours a day, seven days a week. So even after the publication of this report, we may update the deals contained in it. That information is available to subscribers through our online database and our monthly newsletter. We hope that you find our services a valuable tool for your business.

Behavioral Health Care

Only three deals were publicly announced in Q1:14, and represented 16% of the 19 transactions in this sector in the past 12 months.



Source: Health Care M&A News, April 2014

Two deals of the deals came with disclosed prices for a combined total of \$30.5 million, which represents 24% of the total dollars spent in the past 12 months.

Dollars Spent on Behavioral Health Care Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$291,400,000	\$91,800,000	-	\$4,500,000	\$30,500,000

All three deals in this sector were announced in early January. The first two were from Acadia Healthcare Company, which branched out from growing its base in the Southeast and purchased Cascade Behavioral Hospital in Tukwila, Washington for \$20 million and the Riverside Center for Behavioral Medicine in Riverside, California for \$10.5 million. Both deals earned a place among the five largest Behavioral Health Care deals of the past 12 months. Acadia Healthcare's stated strategy is growth through acquisition, and as a publicly traded company, it discloses prices for many of its deals. Hence its continuing presence on the top-five list.

The only other deal made public in this space was made by private equity firm Pharos Capital Group, LLC, based in Dallas and Nashville. The target, Seaside Healthcare in Shreveport, Louisiana, operates two inpatient psychiatric facilities with 54 licensed beds and has five outpatient clinics for the adult and geriatric

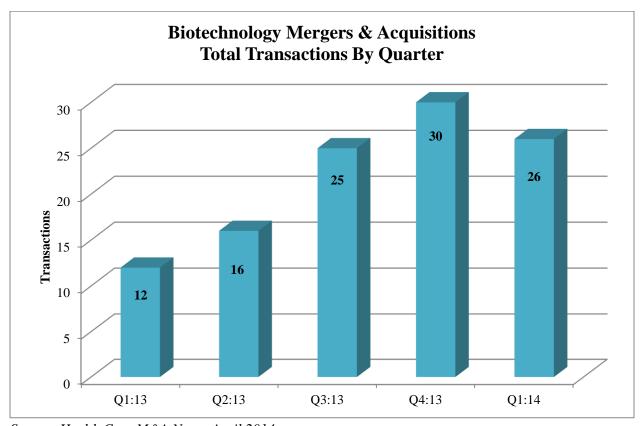
population. The company also operates 147 behavioral health care beds in regional hospitals. Terms of the deal were not disclosed, as is typical with private equity firms. Pharos Capital is a long-term investor with more than \$1 billion in assets under management, and it joins Bregal Partners, a New York-based private equity firm, as a new entrant in the behavioral health care space.

Five Largest Behavioral Health Care Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Acadia Healthcare Company	2 psychiatric facilities	\$91,800,000	Q2:13
Acadia Healthcare Company	Delta Medical Center	\$23,100,000	Q1:13
Acadia Healthcare Company	Cascade Behavioral Hospital	\$20,000,000	Q1:14
Acadia Healthcare Company	Riverside Center for Beh. Medicine	\$10,500,000	Q1:14
Recovery and Rehabilitation Partnership	Nelson House	\$10,403,000	Q1:13

Biotechnology

In Q1:14, 26 transactions were announced in the Biotechnology sector, representing 27% of the 97 deals made in the last 12 months. Nineteen of the transactions were conducted by 18 public companies and most acquirers were either a biotech or pharmaceutical company. The two outliers were medical device and healthcare services company GE Healthcare and the privately held Sterigencis International, LLC.



Source: Health Care M&A News, April 2014

A total of \$2.36 billion was spent to finance the first quarter's activity, or 8% of the \$31.4 billion committed in the preceding 12 months.

Dollars Spent on Biotechnology Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$428,100,000	\$15,934,600,000	\$10,155,047,000	\$3,041,163,316	\$2,363,980,000

Nine of the targets were based outside the United States, from the British Virgin Islands to Switzerland, while seven of the acquirers were foreign-based. Eight target companies or product lines were part of a publicly traded company. Ten transactions involved acquiring the rights to compounds or therapies.

Two deals announced in Q1:14 made the list of the top five largest deals announced in the past year. GE Healthcare, a unit of General Electric, paid approximately \$1.06 billion for certain assets from Thermo

Fisher Scientific, which was raising money to complete its own 2013 announced deal for Life Technologies (which was the largest healthcare acquisition announced that year). Thermo Fisher sold its HyCloneTM cell culture media and sera, gene modulation and magnetic beads businesses, which had combined annual revenues of approximately \$250 million in 2013.

The second largest deal was from Sterigenics International, LLC, a portfolio company of GTCR, LLC that provides contract sterilization and ionization services for medical devices, food products and advanced applications on a global basis. The company acquired Nordion Inc., a publicly traded global health science company based in Ottawa, Ontario. Nordion's specialty is as a leading global provider of medical isotopes and sterilization technologies for the biotech and pharmaceutical industries.

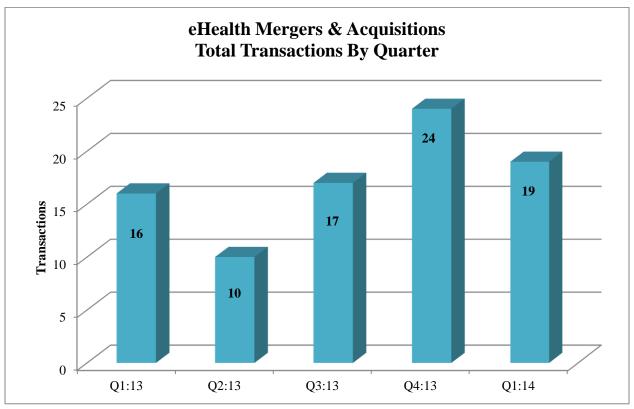
Myriad Genetics, Inc. announced the third largest deal of the quarter, paying \$270 million cash for Crescendo Bioscience, Inc., a privately held company in South San Francisco that produces a multibiomarker blood test known as Vectra® DA, for the treatment of rheumatoid arthritis. Myriad Genetics has collaboration and partnership agreements with several companies, including TESARO, DaVita Labs and Janssen, and the price of this deal reflects a \$25 million repayment of a loan that Myriad made to Crescendo in 2011.

Five Largest Biotechnology Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Thermo Fisher Scientific Inc.	Life Technologies Corporation	\$15,100,000,000	Q2:13
Perrigo Company plc	Elan Corporation, plc	\$8,600,000,000	Q3:13
Grifols S.A.	Blood transfusion diagnostics business	\$1,675,000,000	Q4:13
GE Healthcare	Assets from Thermo Fisher Scientific	\$1,060,000,000	Q1:14
Sterigenics International, LLC	Nordion Inc.	\$727,000,000	Q1:14

<u>eHealth</u>

Merger and acquisition activity leveled off in the first quarter, with 19 announced transactions. This quarter's deals represent 27% of the 70 deals in the previous 12 months. Activity in this sector had been growing in the second half of 2013, following a nadir in Q2:13. This sector has seen a plethora of startups, particularly in the mobile space, and some consolidation around electronic health record marketers. Data analytics firms are becoming hot targets, for larger corporations.



Source: Health Care M&A News, April 2014

Only three deals came with disclosed prices in this quarter, all below \$10 million. The dollar volume in Q1:14 represents just 1% of the \$2.2 billion spent in this category in the last four quarters.

Dollars Spent on eHealth Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$569,250,000	\$105,000,000	\$862,232,000	\$1,214,290,000	\$13,550,000

The largest of the three deals that came with disclosed prices was BioTelemetry, Inc.'s \$8.5 million deal for the cardiac patient services unit of Biomedical Systems Corporation. BioTelemetry, formerly known as CardioNet, produces wireless medical technology for cardiac monitoring devices and systems. In acquiring Biomedical Systems' cardiac assets, it gets the Century Holter Analysis System, a fast and accurate software platform that works with the full line of BioTelemetry's Holter recorders.

Two privately held companies disclosed the value of their transactions, as Vocera Communications of San Jose, California paid \$3.5 million for mVisum, an alarm management technology company in Sicklerville, New Jersey. The value for Vocera, which provides integrated mobile communications solutions for several industries, including healthcare, is that mVisum's product targets "alarm fatigue"—a problem endemic in hospitals. mVisum's technology provides a closed-loop secondary alarm notification to clinicians and healthcare providers via smartphones, tablets and other devices that reinforces the need for attention to patients.

AOAExcel, Inc., the for-profit subsidiary of the American Optometric Association, sold its OcuHub technology platform to TearLab Corporation for \$1.4 million. TearLab develops and markets lab-on-a-chip technologies for eye care practitioners to help them test for disease markers in tears. The OcuHub technology platform securely connects eye doctors, patients, healthcare organizations and payers.

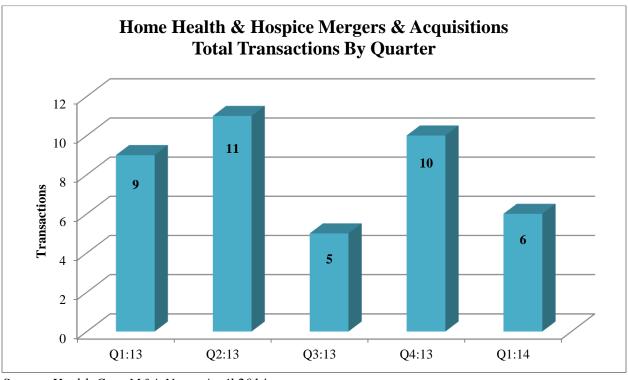
These deals are not the largest in the eHealth sector, by any means. Several large entities, such as 3M Company, Greenway Medical Technologies and Optum, made significant acquisitions in the first quarter, albeit with undisclosed prices.

Five Largest eHealth Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Experian plc	Passport Health Communications, Inc.	\$850,000,000	Q4:13
Vitera Healthcare Solutions, LLC	Greenway Medical Technologies	\$644,000,000	Q3:13
athenahealth, Inc.	Epocrates, Inc.	\$293,000,000	Q1:13
Allscripts	dbMotion, Ltd.	\$235,000,000	Q1:13
Towers Watson & Co.	Liazon Corporation	\$215,000,000	Q4:13

Home Health & Hospice

Deal making in the Home Health & Hospice sector sank again in Q1:14, to six transactions from 10 announced in the previous quarter. The quarter's transactions represent 19% of the 32 deals announced in the past 12 months.



Source: Health Care M&A News, April 2014

Only one of the six transactions announced in the first quarter came with a disclosed price of \$60 million. That accounts for just 2% of the \$3.2 billion in deals announced in the past 12 months. Most sales of home health and hospice companies or agencies are small and local and don't have disclosed prices. Dollar values can be negligible, as in Q1:13, or quite stunning, as in Q4:13.

Dollars Spent on Home Health & Hospice Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$36,463,000	\$257,425,000	\$421,300,000	\$2,471,920,000	\$60,000,000

The single deal that carried a transaction price was LHC Group's \$60 million bid for Deaconess HomeCare of Hattiesburg, Mississippi, which was owned by BioScrip, Inc. Deaconess offers a range of home healthcare services, including skilled nursing, rehabilitation services, physical therapy, occupational and speech therapy, and medical social services. The transaction is the result of BioScrip's shift away from home health and toward infusion services. LHC Group specializes in post-acute care, and this transaction broadens its footprint to more than 300 locations in 23 states.

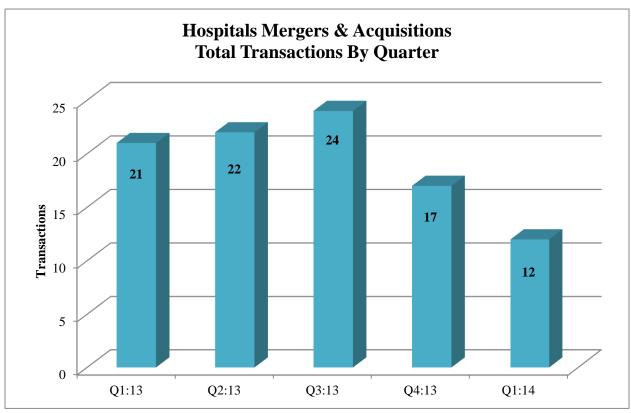
Only one other publicly traded company, Almost Family Inc., announced an acquisition in this quarter, which is why the drop in deal value was so stark compared to the fourth quarter of 2013, when CVS Caremark and Kindred Healthcare, for example, announced major deals in this sector. In Q1:14, the remaining four deals involved three not-for-profit agencies of visiting nurses and hospice firms and one deal in which two private companies combined to make an acquisition.

Five Largest Home Health Care and Hospice Transactions in the Last 12 Months

Acquirer	Target	Price	Quarter
CVS Caremark	Coram LLC	\$2,100,000,000	Q4:13
Gentiva Health Services, Inc.	Harden Healthcare Holdings, Inc.	\$408,800,000	Q3:13
BioScrip, Inc.	CarePoint Partners Holdings LLC	\$223,000,000	Q2:13
Centene Corporation	U.S. Medical Management, LLC	\$200,000,000	Q4:13
Kindred Healthcare, Inc.	Senior Home Care, Inc.	\$95,000,000	Q4:13

Hospitals

There were 12 deals announced in the Hospital sector during Q1:14, a slight decrease from the preceding quarter. This quarter's deal volume represented 16% of the 75 hospital transactions announced in the previous 12 months. Part of the slow-down in deal announcements comes in the wake of two major acquisitions by two for-profit health systems, both announced in Q3:13, but one of which was consummated in January 2014. Assimilating new companies and systems is a time-consuming process, and naturally the companies involved have limited the scope of their acquisition ambitions for the time being.



Source: Health Care M&A News, April 2014

Four of the 12 announced transactions came with disclosed prices, for a combined total of \$491 million. That total represents just 3% of the \$18.6 billion spent in the past 12 months.

Dollars Spent on Hospital Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$419,660,000	\$5,595,500,000	\$12,458,360,000	\$140,900,000	\$490,900,000

Even with such a precipitous drop in deal values from quarter to quarter, the largest deal announced in Q1:14 made it onto the list of top five deals in the past 12 months. That was the \$369 million offer for Chindex International, Inc., a publicly traded healthcare company based in Bethesda, Maryland. Chindex provides healthcare services in China through the operations of United Family Healthcare, a network of private primary care hospitals and affiliated ambulatory clinics. The buyers formed a consortium, made

up of affiliates of TPG Capital and Shanghai Fosun Pharmaceutical Group Co., Ltd., and Chindex' founder and CEO, Roberta Lipson, who will remain as CEO.

The second largest hospital deal came from Duke LifePoint Healthcare, LLC, the joint venture formed by Duke University Health System and LifePoint Hospitals. The venture agreed to pay \$96 million for the 274-bed Wilson Medical Center, in Wilson, North Carolina. Duke will own 80% of the joint venture and Wilson Medical and the community will retain 20% ownership.

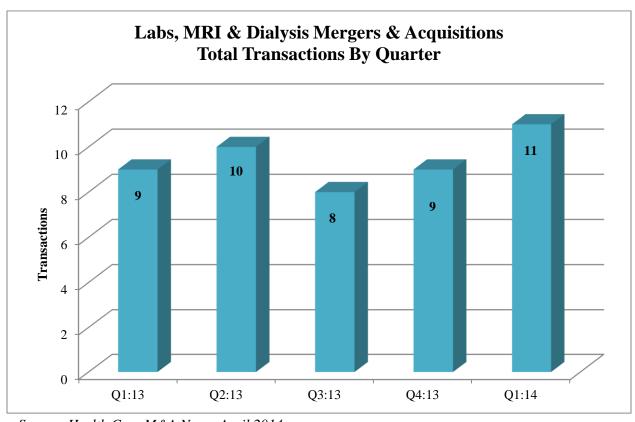
The third largest deal was a real estate transaction for \$18.9 million, which includes cash and \$10.8 million in assumed debt. Physicians Realty Trust, a publicly traded REIT focused exclusively on healthcare properties, acquired Foundation Surgical Hospital in San Antonio, Texas. The hospital totals approximately 46,000 square feet and was leased to Foundation Bariatric Hospital of San Antonio, LLC.

Five Largest Hospital Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Community Health Systems, Inc.	Health Management Associates, Inc.	\$7,600,000,000	Q3:13
Tenet Healthcare Corporation	Vanguard Health Systems, Inc.	\$4,300,000,000	Q2:13
Fresenius Helios	43 German hospitals	\$4,175,200,000	Q3:13
Catholic Health Initiatives	St. Luke's Episcopal Health System	\$1,000,000,000	Q2:13
Buyer Consortium	Chindex International, Inc.	\$369,000,000	Q1:14

Laboratories, MRI and Dialysis

During the first quarter 11 transactions were announced, the largest number of transactions in this sector over the past five quarters. The Q1:14 deals represent 29% of the 38 deals announced in the past 12 months.



Source: Health Care M&A News, April 2014

Three of the 11 transactions came with a disclosed price, and one deal—for \$4.15 billion—represents the majority of the quarter's spending. The combined total of the three deals with prices is \$4.7 billion, or 78% of the \$6.0 billion spent in this sector in the last 12 months.

Dollars Spent on Laboratories, MRI and Dialysis Mergers & Acquisitions, By Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$507,400,000	\$1,221,900,000	\$118,816,000	\$7,500,000	\$4,723,600,000

The biggest deal in this sector was The Carlyle Group's \$4.15 billion acquisition of Johnson & Johnson's Ortho-Clinical Diagnostics, Inc. in January. The division, which provides screening, diagnostic and monitoring solutions in more than 130 countries, had been on the block for some months, and its price reflects strong interest from a number of parties. The Carlyle Group, one of the world's largest private equity firms, expects to tap into growing demand for sophisticated medical diagnostic products and services worldwide.

Quest Diagnostics, which does not typically disclose financial terms when it announces acquisitions, made an exception with Solstas Lab Partners Group, a privately held commercial lab company in Greensboro, North Carolina. Quest paid \$570 million to the private equity owner, Welsh, Carson, Anderson & Stowe. Solstas operates in nine southeastern states, and its acquisition bolsters Quest's presence in the region. It should be noted that Quest made another acquisition in the quarter, for Summit Health, one of the largest nurse networks in the United States, and did not disclose a price in that transaction.

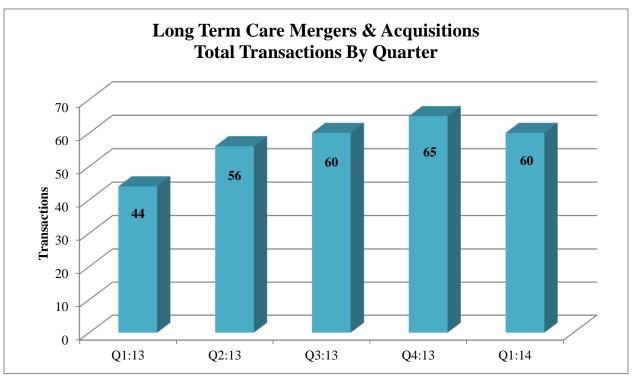
Both of those deals made it onto the list of five largest deals announced in the sector in that past 12 months. The third deal, for just \$3.6 million, involved Digirad, Inc.'s acquisition of Telerhythmics, LLC, a privately held cardiac monitoring service that outsources its services to hospitals and physicians offices in the eastern United States.

Five Largest Laboratories, MRI and Dialysis Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
The Carlyle Group	Ortho-Clinical Diagnostics, Inc.	\$4,150,000,000	Q1:14
LifeLabs Medical Laboratory Services	CML HealthCare Inc.	\$1,220,000,000	Q2:13
Quest Diagnostics	Solstas Lab Partners Group	\$570,000,000	Q1:14
Illumina, Inc.	Verinata Health, Inc.	\$350,000,000	Q1:13
JLL Partners, Inc. and Ampersand	BioClinica, Inc. & CoreLab		
Partners	Partners, Inc.	\$123,000,000	Q1:13

Long-Term Care

Deal volume settled down slightly in Q1:14, after a record-setting Q4:13. The Long-Term Care sector was still going strong, with 60 announced transactions, representing 25% of the 241 deals announced in the past 12 months.



Source: Health Care M&A News, April 2014

Based on revealed prices, \$5.5 billion was committed to finance the first quarter deals, accounting for 35% of the \$15.5 billion spent in the last 12 months. Of the 60 deals announced, 53 disclosed prices.

Dollars Spent on Long-Term Care Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$1,621,150,300	\$2,929,421,000	\$3,211,179,000	\$3,889,161,796	\$5,450,588,000

The quarter's largest Long-Term Care deal was a blockbuster by any standard, bringing together the largest and second-largest seniors housing companies. Brookdale Senior Living acquired Emeritus Corporation for \$2.8 billion, creating the largest such company by far, with more than 1,100 communities across the country. The premium to Emeritus' share price was approximately 32%, and the deal is expected to close in the third quarter.

In another billion-dollar deal, NorthStar Realty Finance Corp., a diversified commercial REIT that plans to spin off its asset management business into a public company, agreed to pay \$1.05 billion for a portfolio of 80 senior care facilities. The portfolio includes 43 seniors housing properties and 37 skilled nursing facilities across 14 states. About 35% of those are in Florida. Included in this deal are 36 senior living

properties with 2,661 units that Formation Capital bought from Lone Star in June 2013 for approximately \$400 million.

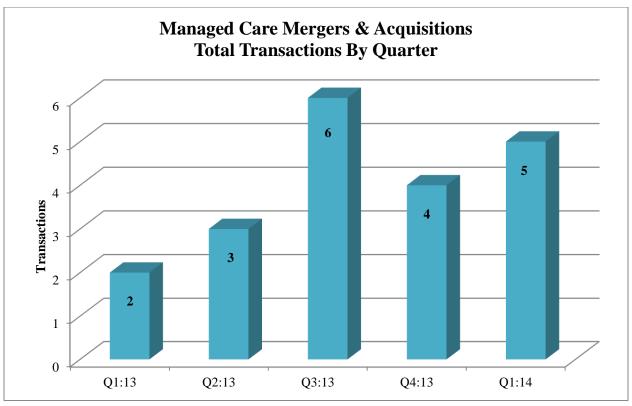
The third largest deal in this sector was not in the stratospheric range, but was a surprise nonetheless. Revera Inc. of Mississauga, Ontario paid an estimated \$300 million for Sunrise Senior Living, which manages 290 senior living communities with 26,400 units in Canada, the United States and the United Kingdom. When Health Care REIT purchased Sunrise, it sold an 80% interest in the management company to Kohlberg Kravis Roberts & Company in a sale that closed in January 2013.

Five Largest Long-Term Care Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Brookdale Senior Living Inc.	Emeritus Corporation	\$2,800,000,000	Q1:14
NorthStar Realty Finance Corp.	80 senior care facilities	\$1,050,000,000	Q1:14
Newcastle Investment Corp.	52 independent living communities	\$1,010,000,000	Q4:13
Health Care REIT, Inc.	47 Revera Canadian properties	\$1,010,000,000	Q2:13
Ventas	26 Holiday Retirement communities	\$790,000,000	Q4:13

Managed Care

This sector has seen a significant slowdown in deal activity since 2012, when major companies made billion-dollar acquisitions in the wake of the U.S. Supreme Court decision on the constitutionality of a portion of the Affordable Care Act. During the first quarter of 2014, five managed care transactions were announced, representing 28% of the 18 deals announced in the past 12 months.



Source: Health Care M&A News, April 2014

None of the deals came with a disclosed price, which has been the case in two of the previous quarters.

Dollars Spent on Managed Care Mergers & Acquisitions, by Quarter

Ī	Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
İ	\$33,250,000	-	\$25,000,000	-	-

Two of the five deals were announced by Atlanta, Georgia-based Stratose, which also announced the acquisition of HFN, Inc. in Q4:13, for an undisclosed price. This quarter's acquisitions were for PPOplus, LLC, a Preferred Provider Organization (PPO) based in New Orleans, with operations in Arkansas, Louisiana and Mississippi, its first in the region. That deal was quickly followed by the acquisition of Arkansas Managed Care Organization, Inc., the largest independent PPO network in the state with more than 5,000 physicians, 100 hospitals and 1,000 ancillary providers. Terms of the deals were not disclosed.

One of the larger nonprofit managed care companies, Highmark, Inc. of Pittsburgh, extended its footprint in Pennsylvania in a merger with Blue Cross of Northeastern Pennsylvania, an independent licensee of the

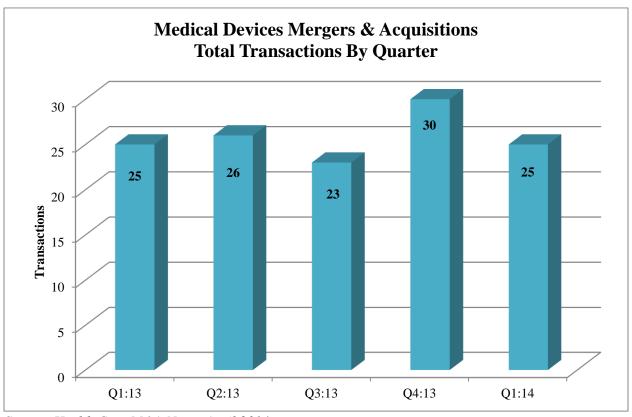
Blue Cross and Blue Shield Association. BCNEPA offers a portfolio of health insurance products and administrative services in 13 counties. Highmark serves 4.9 million health plan members in Pennsylvania, Delaware and West Virginia and provides health, dental, vision and supplemental health products to 34.4 million customers nationally.

Five Largest Managed Care Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Citrus Universal Healthcare, Inc.	Universal Health Care Group	\$33,250,000	Q1:13
Magellan Health Services, inc.	AlphaCare of New York	\$17,500,000	Q3:13
Molina Healthcare, Inc.	Certain assets of Community Health Solutions	\$7,500,000	Q3:13

Medical Devices

There were 25 deals announced during Q1:14 in the Medical Device sector, representing 24% of the 104 deals made in the past 12 months. Despite the implementation of the despised 2.3% medical device tax on January 2013, deal making in this sector has not suffered a huge setback since then. However, the excise tax has adversely affected startups in this industry, and venture capital firms have been wary about investing in small companies with little to no revenues. A few years from now, some analysts have warned, the sector will see a dearth of innovative products from small companies.



Source: Health Care M&A News, April 2014

Based on disclosed prices, approximately \$3.1 billion was committed to finance these first quarter transactions. The total accounts for 23% of the \$13.6 billion that was spent in the previous 12 months.

Dollars Spent on Medical Device Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$1,385,478,200	\$2,353,783,000	\$5,367,400,000	\$2,780,075,000	\$3,086,156,080

One of this quarter's deals qualified for the top spot on the top-five list covering Q1:14. That was Smith & Nephew plc's \$1.7 billion acquisition of ArthroCare Corp. of Austin, Texas, which develops and manufactures surgical devices, instruments and implants. Its two core products target sports medicine and the ear, nose and throat areas. It also has a small presence in spine, wound care, gynecology and urology

that complements Smith & Nephew's own specialties of orthopedic reconstructions, advanced wound management, sports medicine and trauma. Cost and revenue synergies are expected to add \$85 million to annual trading profit by the third full year after the deal closes, according to Smith & Nephew.

The British private equity firm Montagu Private Equity agreed to acquire the healthcare units of Rexam plc, the British beverage can maker, for \$805 million. Rexam's healthcare business has three divisions, two of which Montagu will purchase: the Healthcare Devices unit and the Prescription Retail unit.

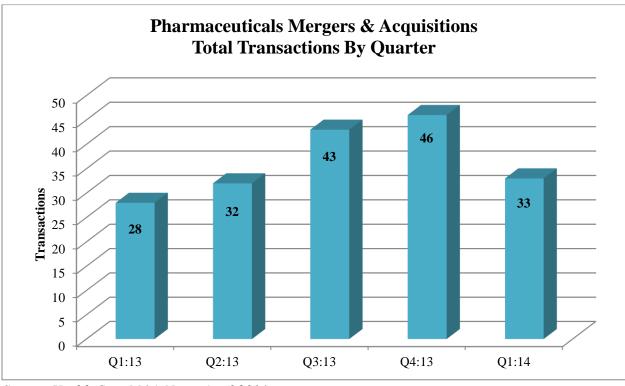
California-based Fluidigm Corporation acquired DVS Sciences, Inc. of Sunnyvale, California, for \$207.5 million in cash and stock. DVS produces multi-parameter single-cell protein analysis systems, which complement Fluidigm's focus on single-cell analysis capabilities.

Five Largest Medical Device Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Smith & Nephew plc	ArthroCare Corp.	\$1,700,000,000	Q1:14
Kohlberg Kravis Roberts & Co. L.P.	Panasonic Healthcare Co., Ltd.	\$1,670,000,000	Q3:13
Stryker Corporation	MAKO Surgical Corp.	\$1,650,000,000	Q3:13
Bayer HealthCare LLC	Conceptus, Inc.	\$1,100,000,000	Q2:13
Covidien plc	Given Imaging Ltd.	\$860,000,000	Q4:13

Pharmaceuticals

Deal volume in the Pharmaceutical sector slowed a bit in Q1:14, although deal value continued to climb. The sector saw 33 transactions announced in the first quarter, representing 23% of the 145 deals announced in the past 12 months.



Source: Health Care M&A News, April 2014

Based on revealed prices, three of the 33 deals had prices of \$1 billion or more. In all, \$31.7 billion was spent to finance the quarter's transactions. As large as that figure seems, it represents just 35% of the nearly \$90.6 billion spent in the past 12 months.

Dollars Spent on Pharmaceutical Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$7,608,115,789	\$22,008,545,000	\$16,478,056,504	\$20,344,803,888	\$31,750,240,608

The largest deal announced in the quarter was Actavis plc's \$25 billion offer for Forest Laboratories, which accounted for the lion's share of the sector's combined deal value. As both boards of directors approved the deal, it stands as the largest transaction so far in 2014. Given the flurry of activity in this sector in Q2:14, that deal total may not be the largest by the end of the year.

Even before Actavis announced its acquisition of Forest, Forest announced its own acquisition of Aptalis Pharma of Bridgewater, Alabama, for \$2.9 billion. Aptalis is a privately held specialty pharmaceutical company specializing in gastrointestinal and cystic fibrosis therapies. It was sold by private equity giant TPG. Forest expects \$125 million in cost synergies once the deal is completed.

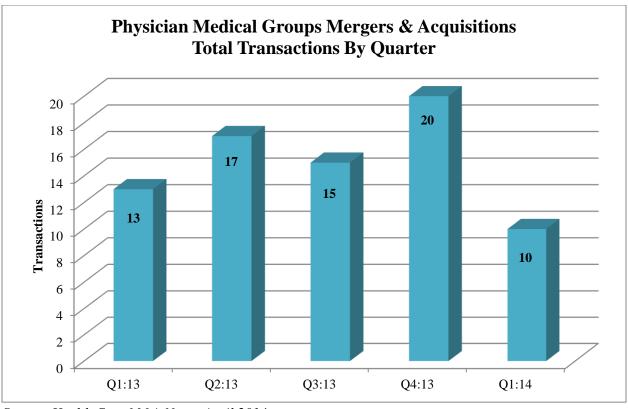
The third and final billion-dollar deal in this sector was Mallinckrodt plc's \$1.3 billion acquisition of Cadence Pharmaceuticals, based in San Diego, California. Cadence commercializes products principally for the hospital market, and sells a proprietary intravenous formulation for pain management and fever reduction. The transaction accelerates Mallinckrodt's expansion in the Specialty Pharmaceuticals segment and into the hospital channel.

Five Largest Pharmaceutical Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Actavis plc	Forest Laboratories, Inc.	\$25,000,000,000	Q1:14
Amgen, Inc.	Onyx Pharmaceuticals, Inc.	\$9,700,000,000	Q3:13
Valeant Pharmaceuticals International, Inc.	Bausch + Lomb Holdings Inc.	\$8,700,000,000	Q2:13
Actavis, Inc.	Warner Chilcott plc	\$8,500,000,000	Q2:13
Shire plc	ViroPharma Incorporated	\$4,200,000,000	Q4:13

Physician Medical Groups

There were just 10 announced transactions in this sector, accounting for 16% of the 62 deals in the past 12 months. Interest in Physician Medical Groups has waned among hospitals and health systems, which are digesting their acquisitions and turning their attention to the post-acute side of the healthcare business, now that the Affordable Care Act has been almost fully implemented. Demand for specialty practices, such as anesthesiology and neonatology, is still strong among the publicly traded physician management companies. That in turn is pushing up valuations, in some areas. If only those deal values were publicly reported.



Source: Health Care M&A News, April 2014

Only one of the 10 deals came with a disclosed price, just \$2.4 million, which represents a mere 1% of the \$185 million in transaction values reported in the past 12 months.

Dollars Spent on Physician Medical Groups Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$400,880,000	\$125,000,000	\$37,500,000	\$19,800,000	\$2,400,000

The lone deal with a disclosed price was for National Pain Centers, Inc., a privately held company in the Chicago, Illinois metro area that manages physician services in three clinics and two surgical centers. The buyer, Wellness Center USA Inc., is a development stage company, focusing on the manufacture, distribution and marketing of sports and nutrition supplements.

Although deal volume was down in this quarter, MEDNAX, Inc. announced four of the 10 acquisitions. Without disclosed prices paid, the company acquired three anesthesiology practices located in Baltimore, Maryland; Grand Blanc, Michigan and Summit, New Jersey. It also acquired Piedmont Neonatology, PC in Greensboro, North Carolina. The deals added 88 physicians to its roster.

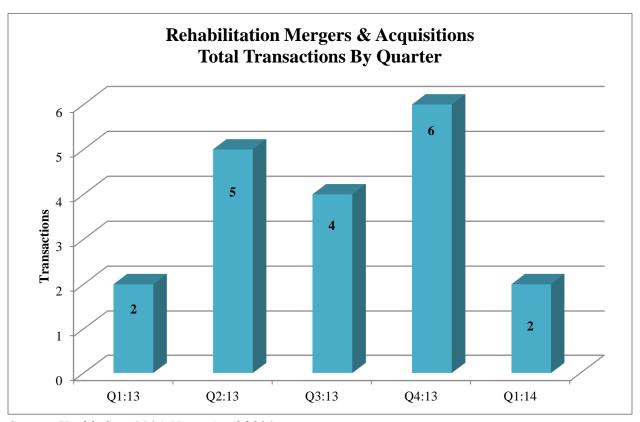
Another publicly traded company, DaVita Healthcare Partners, went abroad for its acquisition, made through its dialysis division, DaVita. The target was Praxis mit Nähe in Dusseldorf, Germany, which operates six clinics specializing in Dialysis, nephrology and diabetes treatment.

Five Largest Physician Medical Group Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
Northwestern Memorial HealthCare	Northwestern Medical Faculty Foundation	\$388,880,000	Q1:13
Radiation Therapy Services, Inc.	OnCure Holdings, Inc.	\$125,000,000	Q2:13
Physicians Realty Trust	Crescent City Surgical Centre Facility, LLC	\$37,500,000	Q3:13
IPC The Hospitalist Company	4 post-acute care practices	\$19,800,000	Q4:13
TeamHealth	Two Physician Medical Groups	\$12,000,000	Q1:13

Rehabilitation

Only two deals were announced in the first quarter of 2014, comparable to the two deals announced in the year-ago quarter. One factor contributing to the low number of deals is that rehabilitation facilities are often sold as part of hospital or long-term care transactions, and so are counted in those sectors' deals. This quarter's deals represent 12% of the 17 deals announced in the previous 12 months.



Source: Health Care M&A News, April 2014

Neither of the deals came with disclosed prices.

Dollars Spent on Rehabilitation Mergers & Acquisitions, by Quarter

Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$32,900,000	\$4,988,900	\$104,000,000	\$37,683,000	-

U.S. HealthWorks, one of the largest operators of occupational healthcare centers in the United States, has 205 centers and worksites in 19 states. It acquired Occupational Care Consultants in Toledo, Ohio. The company provides comprehensive occupational care at its two centers, and under the name of Therapy Works, it operates two physical therapy centers. With this transaction, U.S. HealthWorks now has eight centers in Ohio.

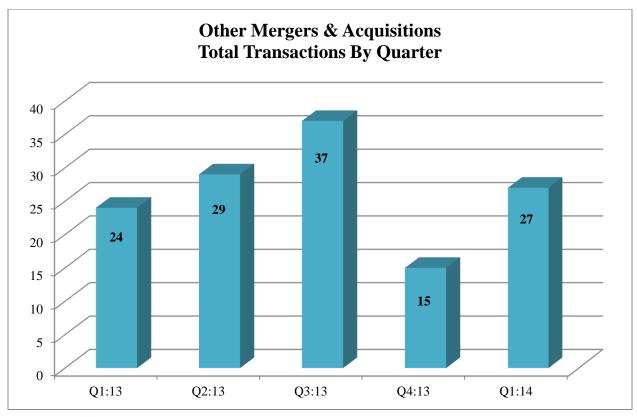
The other transaction was for WorkWell, Inc. of Duluth, Minnesota. It provides prevention services and treatment for soft tissue injuries. The acquirer, NextImage Medical of San Diego, California, is a leading provider of specialized cost containment services to the workers' compensation industry. It is backed by Chrysalis Ventures in Louisville, Kentucky.

Five Largest Rehabilitation Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
HSRE-TST III, LLC	2 rehabilitation hospitals	\$90,000,000	Q3:13
U.S. Physical Therapy, Inc.	Physical therapy business	\$36,000,000	Q4:13
Norvin Healthcare Properties	Central Texas Rehabilitation Hospital	\$32,900,000	Q2:13
Kindred Healthcare	TherEX, Inc.	\$14,000,000	Q3:13
U. S. Physical Therapy, Inc.	5 clinic physical therapy group	\$3,800,000	Q2:13

Other

There were 27 transactions announced in the first quarter of 2014, representing 25% of the 108 deals in the past 12 months in what we refer to as the "Other" category. Our parameters for this sector include products and services that are related to human health care, but in an ancillary way. For example, we count deals that involve contract research organizations, ambulatory surgery centers, institutional and specialty pharmacy companies, dental practices and management, staffing and pharmacy benefit plans, among others. Some examples of businesses we do not include are agriculture-based companies, animal nutrition- or health-related products, infant nutrition products and retail pharmacy chains.



Source: Health Care M&A News, April 2014

Based on revealed prices, approximately \$1.6 billion was spent to finance the quarter's transactions, representing 11% of the \$15.5 billion spent in the past 12 months. Eight transactions included an announced price, although none were billion-dollar deals.

Dollars Spent on Other Services Mergers & Acquisitions, by Quarter

01.12	02.12	02.12	0.4.12	01.14
Q1:13	Q2:13	Q3:13	Q4:13	Q1:14
\$2,554,793,900	\$2,108,735,800	\$1,014,720,000	\$10,725,000,000	\$1,643,900,000

The largest deal in this sector was the \$915 million bid for Medpace, Inc., a contract research organization (CRO) owned by CCMP Capital Advisors, LLC. The Cincinnati, Ohio-based company, which has operations in more than 45 countries, was sold to Cinven, a private equity firm based in London, England.

CROs had been selling consistently throughout 2013, and this deal shows the interest continues especially among private equity buyers. Medpace's focus is on working with small to mid-size biotechnology, medical device and pharmaceutical companies in the clinical trial phase. It also offers significant expertise in therapeutic areas such as metabolic, cardiovascular, oncology, anti-viral and anti-infective, and the central nervous system.

The second largest deal in this quarter also involved a CRO, which was being sold by a private equity group. Galapagos NV, based in the U.K. and The Netherlands, sold Argenta and BioFocus, two CROs specializing in integrated drug discovery services, to Charles River Laboratories of Wilmington, Massachusetts. The price was \$179 million in cash. The purchase positions Charles River as a full-service, early-stage CRO with integrated *in vitro* and *in vivo* capabilities.

Medical device maker Stryker Corporation paid \$172 million for surgical equipment maker Berchtold Holding, AG. The company has facilities in Germany and the United States, and its product portfolio includes surgical tables, equipment booms and lighting systems. For Stryker, the products complement its own product portfolio in the MedSurg and Neurotechnology group. Berchtold had sales of approximately \$125 million in 2013.

Five Largest Other Services Deals in the Past 12 Months

Acquirer	Target	Price	Quarter
McKesson Corporation	Celesio AG	\$8,420,000,000	Q4:13
Cardinal Health, Inc.	AssuraMed	\$2,070,000,000	Q1:13
Royal DSM, N.V. and JLL Partners	Patheon Inc.	\$1,950,000,000	Q4:13
EBOS Group Limited	Symbion	\$1,100,000,000	Q2:13
Roper Industries	Managed Health Care Associates, Inc.	\$1,000,000,000	Q2:13

BEHAVIORAL HEALTH CARE

TARGET: Cascade Behavioral

Hospital

LISTING: Nonprofit

LOCATION: Tukwila, Washington

UNITS: (beds)

REVENUE:

NET INCOME:

Highline Medical Center is selling its inpatient psychiatric facility, which has a certificate of need for 135 beds and currently operates 63 beds.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$20,000,000

TERMS: Cash. ACQUIRER: Acadia Healthcare Company

LISTING: NASDAQ: ACHC

CEO: Joey A. Jacobs 830 Crescent Centre Dr.,

PHONE:

615-861-6000

615-861-6000

FAX:

Franklin, Tennessee 37067

WEB SITE:

Ste. 610

www.acadiahealthcare.com

Acadia Healthcare Company provides inpatient behavioral health services through a network of 52 behavioral health facilities with over 4,200 licensed beds in 24 states and Puerto Rico.

ACQUIRER: Acadia Healthcare Company

www.acadiahealthcare.com

over 4,200 licensed beds in 24 states and Puerto Rico.

\$154,412

Acadia Healthcare Company provides inpatient behavioral health services through a network of 52 behavioral health facilities with

PHONE:

FAX:

NASDAQ: ACHC

Joey A. Jacobs

830 Crescent Centre Dr.,

Franklin, Tennessee 37067

PRICE PER UNIT: \$317,460

PRICE/REVENUE: PRICE/INCOME:

Acadia plans to add 22 beds in a unit that had not been in use and will transition an additional 50 beds to inpatient psychiatric beds from other uses upon the expiration of third-party provider leases at the end of 2014. The company simultaneously announced the acquisition of another inpatient psychiatric facility in Riverside, California. ACHC expects the addition of both facilities to be accretive to its financial results for 2014. This acquisition was effective December 1, 2013.

LISTING:

Ste. 610

WEB SITE:

CEO:

TARGET: Riverside Center for

Behavioral Medicine

Private

LOCATION: Riverside, California

UNITS:

REVENUE:

LISTING:

68

(beds)

NET INCOME:

Riverside Center for Behavioral Medicine is a 68bed acute inpatient psychiatric facility.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$10,500,000 TERMS: Cash.

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

Acadia simultaneously announced it purchased another inpatient psychiatric facility in Seattle, Washington. Acadia expects the addition of both facilities to be accretive to its financial results for 2014. This acquisition was effective January 1, 2014.

TARGET: Seaside Healthcare ACQUIRER: Pharos Capital Group, LLC

LISTING: Private LISTING: Private

LOCATION:Shreveport, LouisianaCEO:Joseph AcevedoPHONE:214-855-0194UNITS:201 (beds)300 Crescent Court, Ste 1380FAX:214-855-1230

REVENUE: Dallas, Texas 75201

NET INCOME: WEB SITE: www.pharosfunds.com

Seaside Healthcare operates two inpatient psychiatric facilities with 54 licensed beds and operates five outpatient clinics for the adult and geriatric population. It also manages 147 behavioral beds for regional hospitals.

Pharos Capital Group, LLC, based in Dallas and Nashville, is a long-term investor with over \$1 billion in assets under management. It primarily invests \$10 to \$30 million for both majority and minority positions in rapidly growing middle market companies.

ANNOUNCEMENT DATE: January 10, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The acquisition was done in partnership with the company's founder, Franklin Roemer, who rolled a significant equity stake in conjuction with the transaction. Mr. Roemer and his management team will continue to lead the company. The company plans to drive increased census to its outpatient programs and to build a 36-bed addition to an existing inpatient facility. Stephens, Inc. served as financial advisor to Seaside. This acquisition was completed on January 10, 2014.

BIOTECHNOLOGY

TARGET: Biozone Pharmaceuticals,

Inc.

OTCQB: BZNE LISTING:

LOCATION: PHONE: CEO: Gary Wilcox 425-398-7178 Pittsburg, California

UNITS:

LISTING:

FAX: 19805 North Creek Parkway **REVENUE:** \$10,090,000 Bothell, Washington 98011 (ttm)

NET INCOME: WEB SITE: www.cocrystaldiscovery.com

Biozone Pharmaceuticals, Inc. includes its wholly owned subsidiary, Biozone Laboratories, Inc., which is a contract manufacturer of health, beauty

and drug products.

ANNOUNCEMENT DATE: January 3, 2014

PRICE: Merger **TERMS:** Cocrystal Discover and Biozone

Pharmaceuticals will own

approximately 60% and 40% of the combined company, respectively.

Cocrystal Discovery, Inc. is developing antiviral therapeutics for human diseases such as hepatitis C virus, influenza virus, rhinovirus (common cold), dengue virus and norovirus.

ACQUIRER: Cocrystal Discovery, Inc.

Private

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The company plans to apply for a name change and ticker change in the upcoming months to more accurately reflect its business moving forward. The company had net loss of \$11.14 million. This acquisition was completed on January 3, 2014.

TARGET: Assets from Thermo Fisher **ACQUIRER:** GE Healthcare

Scientific

LISTING: NYSE: TMO

LOCATION: CEO: John Dineen PHONE: 262-544-3011 Waltham, Massachusetts

LISTING:

UNITS: 3000 N. Grandview Blvd. FAX:

REVENUE: \$250,000,000 (2013)Waukesha, Wisconsin 53188

NET INCOME: WEB SITE: www.gehealthcare.com

Thermo Fisher Scientific is selling its HyCloneTM cell culture media and sera, gene modulation and magnetic beads businesses. The three businesses generated combined annual revenues of approximately \$250 million in 2013.

A unit of the General Electric family of companies, GE Healthcare provides transformational medical technologies and services.

NYSE: GE

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$1,060,000,000 (approximately) PRICE PER UNIT:

TERMS: PRICE/REVENUE: 4.24

PRICE/INCOME:

The complementary product offerings and strong strategic fit of the acquired businesses will help GE to expand and accelerate the development of end-to-end technologies for cell biology research, cell therapy and for the manufacture of innovative biological medicines and vaccines. The acquisition was completed on March 24, 2014. **TARGET:** Biohaven Pharmaceutical

Holding Company Limited

LISTING:

LOCATION: British Virgin Islands

UNITS: REVENUE: NET INCOME:

Biohaven Pharmaceutical Holding Company Limited is a private corporation formed under the laws of the British Virgin Islands. It identifies and develops clinical stage neuroscience compounds to treat neuropsychiatric disorders.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$3,500,000

TERMS: \$1.75 million upfront and the balance in

> three installments over the next 11 months for a 54% equity stake in

Biohaven.

ACQUIRER: Portage Biotech Inc.

LISTING: OTCOB: PTGEF

CEO: PHONE: Bruce H. Littman 416-929-1806 47 Avenue Rd., Ste 200 FAX: 416-929-6612

Toronto, Ontario M5R 2G3

WEB SITE: www.portagebiotech.com

Portage Biotech Inc. researches and develops pharmaceutical and biotech products through to clinical proof of concept with a focus on unmet clinical needs.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Biohaven has a worldwide license from Yale University to use intellectual property relating to the use of certain glutamate modulating agents in the treatment of neuropsychiatric disorders. The company's first drug candidate is a glutamate modulating agent developed for treatment-resistant mood and anxiety disorders. This acquisition was completed on January 6, 2014.

TARGET: Virosome vaccine

technology

LISTING: OTCBB: MYMX

LOCATION: Epalinges, Switzerland

UNITS:

REVENUE:

NET INCOME:

Mymetics Corporation has licensed its virosome vaccine technology, which will be used to target the respiratory syncytial virus (RSV).

ANNOUNCEMENT DATE: January 6, 2014

PRICE: Not disclosed **TERMS:** \$82 million includes upfront payment,

milestones and double digit royalties.

ACQUIRER: RSV Corporation

LISTING: OTC: ALPMY

CEO: George Siber PHONE: 81 3 3244 3000

2-5-1 Nihonbashi-Honcho, FAX:

Chuo-Ku

Tokyo, Japan 103-8411

WEB SITE: www.astellas.com/en

Astellas Pharma Inc. and ClearPath Development Company have formed a strategic partnership to build a global vaccine franchise. The venture launched its first company, RSV Corporation, in December 2013.

PRICE PER UNIT:

PRICE/REVENUE: PRICE/INCOME:

Astellas will fund RSVC's development of a virosome vaccine technology, through completion of a Phase2b proofof-concept study. There is not a vaccine available for this virus which infects 64 million each year and is responsible for 160,000 deaths worldwide.

TARGET: Rights to ImmTACs ACQUIRER: MedImmune, Inc.

LISTING: Private LISTING: NYSE: AZN

LOCATION: CEO: Bahija Jallal, Ph.D. PHONE: 301-398-0000 Oxon, UK

UNITS: One MedImmune Way FAX:

REVENUE: Gaithersburg, Maryland 20878 **NET INCOME:** WEB SITE: www.medimmune.com

Immunocare Limited has entered into an oncology research collaboration with MedImmune.

MedImmune, Inc. is the global biologics research and development

arm of AstraZeneca plc.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: PRICE PER UNIT: \$20,000,000 (per program) **TERMS:** PRICE/REVENUE: \$20 million upfront per program plus up to \$300 million in development and PRICE/INCOME:

> commercial milestones, and royalties for each program that is successful.

Both companies will research and develop novel cancer therapies using Immunocore's Immune Mobilizing Monoclonal T-cell Receptor Against Cancer (ImmTAC) technology. AstraZeneca and MedImmune will have the right to further develop and commercialize ImmTAC products to add to their immune-mediated concer therapy portfolio.

TARGET: Sirna Therapeutics, Inc. ACQUIRER: Alnylam Pharmaceuticals, Inc.

LISTING: NYSE: MRK LISTING: NASDAQ: ALNY

LOCATION: CEO: John Maraganore PHONE: 617-551-8200 Whitehouse Station, New Jersey UNITS: 300 Third Street, Third Floor FAX: 617-551-8101

REVENUE: Cambridge, Massachusetts 02142 WEB SITE: **NET INCOME:** www.alnvlam.com

Sirna Therapeutics, Inc., a subsidiary of Merck, is comprised of intellectual property and RNAi assets including pre-clinical therapeutic candidates, chemistry, siRNA-conjugate and other delivery technologies.

Alnylam is engaged in the development of drugs that work through an RNA interference system. On a trailing 12-month basis, ALNY generated revenue of \$44.8 million and a net loss of \$119 million.

ANNOUNCEMENT DATE: January 12, 2014

PRICE:

\$175,000,000

TERMS: \$25 million in cash and \$150 million in

> stock, plus up to \$105 million in milestones and royalties, and up to \$10 million in milestones and single-digit royalties on Alnylam products covered

by Sirna's patent estate.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Sirna Therapeutics will complement Alnaylm's current focus on RNAi therapeutics, including siRNA-conjugate technologies. This acquisition was completed on March 6, 2014.

TARGET: 4-Antibody AG ACQUIRER: Agenus Inc.

LISTING: Private LISTING: NASDAQ: AGEN

LOCATION: Basel, Switzerland CEO: Garo H. Armen PHONE: 781-674-4400

UNITS: 3 Forbes Road FAX:
REVENUE: Lexington, Massachusetts 02421-7305
NET INCOME: WEB SITE: www.agenusbio.com

4-Antibody AG has developed a fully-human antibody drug discovery platform which generates a novel pipeline of antibody therapeutic candidates.

Agenus Inc. is developing treatments for cancers and infectious diseases. It has multiple immunotherapeutic products, including 21 currently in clinical development, four of which are late-stage Phase 3 programs with GlaxoSmithKline.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: \$ 10,000,000 PRICE PER UNIT:
TERMS: \$10 million upfront in stock, plus
possibly more than \$40 million in
PRICE/INCOME:

contigent payments in cash or stock.

This acquisition will initially provide Agenus with two checkpoint antibody programs targeting GITR and OX40, as well as programs targeting numerous additional checkpoint molecules. The transaction was completed on February 13, 2014.

TARGET: CGRP antibody ACQUIRER: Eli Lilly and Company

LISTING: Private LISTING: NYSE: LLY

LOCATION: Cambridge, Massachusetts CEO: PHONE: 317-276-2000

UNITS: Lilly Corporate Center FAX: REVENUE: Indianapolis, Indiana 46285

REVENUE: Indianapolis, Indiana 46285

NET INCOME: WEB SITE: www.lilly.com

Arteaus Therapeutics is selling the rights to calcitonin gene-related peptide (CGRP) antibody which is currently being studied as a potential treatment for the prevention of frequent, recurrent migraine headaches.

Ely Lilly is a global pharmaceutical company conducting research in more than 55 countries, with R&D in eight countries. In 2012, net sales totaled \$22.6 billion and net income of \$4.08 billion.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

As a result of the CGRP antibody acquisition, Lilly is expected to incur a fourth-quarter 2013 charge of approximately \$57.1 million (pre-tax), or approximately \$0.03 per share (after-tax). This acquisition was completed on January 13, 2014.

TARGET: Rights to PDGFR-beta

antibody

LISTING: NASDAQ: REGN

LOCATION: Tarrytown, New York

UNITS: REVENUE: NET INCOME:

Regeneron Pharmaceuticals, Inc. is offering to jointly develop an antibody to the Platelet Derived Growth Factor Receptor Beta (PDGFR-beta) as a potential therapy with Eylea® for the treatment of wet age-related macular degeneration (AMD).

ANNOUNCEMENT DATE: January 13, 2014

PRICE: \$25,500,000 TERMS: \$25.5 million upfront plus equally

shared profits on sales outside the

United States.

ACQUIRER: Bayer Group

LISTING: XETRA: BAYN:DE

CEO: PHONE: Marijn E. Dekkers 49 214 30-1

Bayer Direct Services GmbH FAX:

Leverkusen, Germany 51368 WEB SITE: healthcare.bayer.com

PRICE PER UNIT:

PRICE/REVENUE:

PRICE/INCOME:

Bayer is a global enterprise with core competiencies in the fields of health care, agriculture and high-tech materials. On a trailing 12month basis, the company generated revenue of \$54.6 billion, EBITDA of \$12.2 billion and a net profit of \$3.1 billion.

Preclinical data indicates that combining PDGFR-beta blockade with Bayer's Eylea® can provide advantages in treating wet AMD. First in-human clinical studies are planned to begin in early 2014. Bayer will have exclusive rights to the combination product outside the United States, and will share global development costs for the program.

ACQUIRER: Dr. Reddy's Laboratories TARGET: Rights to NeuVax

LISTING: LISTING: NYSE: RDY Private

LOCATION: CEO: G. V. Prasad PHONE: 212-270-6000 Portland, Oregon

UNITS: 7-1-27 Ameerpet FAX:

REVENUE: Hyderabad, India 500 016

WEB SITE: **NET INCOME:** www.drreddys.com

Galena Biopharma is selling the rights to NeuVaxTM, a treatment used for breast and gastric

cancers.

PRICE:

\$0

Dr. Reddy's Laboratories develops, manufactures and markets a wide range of pharmaceutical products in India and abroad. On a 12-month trailing basis, RDY generated revenue of \$2.33 billion, EBITDA of \$526 million and net income of \$377 million.

ANNOUNCEMENT DATE: January 14, 2014

TERMS: \$0 upfront plus development and sales

milestones, as well as double-digit

royalties on net sales.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Dr. Reddy's will lead the development of NeuVaxTM in gastric cancer. Following the gastric cancer trial, the potential addressable patient population will double in size if approval is granted.

TARGET: Dermagraft ACQUIRER: Organogenesis Inc.

LISTING: Private LISTING: Private

LOCATION: San Diego, California CEO: Geoff MacKay PHONE: 781-575-0775

UNITS: 85 Dan Road FAX:

REVENUE: Canton, Massachusetts 02021

NET INCOME: WEB SITE: www.organogenesis.com/

Shire plc sold its Dermagraft treatment, a living skin substitute indicated for treating full-thickness diabetic foot ulcers. It is approved for use in the U.S. and Canada.

Organogenesis Inc., a regenerative medicine company, specializes in the areas of bio-active wound healing and oral regeneration.

ANNOUNCEMENT DATE: January 17, 2014

PRICE: \$0 PRICE PER UNIT: TERMS: No upfront payment, but Shire could PRICE/REVENUE:

receive up to \$300 million in milestones if Organogenesis meets certain annual net sales targets between now and 2018.

Dr. Reddy's will lead the development of NeuVaxTM in gastric cancer. Following the gastric cancer trial, the potential addressable patient population will double in size if approval is granted.

TARGET: Rights to Repligen's HDACi ACQUIRER: BioMarin Pharmaceutical, Inc.

portfolio

LISTING: NASDAQ: RGEN LISTING: NASDAQ: BMRN

LOCATION: Waltham, Massachusetts CEO: Jean-Jacques PHONE: 415-506-6700

Bienaime

UNITS: 105 Digital Drive **FAX:** 415-382-7889

REVENUE: Novato, California 94949

NET INCOME: WEB SITE: www.biomarinpharm.com

Repligen Corporation, a life sciences company, is offering the rights to its HDACi (histone deacetylase inhibitor) portfolio. Potential applications include Friedreich's ataxia and other neurological disorders.

serious diseases and medical conditions. On a trailing 12-month basis, BMRN generated revenue of \$534 million.

BioMarin develops and commercializes biopharmaceuticals for

unlications include Friedreich's ataxia and other

ANNOUNCEMENT DATE: January 21, 2014

TERMS: \$2 million upfront plus up to \$160

million in milestones for th

\$2,000,000

PRICE:

development, regulatory approval and

commercial sale of portfolio

compounds. Repligen is also eligible to

compounds. Repriger is use engine t

receive royalties on sales.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

This acquisition is consistent with Repligen's strategy to realize financial value from discontinued therapeutic development programs.

TARGET: TiGenix B.V. ACQUIRER: PharmaCell B.V.

LISTING: Private LISTING: Private

LOCATION: CEO: Alexander Vos PHONE: 31 43 35 09910 Sittard-Geleen, The Netherlands **UNITS:** Oxfordiaan 70 FAX: 31 43 36 19732

REVENUE: Maastricht, The Netherlands 6229 EV **NET INCOME:** WEB SITE: www.pharmacell.nl/

Belgium-based TiGenix N.V. is selling its shares in TiGenix B.V., a subsidiary that holds the cell therapy production facility in Sittard-Geleen, which is close to Maastricht.

PharmaCell B.V. is a contract manufacturing organization for cellular therapies and regenerative medicine in Europe.

ANNOUNCEMENT DATE: January 24, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: PRICE/INCOME:

Through the acquisition, PharmaCell will acquire the facility, including its team of employees. Going forward, PharmaCell intends to produce other commercial and investigational cell therapy and regenerative medicine products at the site.

TARGET: Collagen Solutions LLC ACQUIRER: Collbio Ltd

LISTING: LSE: COS LISTING: Private

LOCATION: CEO: Stewart White PHONE: 44 0 141 558 9838 San Jose, California

UNITS: 3 Robroyston Oval, Nova FAX:

technology Park

REVENUE: Glasgow, United Kingdom G33 1AP **NET INCOME:** WEB SITE: www.collbio.com/

Collagen Solutions LLC has an etablished presence in the United States, where its products are used in wound dressings, prosthetic implant coatings and cell scaffolding in regenerative medicine. It will be known as Collagen Solutions (US) Inc.

Formed in March 2013, Collbio Ltd is a global supplier and manufacturer of bovine collagen-based biomaterials.

ANNOUNCEMENT DATE: January 27, 2014

Not disclosed PRICE: PRICE PER UNIT: TERMS:

PRICE/REVENUE: PRICE/INCOME:

Collobio has been renamed Collagen Solutions plc and assumed Collagen's ticker symbol on the London Stock Exchange in a reverse listing. The acquisition became effective on January 2, 2014 and will give Collbio a presence in the United States and the United Kingdom.

TARGET: Trianta Immunotherapies ACQUIRER: Medigene AG

GmbH

LISTING: Private **LISTING:** FRA: MDG1

LOCATION: Munich, Germany CEO: Frank Mathias PHONE: 49 89 20 00 33 0

UNITS: Lochhamer Str. 11 FAX:
REVENUE: Planegg/Martinsried, Germany 82152
NET INCOME: WEB SITE: www.medigene.com

Trianta Immunotherapies GmbH, a spin-off of the Hemholtz Zentrum Munchen, is developing three immunotherapy platforms with programs in clinical development to treat various types of tumors.

Medigene AG focuses on clinical research and development of

novel drugs against cancer and autoimmune diseases.

ANNOUNCEMENT DATE: January 27, 2014

PRICE: \$5,480,000 PRICE PER UNIT:
TERMS: Stock with a 12-month lock-up period.
PRICE/INCOME:

Trianta's proprietary technologies will expand Medigene's current portfolio. Two of its vaccines are currently being evaluated in ongoing, externally funded trials. Kempen & Co., Amsterdam, acted as advisor to Medigene in the acquisition, which closed on January 27, 2014.

TARGET: International rights to ACQUIRER: Bioventus

Durolane

LISTING: Private LISTING: Private

LOCATION: Fort Worth, Texas **CEO:** Anthony P. Bihl III **PHONE:** 919-474-6700

UNITS: 4721 Emperor Blvd. #100 **FAX:**

REVENUE: Durham, North Carolina 27703

NET INCOME: WEB SITE: www.bioventusglobal.com

Galderma is selling the international rights to
Durolane, its proprietary osteoarthritis pain reliever.
It will continue to manufacture the medicine, a

single-injection joint-fluid treatment.

Bioventus is a biologics company that delivers clinically proven

products including devices, therapies and diagnostics.

ANNOUNCEMENT DATE: February 4, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Bioventus previously had exclusive global distribution rights and served as the distributor for Duroplane in Europe, Canada and Australia. With the new agreement, Bioventus controls all future plans and distribution for the product outside the United States.

TARGET: Crescendo Bioscience, Inc. ACQUIRER: Myriad Genetics, Inc.

LISTING: Private LISTING: NASDAQ: MYGN

LOCATION: South San Francisco, California CEO: Peter D. Meldrum PHONE: 801-584-3600 UNITS: 320 Wakara Way FAX: 801-584-3640

REVENUE: Salt Lake City, Utah 84108
NET INCOME: WEB SITE: www.myriad.com

Crescendo Bioscience, Inc., produces a multibiomarker blood test, known as Vectra DA, for rheumatoid arthritis.

Myriad Genetics focuses on developing and marketing novel molecular diagnostic products. On a trailing 12-month basis, it generated revenue of \$737 million, EBITDA of \$300 million and

net income of \$188 million.

ANNOUNCEMENT DATE: February 5, 2014

PRICE: \$270,000,000 PRICE PER UNIT: TERMS: Cash minus \$25 million for repayment PRICE/REVENUE:

of a loan made to Crescendo by Myriad PRICE/INCOME:

in 2011.

Crescendo will retain its name and operate as a wholly owned subsidiary of Myriad. The transaction is expected to close in the fiscal quarter ending March 31, 2014.

TARGET: Cytocell Ltd ACQUIRER: Oxford Gene Technology

LISTING: Private LISTING: Private

LOCATION: Cambridge, United Kingdom **CEO:** Mike Evans **PHONE:** 914-467-5285

UNITS: 520 White Plains Road, Ste 500 FAX:

REVENUE: \$7,515,000 (2013) Tarrytown, New York 10591 **WEB SITE**: www.ogt.com

Cytocell Ltd provides DNA technology to detect gene rearrangements related to inherited genetic solutions.

Oxford Gene Technology provides innovative genetics research solutions.

ANNOUNCEMENT DATE: March 4, 2014

disease and cancer.

PRICE: Not disclosed PRICE PER UNIT:
TERMS: Cash. PRICE/REVENUE:
PRICE/INCOME:

Through this acquisition, the OGT Group gains entry into a \$295 million market by adding Flourescence In Situ Hybridization (FISH) products and expands its genomic medicine offering. Cytocell is a profitable company and sales grew at 20% in the last financial year. The deal will be immediately accretive upon acquisition.

TARGET: Rights for AAGP blood

preservation

LISTING: OTC: PKTX

LOCATION: Vancouver, British Columbia

UNITS:

REVENUE: NET INCOME:

ProtoKinetix, a molecular biotechnology company, is selling one of its many cell protection applications that are proven to increase the shelf life of delicate cells and organs with the addition of AAGP.

ANNOUNCEMENT DATE: March 5, 2014

PRICE: \$2,500,000
TERMS: Cash and securities.

ACQUIRER: Intrepid Innovations Corporation

LISTING: OTC: UATG

CEO: Chuck Winters **PHONE:** 941-725-4377 4654 SR 64 East Penthouse **FAX:** 941-761-5505

Ste 127

Bradenton, Florida **WEB SITE**: 34208

Intrepid Innovations Corporation, a wholly owned subsidiary of Umbra Technologies Group, has holdings in alternative energies, natural resource exploration and medical technologies.

ACQUIRER: RestorGenex Corporation

PHONE:

FAX:

310-526-8700

213-995-6337

OTCOB: SMDI

WEB SITE: www.stratusmediagroup.com

RestorGenex Corp. is the former Stratus Media Group, which

changed its name on March 7, 2014 and announced a 1-for-100

Sol J. Barer

1800 Century Park East, 6th fl.

Los Angeles, California 90067

reverse split of its common stock.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

ProtoKinetix has developed and patented a family of hyper stable, potent glycopeptides (AAGP) that dramatically enhance the therapeutic results of stem cell medicine. This acquisition will enable Intrepid to complement their blood bag delivery system and further satisfy the growing domestic and international demand for blood product trauma treatment. This acquisition was completed on March 5, 2014.

LISTING:

CEO:

TARGET: Paloma Pharmaceuticals,

Inc.

LISTING: Private

LOCATION: Jamaica Plain, Massachusetts

UNITS: REVENUE:

NET INCOME:

Paloma Pharmaceuticals has developed a nonsteroidal, synthetic, small molecule drug library through computational design, synthetic and medicinal chemistry, resulting in a family of antitumor agents, Palomids.

ANNOUNCEMENT DATE: March 6, 2014

PRICE: TERMS: Merger

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

Paloma Pharmaceuticals brings an integrated design platform technology to develop drugs that treat a number of indications. Through the merger with VasculoMedics, Inc., which was announced the same day, RestorGenex will gain an epigenetic platform company using computational design to create small molecule drugs inhibiting or stimulating the binding of zinc-finger transcription factor to their cognate DNA. This acquisition was completed on April 1, 2014.

TARGET: VasculoMedics, Inc. ACQUIRER: ResorGenex Corporation

LISTING: Private LISTING: OTCBB: SMDI

LOCATION: Jamaica Plain, Massachusetts

CEO: Sol J. Barer

PHONE: 310-526-8700

UNITS: 1800 Century Park East, 6th fl.

FAX: 213-995-6337

REVENUE: Los Angeles, California 90067

NET INCOME: WEB SITE: www.stratusmediagroup.com

VasculoMedics, Inc. was founded as a platform epigenetic company to develop orally available small molecule inhibitors of zinc finger transcription factors.

RestorGenex Corporation is the former Stratus Media Group, which changed its name on March 7, 2014 and announced a 1-for-100 reverse split of its common stock.

ANNOUNCEMENT DATE: March 6, 2014

PRICE: Merger PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

VasculoMedics was acquired on the same day as Paloma Pharmaceuticals, another pharma company based in Jamaica Plain, Massachusetts. RestorGenex merged the two companies.

TARGET: Rights to multiple immuno- ACQUIRER: TESARO, Inc.

oncology programs

LISTING: Private LISTING: NASDAQ: TSRO

LOCATION: San Diego, California CEO: Lonnie Moulder PHONE: 339-970-0900

UNITS: 1000 Winter Street, Ste. 3300 FAX:

REVENUE: Waltham, Massachusetts 02451

NET INCOME: WEB SITE: www.tesarobio.com

AnaptysBio, Inc. provides discovery and development of therapetic antidobides.

TESARO is a biopharmaceutical company focused on oncology, particularly ovarian, breast and lung cancers.

ANNOUNCEMENT DATE: March 13, 2014

PRICE: \$17,000,000

TERMS: Cash upfront for license fee, as well as **PRICE/REVE**

all costs related to the development programs. For each program, AnaptysBio is eligible for milestone payments of \$18 million and an additional \$90 million associated with

regulatory submissions.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Under terms of the agreement, AnaptysBio has granted TESARO exclusive rights to antibody programs targeting PD-1, TIM-3 and LAG-3, including monospecific and dual reactive antibody drug candidates. Antibody candidates from these programs are expected to enter clinical trials over the next 18 to 24 months.

TARGET: Worldwide rights to

immuno-oncology products

LISTING: NASDAQ: FPRX

LOCATION: South San Francisco, California

UNITS: REVENUE: NET INCOME:

Five Prime Therapeutics, Inc. is a clinical-stage biotechnology company focused on discovering and developing novel protein therapeutics. It is licensing worldwide rights to products it will develop using its proprietary target discovery platform.

ANNOUNCEMENT DATE: March 17, 2014

PRICE: \$41,000,000

TERMS: \$20 million upfront payment to Five

Prime and up to \$9.5 million in research funding. Additionally, BMY will pay \$21 million to acquire 4.9% of Five Prime's outstanding common stock, and up to \$300 million in future milestone

payments.

ACQUIRER: Bristol-Myers Squibb Company

LISTING: NYSE: BMY

CEO: Lamberto Andreotti PHONE: 212-546-4000

345 Park Avenue FAX:

New York, New York 10154-0037 **WEB SITE**: www.bms.com

Bristol-Myers Squibb is a global biopharmaceutical company. It posted total 2013 revenues of \$16.4 billion.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Bristol-Myers will leverage Five Prime's platform to advance its existing immuno-oncology programs by identifying the most viable drug targets for continued research and development. Drug candidates developed against these new and existing targets may be studied either as single agents or in combination with existing or potential Bristol-Myers Squibb immuno-oncology therapies.

TARGET: Rights to NanoBio's

nanoemulsion technology

LISTING: Private

LOCATION: Ann Arbor, Michigan

UNITS: REVENUE: NET INCOME:

NanoBio Corporation is granting exclusive licensing rights to its nanoemulsion (NE) adjuvant

technology.

ANNOUNCEMENT DATE: March 26, 2014
PRICE: Not disclosed

TERMS: Upfront payment of undisclosed amount and potential milestone payments based

on Merck RSV and flu vaccine

candidates' development and regulatory approval, plus royalties on sales.

ACQUIRER: Merck & Co., Inc.

LISTING: NYSE: MRK

CEO: Kenneth Frazier **PHONE:** 908-423-1000

One Merck Drive, PO Box 100 **FAX:** Whitehouse Station, New Jersey 08889-0001

WEB SITE: www.merck.com

Merck & Co., Inc., known as MSD outside the U.S. and Canada, is selling prescription drugs, vaccines, biologic therapies and consumer care products in more than 140 countries.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Under the agreement, Merck receives exclusive rights for use of NanoBio's NanoStat technology in an intranasal respiratory synsytial virus (RSV) vaccine and non-exlusive rights for use in an intranasal seasonal influenza vaccine.

TARGET: Nordion Inc. ACQUIRER: Sterigenics International, LLC

LISTING: NYSE: NDZ LISTING: Private

LOCATION: CEO: PHONE: Michael Mulhern 847-607-6060 Ottawa, Ontario

UNITS: 3 Parkway North Center. FAX:

Ste 100N

REVENUE: \$249,950,000 Deerfield, Illinois 60019 (ttm)

NET INCOME: (EBITDA) WEB SITE: www.sterigenics.com \$60,070,000

Nordion is a global health science company providing products used for the prevention, diagnosis and treatment of disease. It is a leading provider of medical isotopes and sterilization technologies to the pharmaceutical and biotech industries.

Sterigenics International has been owned by private equity firm GTCR, LLC since 2011. It is a leading global provider of contract sterilization and ionization services for medical devices, food products and advanced applications.

ANNOUNCEMENT DATE: March 28, 2014

PRICE: PRICE PER UNIT: \$727,000,000

TERMS: \$11.75 per share of Nordion stock, PRICE/REVENUE: 2.91 12.10

representing a 12% premium to PRICE/INCOME: Nordion's closing price on the NYSE on March 27, 2014 and a premium of 24% over the 90-day weighted average price

of \$9.47 per share.

Nordion's sterilization technologies will complement Sterigenics current portfolio. Jefferies LLC is acting as financial advisor to Nordion in connection with the transaction. Stikeman Elliott LLP and Skadden, Arps, Slate, Meagher & Flom LLP are Nordion's legal counsel. Gowling Lafleur Henderson LLP and Kirkland & Ellis LLP are counsel to Sterigenics.

ACQUIRER: TARGET: Butazyme LLC Verde Media Group Inc.

LISTING: LISTING: OTC: VMGI Private

LOCATION: CEO: PHONE: William F. Veve 310-954-9160 Boston, Massachusetts **UNITS:**

1901 Avenue of the Stars, FAX: 310-356-1444

Los Angeles, California 90067

2nd fl. **REVENUE:**

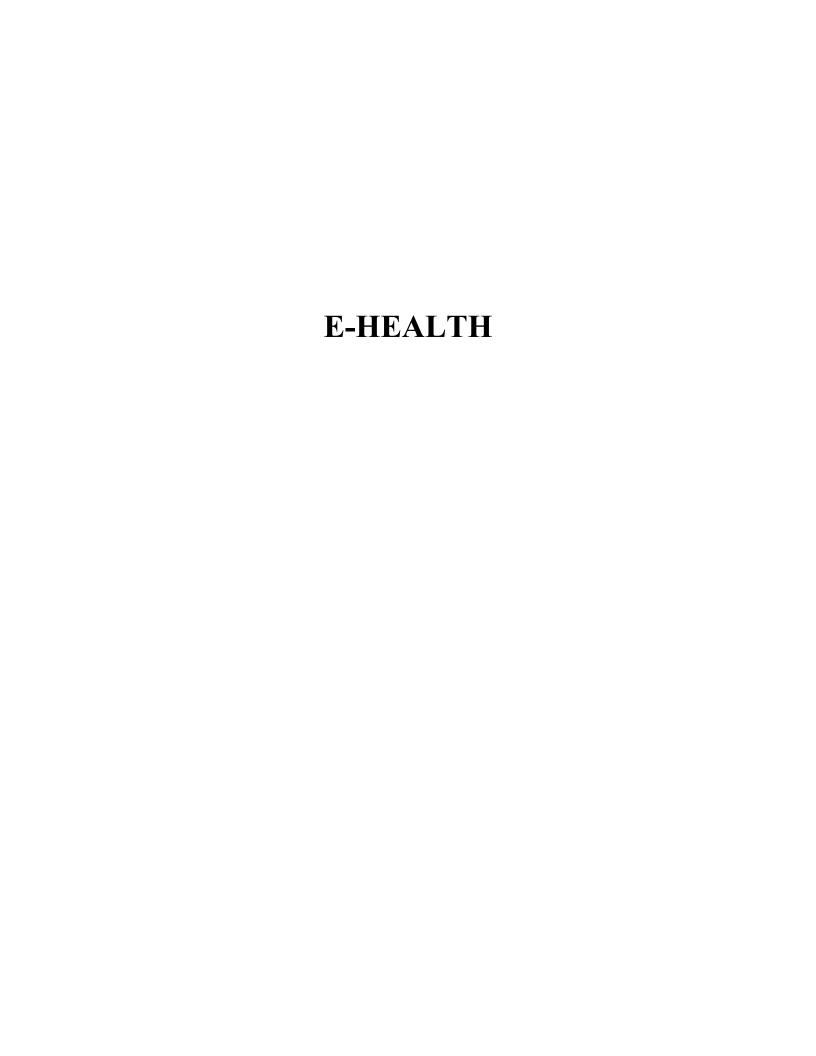
WEB SITE: www.verdemediagroup.com **NET INCOME:**

Butazyme LLC offers microbial production of an Verde Media Group consists of three divisions: Agency Division, alternative source of omega-3 oils, primarily, DHA Biotech Division and Entertainment Division. Its Biotech Division and EPA. completed this transaction.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: \$5,000,000 PRICE PER UNIT: PRICE/REVENUE: TERMS: For 51% equity in Butazyme LLC. PRICE/INCOME:

Butazayme's microbial platform technology competes favorably with both traditional and other microbial methods of producing omega-3 oils. Its competitive advantages include the ability to convert multiple inexpensive feedstocks into omega-3 oils. As of March 31, 2014, Butazyme operates as a subsidiary of Verde Media Group.



TARGET: Total Therapeutic

Management, Inc.

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: Rajesh Nair 732-750-2901 Atlanta, Georgia **UNITS:** FAX: 485B Route 1 South, Ste 300 732-750-7990

ACQUIRER: Indegene

REVENUE: Iselin, New Jersey 08830

NET INCOME: WEB SITE: www.indegene.com

Founded in 1995, Total Therapeutic Management, Inc. provides health information management, research and education support services to some of the nation's largest healthcare organizations.

Indegene provides clinical, commercial and marketing solutions to global pharmaceutical and healthcare organizations. It has offices in the U.S., UK, China, India and Australia.

Sterling Partners is a growth-oriented investment firm with more

ANNOUNCEMENT DATE: January 2, 2014 PRICE: Not disclosed

PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

This transaction expands Indegene's presence in the commercial and federal healthcare markets and increases its quality solution portfolio. This acquisition was completed on January 2, 2014.

TARGET: ACQUIRER: Sterling Partners Q-Centrix LLC

LISTING: LISTING: Private Private

LOCATION: CEO: Dan Hosler PHONE: 312-465-7000 Portsmouth, New Hampshire

UNITS: 401 N Michigan Ave, Ste 3300 FAX:

REVENUE: Chicago, Illinois 60611

WEB SITE: **NET INCOME:** www.sterlingpartners.com

Q-Centrix LLC is an outsourced healthcare outcomes-data provider focused exclusively on serving the quality departments of acute-care

hospitals.

than \$5 billion of assets under management.

ANNOUNCEMENT DATE: January 9, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

Sterling Partners will help Q-Centrix continue its growth trajectory, as it benefits from the health care system's shift to an increasingly quality-based reimbursement model. This acquisition was completed on January 9, 2014. TARGET: ClarusHealth Solutions ACQUIRER: HealthSparq

LISTING: Private LISTING: Private

LOCATION: Lewisville, Texas CEO: Scott Decker PHONE: 855-SPARQ-IT

UNITS: M/S C60, 100 SW Market FAX:

Street

REVENUE: Portland, Oregon 97201

NET INCOME: WEB SITE: www.HealthSparq.com

ClarusHealth Solutions, formerly PRISM Services Group, is a healthcare software company. Its Consumer Guidance Platform provides search, quality, treatment cost and health information. HealthSparq develops integrated healthcare transparency softwareas-a-service solutions that leverage medical insurance claims, cost and treatment data linked together with community reviews and discussions.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Together, HealthSparq and ClarusHealth will provide health plans and employers with an integrated healthcare shopping platform to enable their employees and members to make informed healthcare decisions, with the goal of lowering costs. ArchPoint Partners was ClarusHealth's financial adviser for this transaction. This acquisition was completed on January 13, 2014.

TARGET: mVisum ACQUIRER: Vocera Communications, Inc.

LISTING: Private LISTING: Private

LOCATION: Sicklerville, New Jersey

CEO: Robert Zollars

PHONE: 408-882-5100

UNITS: 525 Race Street, Suite 150

FAX: 408-882-5101

REVENUE: San Jose, California 95126

NET INCOME: WEB SITE: www.vocera.com

mVisum provides alarm management technology that helps reduce alarm fatigue through a closed-loop secondary alarm notification with audio-visual cues and contextual data, such as ECG waveforms, to clinicians via smartphones and other devices.

Vocera Communications provides integrated communication for mobile environments in healthcare, hospitality, energy, retail, education and other industries.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: \$3,500,000 PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Vocera expects nominal incremental revenue this year, and for the transaction to be slitghly dilutive to 2014 earnings. As revenue increases in 2015, Vocera expects it to become accretive to earnings. This acquisition closed on January 13, 2014.

TARGET: AmkaiSolutions ACQUIRER: Surgical Information Systems

LISTING: Private LISTING: Private

 LOCATION:
 Armonk, New York
 CEO:
 Ed Daihl
 PHONE:
 800-930-0895

 UNITS:
 555 North Point Center East,
 FAX:
 678-507-1616

Ste 700

REVENUE: Alpharetta, Georgia 30022

NET INCOME: WEB SITE: www.SISFirst.com

AmkaiSolutions provides electronic solutions to ambulatory surgery centers. It offers electronic medical records (EMRs) and an administrative and management system, currently installed in more than 200 facilities in the United States.

Surgical Information Systems provides perioperative information systems that are designed to add value at every point of the perioperative process.

Streamline Health Solutions provides workflow and document

management technology solutions that enhance efficiencies and

business processes for hospitals and physician groups in North

America. Trailing 12-month revenues were about \$28.7 million.

ANNOUNCEMENT DATE: January 14, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The addition of AmkaiSolutions strengthens SIS' position in the perioperative IT market where it serves more than 300 hospitals and health systems in the U.S. and Canada. At the same time, AmkaiSolutions will benefit from SIS' capabilities in product development and client support. This acquisition was completed on January 14, 2014.

TARGET: Unibased Systems ACQUIRER: Streamline Health Solutions, Inc.

Architecture, Inc.

LISTING: Private LISTING: NASDAQ: STRM

 LOCATION:
 St. Louis, Missouri
 CEO:
 Robert E. Watson
 PHONE:
 513-794-7100

 UNITS:
 10200 Alliance Road, Ste. 200
 FAX:
 513-794-9700

REVENUE: Cincinnati, Ohio 45242

NET INCOME: WEB SITE: www.streamlinehealth.net

Unibased Systems Architecture, Inc., a provider of patient access solutions, offers health information technology solutions including enterprise scheduling and surgery management software.

ANNOUNCEMENT DATE: January 16, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:

PRICE/INCOME:

Streamline will add the two software products, ForSite2020 Resource Management System and ForSite2020 periOperative Resource Management System, to its growing suite of solutions. Closing is expected to occur in early February 2014.

TARGET: Sansio ACQUIRER: Physio-Control, Inc.

LISTING: Private LISTING: Private

LOCATION: Duluth, Minnesota CEO: Brian Webster PHONE: 425-867-4000

UNITS:11811 Willows Road NEFAX:REVENUE:Redmond, Washington 98073-9706NET INCOME:WEB SITE: www.physio-control.com

Sanio develops cloud-based Software-as-a-Service (SaaS) solution that help healthcare providers improve clinical, operational and financial performance.

Physio-Control operates in more than 100 countries and is a global provider of professional emergency medical response solutions that predict or intervene in life-threatening emergencies.

ANNOUNCEMENT DATE: January 31, 2014

PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

This merger is a key part of a broader data strategy for Physio-Control. Sansio has a number of future-ready information management solutions. Its HomeSolutions.NET is the leading SaaS solution for home healthcare agencies, from point-of-care to the back office. Its HealthEMS system is a remote-hosted field data collection, management and reporting software solution to help Fire and EMS providers improve patient care and financial performance.

TARGET: Global Healthcare ACQUIRER: Thoma Bravo, LLC

Exchange, LLC

LISTING: Private LISTING: Private

 LOCATION:
 Louisville, Colorado
 CEO:
 PHONE:
 312-254-3300

 UNITS:
 300 North La Salle Street,
 FAX:
 312-254-3301

Ste 4350

REVENUE: Chicago, Illinois 60654

NET INCOME: WEB SITE: www.thomabravo.com

Global Healthcare Exchange, LLC (GHX) is known for its electronic trading exchange and supply chain solutions for medical-surgical markets.

Thoma Bravo is a private equity investment firm specializing in investing in middle-market companies in fragmented and consolidating industries. The firm represents almost \$4 billion.

ANNOUNCEMENT DATE: February 5, 2014 PRICE: Not disclosed

TERMS: PRICE/REVENUE:

PRICE/INCOME:

PRICE PER UNIT:

Thoma Bravo anticipates significant growth opportunities as healthcare organizations look to streamline and automate their operations. The current GHX senior management team will continue to manage the company. This transaction was completed on March 11, 2014.

TARGET: FACTS software ACQUIRER: Berry Consultants, LLC

LISTING: Private LISTING: Private

LOCATION: Newton, Massachusetts CEO: Scott Berry PHONE: 512-213-6428

UNITS: 4301 Westbank Drive, Ste 140, FAX:

Bldg B

REVENUE: Austin, Texas 78746

NET INCOME: WEB SITE: www.berryconsultants.com

Tessella and Berry Consultants jointly developed FACTS, (Fixed and Adaptive Clinical Trial Simulator). The software program allows biostatisticians and clinical teams to rapidly design and compare advanced clinical trial designs.

Berry Consultants, LLC is a statistical consulting company

specializing in medical statistics.

ANNOUNCEMENT DATE: February 6, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: Berry Consultants will own 100% PRICE/REVENUE:
interest. PRICE/INCOME:

After jointly developing the clinical trial simulation software with Tessella, Berry Consultants bought out its share of the asset. As part of the agreement, Tessela will remain as an IT service contractor of Berry Consultants. Berry Consultants plans to develop the software further.

TARGET: Ocuhub technology ACQUIRER: TearLab Corporation

platform

LISTING: Private **LISTING**: NASDAQ: TEAR

LOCATION: St. Louis, Missouri CEO: Elias Vamvakas PHONE: 858-455-6006 UNITS: 7360 Carroll Road FAX: 858-812-0540

REVENUE: San Diego, California 92121

NET INCOME: WEB SITE: www.tearlab.com

AOAExcel, Inc, the for-profit subsidiary of the American Optometric Association, is selling its Ocuhub technology platform, which securely connects eye doctors, patients, healthcare organizations and payers.

TearLab Corporation develops and markets lab-on-a-chip technologies that enable eye care practitioners to objectively and quantitatively test for disease markers in tears.

ANNOUNCEMENT DATE: February 18, 2014

PRICE: \$1,400,000 (approximately) PRICE PER UNIT:

TERMS: Cash. PRICE/REVENUE:

PRICE/INCOME:

This acquisition is consistent with TearLab's growth strategy, and OcuHub's single sign-on portal serves as a standard entry point for new technology and collaboration. The acquisitionwas completed on March 14, 2014.

TARGET: Audax Health Solutions,

Inc.

LISTING: Private

LOCATION: Washington, District of Columbia

UNITS: REVENUE: NET INCOME: LISTING: NYSE: UNH

ACQUIRER: Optum

CEO: Larry Renfro **PHONE:** 952-833-7100

13625 Technology Drive FAX:

Eden Prairie, Minnesota 55344 **WEB SITE:** www.optum.com

Founded in 2010, Audax enables consumers to manage their health through its website, featuring Zensey, a patient engagement tool with health assessments, personal challenges and social sharing.

Optum, a part of UnitedHealth Group, has three main businesses: OptumHealth, Optum Insight and OptumRx. In 2013, Optum posted revenues of \$37 billion and EBITDA of \$2.3 billion.

ANNOUNCEMENT DATE: February 19, 2014 PRICE: Not disclosed

TERMS: Majority stake.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The addition of Audax's conumer-facing platform will help Optum's strategy to more broadly support consumers' need fo rintegrated benefit selection, wellness and health care management. Audax will operate as a freestanding investment of Optum, and maintain strategic partnerships with wearbles companies like Fitbit, Polar, Withings and BodyMedia.

TARGET: Treo Solutions ACQUIRER: 3M Company

LISTING: Private LISTING: NYSE: MMM

 LOCATION:
 Troy, New York
 CEO:
 Inge G. Thulin
 PHONE:
 651-733-1000

 UNITS:
 3-M Center
 FAX:
 651-733-3061

REVENUE: St. Paul, Minnesota 55144

NET INCOME: WEB SITE: www.3m.com

Treo Solutions provides data analytics and business intelligence to healthcare payers and providers.

3M Company is a diversified technology company, operating in six segments. On a trailing 12-month basis, MMM generated revenue of \$30.9 billion, EBITDA of \$8.0 billion and net income of \$4.7 billion.

ANNOUNCEMENT DATE: February 21, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Treo uses data analytics to redesign payment structures and transition payer and provider clients to value-based care models. This acquisition will make it possible to extend real-time data analytics and payment design worldwide, working with provider organizations that have adopted the 3M 360 Encompass System for computer-assisted coding. The transaction closed on April 1, 2014.

TARGET: PeopleLYNK ACQUIRER: Greenway

LISTING: Private LISTING: Private

 LOCATION:
 Fort Myers, Florida
 CEO:
 Tee Green
 PHONE:
 770-836-3100

 UNITS:
 100 Greenway Blvd.
 FAX:
 770-836-3200

REVENUE: Carrollton, Georgia 30117

NET INCOME: WEB SITE: www.greenwayhealth.com

PeopleLYNK is a patient engagement solution that lets healthcare providers cultivate relationships with patients using text, email, secure email and voice calls.

Greenway, formerly known as Greenway Medical Technologies, was taken private in September 2013 by Vitera Healthcare Solutions, LLC, owned by Vista Equity Partners.

ANNOUNCEMENT DATE: February 24, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

PeopleLYNK promotes patient engagement in cooperation with Greenway's signature product, PrimeSUITE, an integrated practice management and EHR offering. Greenway enables healthcare professionals to improve population health outcomes and meet the requirements of the federal government's Meaningful Use Stage 2 program. This acquisition was completed on February 24, 2014.

TARGET: Med Access, Inc. ACQUIRER: TELUS Health

LISTING: Private LISTING: TSX: T: NYSE: TU

LOCATION: Vancouver, British Columbia CEO: Paul Lepage PHONE: 450-928-6000 UNITS: 1000, rue de Serigny, FAX: 450-928-6344

NITS: 1000, rue de Serigny, FAX: 450-92 bureau 600

REVENUE: Longueuil, Ouebec J4K 5B1

NET INCOME: WEB SITE: www.telushealth.com

Med Access Inc. provides electronic medical record (EMR) services to 2,000 specialty and general practice phsycians in British Columbia, Alberta, Saskatchewan, Manitoba and Ontario.

TELUS Health is a subsidiary of TELUS, Canada's fastest-growing telecommunications company. TELUS Health provides tele-home care, electronic medical and health records, consumer health, benefits management and pharmacy management.

ANNOUNCEMENT DATE: March 3, 2014

PRICE: Not disclose

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

This acquisition brings the total TELUS Health EMR reach to more than 12,500 Canadian physicians, supporting more than 45 million patient interactions each year. TELUS Health plans to integrate Med Access's eReferral platform across all its EMR offerings. Over the past six years, TELUS has invested more than \$1 billion in healthcare technology development.

TARGET: Transition Assist ACQUIRER: Mercer

LISTING: Private LISTING: NYSE: MMC

LOCATION: Norwell, Massachusetts

CEO: Julio A. Portalatin

PHONE: 212-345-7000

UNITS: 1166 Avenue of the Americas

FAX: 212-345-7414

REVENUE: New York, New York 10036

NET INCOME: WEB SITE: www.mercer.com

Transition Assist, an exchange specializing in helping retirees in employer-sponsored plans select Medicare supplemental health insurance, offers solutions through a licensed call center and professionally-trained benefits counselors.

Merce helps of helps of people general general general professionally-trained benefits counselors.

Mercer, a subsidiary of Marsh & McLennan Companies, globally helps clients advance the health, wealth and performance of their people. The company has more than 55,000 employees and generates an annual revenue exceeding \$12 billion.

ANNOUNCEMENT DATE: March 3, 2014

PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Transition Assist will become part of the full suite of solutions offered by Mercer Marketplace. Through this expanded solution, Mercer Marketplace gains access to individual retirees not eligible for an employer-sponsored plan.

TARGET: Velocity Medical Solutions, ACQUIRER: Varian Medical Systems, Inc.

LLC

LISTING: Private LISTING: NYSE: VAR

 LOCATION:
 Atlanta, Georgia
 CEO:
 Dow R. Wilson
 PHONE:
 650-424-5834

 UNITS:
 3100 Hansen Way
 FAX:
 650-424-6822

PRICE PER UNIT:

REVENUE: Palo Alto, California 94304-1038
NET INCOME: WEB SITE: www.varian.com

Velocity is selling its software platform, designed for use in cancer clinics, which is already in use in more than 200 cancer treatment centers worldwide. Varian Medical Systems manufactures medical devices and software for treating cancer and other medical conditions with radiotherapy, radiosurgery and brachytherapy.

ANNOUNCEMENT DATE: March 12, 2014 **PRICE**: Not disclosed

TERMS: PRICE/REVENUE: PRICE/INCOME:

Varian will continue to develop this oncology sofware platform with the Velocity team. Varian expects its global sales, service and support network will contribute to faster and deeper market penetration for the Velocity product. This acquisition closed on April 4, 2014.

TARGET: Cardiac patient services unit ACQUIRER: BioTelemetry, Inc.

LISTING: Private LISTING: NASDAQ: BEAT

LOCATION: St. Louis, Missouri CEO: Joseph H. Capper PHONE: 610-729-7000

UNITS: 227 Washington St., Ste 210 **FAX:** 610-828-8048 **REVENUE:** \$8,500,000 (approximate) Malvern, Pennsylvania 19428

REVENUE: \$8,500,000 (approximate) Malvern, Pennsylvania 19428 **NET INCOME**: \$2,750,000 (EBITDA) **WEB SITE**: www.biotelinc.com

Biomedical Systems, Corp. is selling all assets necessary to run the Holter, a fast and accurate software platform with multiple configurations designed to satisfy the needs of small and large volume accounts.

BioTelemetry, Inc., formerly known as CardioNet, is a wireless medical technology company providing cardiac monitoring services, original equipment manufacturing of cardiac monitoring devices and centralized cardiac core laboratory services.

ANNOUNCEMENT DATE: March 20, 2014

PRICE: \$8,650,000 **PRICE PER UNIT:**

TERMS: PRICE/REVENUE: 1.02
PRICE/INCOME: 3.15

The Century Holter Analysis System is a fast and accurate software platform with multiple configurations designed to satisfy the needs of small and large volume accounts. It works with the full line of BioTelemetry Holter recorders. Post-integration, the acquisition is expected to generate \$8.0 million to \$9.0 million in revenue and \$2.5 million to \$3.0 million in EBITDA on an annulized basis. The transaction is expected to close in early April.

TARGET: Mindbloom ACQUIRER: Welltok

LISTING: Private **LISTING**: Private

LOCATION: Seattle, Washington CEO: Jeff Margolis PHONE: 888-935-5865

UNITS: 1675 Larimer Street, Ste 300 FAX:

REVENUE: Denver, Colorado 80202

NET INCOME: WEB SITE: www.welltok.com

Mindbloom is a mobile health company building top-rated apps such as Bloom for inspiration and Life Game for life improvement.

Welltok provides an integrated platform for payers, health systems, ACOs and other population health managers to manage their health improvement programs. It recently raised \$22.1 million in Series C funding led by New Enterprise Associates.

ANNOUNCEMENT DATE: March 20, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The acquisition will expand Welltok's ability to deliver engaging, interactive mobile experiences through its CafeWell Health Optimization Platform, and give consumers anytime, anywhere access to compelling health programs, content, applications and communities.

TARGET: Sense4Baby, Inc. ACQUIRER: AirStrip

LISTING: Private LISTING: Private

LOCATION: LaJolla, California CEO: Alan Portela PHONE: 210-805-0444

UNITS: 335 E. Sonterra Blvd., Ste 200 FAX: 210-805-0446

REVENUE: San Antonio, Texas 78258
NET INCOME: WEB SITE: www.airstrip.com

Sense4Baby, Inc. developed a wireless fetal/maternal monitoring system to perform non-stress testing for high-risk pregnancies, and licensed the associated technology from the Gary and Mary West Health Institute.

AirStrip provides mobile healthcare solutions that are vendor- and data source-agnostic for clinical use.

ANNOUNCEMENT DATE: March 27, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

AirStrip plans to use it's experience in clinical mobility, particularly in fetal/maternal mHealth technology, to support the clinical and commercial development of the Sense4Baby System. The Sense4Baby technology platform was originally researched at the West Health Institute, which licensed the technology to Sense4Baby, Inc., which was the first resident of the West Health Incubator.

HOME HEALTH CARE & HOSPICE

TARGET: All Care Home Health LLC ACQUIRER: SCL Health System and Univita Health

LISTING: Private LISTING: Private

LOCATION: PHONE: CEO: Hugh Lytle 480-922-8950 Denver, Colorado UNITS: 8601 N. Scottsdale Road FAX: 408-240-9338

REVENUE: Scottsdale, Arizona 85253

NET INCOME: WEB SITE: www.univitahealth.com

All Care Home Health provides skilled nursing, physical therapy, occupational therapy and social work services in metro Denver.

care and support. Nonprofit SCL Health System operates nine hospitals, four safety-net clinics, a children's mental health center

Backed by Genstar Capital, Univita Health provides home-based

and more than 190 ambulatory service centers in four states.

ANNOUNCEMENT DATE: January 23, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: PRICE/INCOME:

SCL Health and Univita formed a joint venture to form a new integrated acute and post-acute care delivery model at three SCL hospitals in the Denver metro area. The addition of All Care's home health expertise adds highquality, comprehensive care from the time of admission through the home-recovery process. This transaction closed on January 23, 2013.

TARGET: Vineyard Nursing ACQUIRER: Visiting Nurse Association of Cape Cod

Association

LISTING: LISTING: Nonprofit Nonprofit

LOCATION: CEO: Michael Lauf PHONE: 877-227-3263 Vineyard Haven, Massachusetts

UNITS: 27 Park Street FAX:

REVENUE: Hyannis, Massachusetts 02601

NET INCOME: WEB SITE: www.capecodhealth.org

The Vineyard Nursing Association (VNA) is the VNA of Cape Cod, a member of Cape Cod Healthcare, serves only Medicare-certified provider of home health services to the communities on Martha's Vineyard.

patients from Marshfield to Provincetown.

ANNOUNCEMENT DATE: January 29, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: Letter of intent. PRICE/REVENUE: PRICE/INCOME:

With declining census, reductions in Medicare reimbursements and new, stricter Medicare patient eligibility guidelines, Vineyard Nursing Association approached the VNA of Cape Cod to explore the possibility of joining forces and improve its financial status.

TARGET: Deaconess HomeCare ACQUIRER: LHC Group Inc.

LISTING: **NASDAO: BIOS** LISTING: NASDAQ: LHCG

LOCATION: CEO: Keith Myers PHONE: 337-233-1307 Hattiesburg, Mississippi UNITS: 337-235-8037

420 West Pinhook Road FAX: **REVENUE:** \$72,600,000 Lafayette, Louisiana 70503 (ttm)

NET INCOME: WEB SITE: www.lhcgroup.com

BioScrip, Inc. is selling Deaconess HomeCare. Founded in 1969, Deaconess HomeCare offers home health care services which include skilled nursing, rehabilitation services, physical therapy, occupational therapy, speech therapy, and medical social services.

LHC Group is a national provider of post-acute care, providing quality, cost-effective health care to patients within the comfort and privacy of their home. When the transaction is completed, LHC Group will operate more than 300 locations in 23 states.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: PRICE PER UNIT: \$60,000,000

TERMS: Cash. PRICE/REVENUE: 0.83

PRICE/INCOME:

This transaction resulted from BioScrip's shift away from home health toward infusion services. The transaction is expected to close by the end of the first quarter of 2014, and be accretive to earnings in 2014. Net proceeds from the sale will be used to pay down debt. Cain Brothers & Co., LLc acted as BioScrip's financial advisor in connection with the transaction and Polsinelli PC acted as BioScrip's legal advisor. The deal closed on March 31, 2014.

TARGET: ACQUIRER: Almost Family, Inc. Caldwell County Hospital

Home Health Agency LISTING: Nonprofit LISTING: NASDAQ: AFAM

LOCATION: CEO: William B. Yarmuth PHONE: 502-891-1000 Princeton, Kentucky

UNITS: 9510 Ormsby Station Road, FAX:

Ste. 300

REVENUE:

\$1,300,000 (2013)Louisville, Kentucky 40223 **NET INCOME:** WEB SITE: www.almostfamily.com

Caldwell County Hospital Home Health Agency is a Almost Family is a leading regional provider of home health

Medicare-certified home health provider owned by nursing service. It and its subsidiaries operate a Medicare-certified Caldwell Medical Center. segment and a personal care segment. With this transaction, it will

operate more than 240 branch locations in 14 states. ANNOUNCEMENT DATE: March 14, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: PRICE/INCOME:

AFAM is building on its existing presence in western Kentucky through this acquisition. This acquisition is expected to close before the end of April 2014.

TARGET: Mercy Care ACQUIRER: Lower Cape Fear Hospice & LifeCareCenter

LISTING: LISTING: Nonprofit Nonprofit

LOCATION: CEO: Laurie Brystrom PHONE: 910-762-9422 Myrtle Beach, South Carolina

UNITS: 1406 Physicians Drive FAX: **REVENUE:** Wilmington, North Carolina 28401

WEB SITE: **NET INCOME:** hospiceandlifecarecenter.org

Mercy Care serves about 130 hospice and palliative care patients daily in Horry, Georgetown and Marion Counties. It has 65 employees.

Lower Cape Fear Hospice & LifeCareCenter cares for more than 600 hospice and palliative care patients in Bladen, Brunswick, Columbus, New Hanover, Onslow and Pender Counties in North Carolina.

ANNOUNCEMENT DATE: March 18, 2014

PRICE: PRICE PER UNIT: Merger TERMS: PRICE/REVENUE: PRICE/INCOME:

Mercy Care becomes part of the Lower Cape Fear Hospital & LifeCareCenter, but will retain its name and brand. Several administrative and operational functions will be combined. The merger was effective on April 1, 2014.

TARGET: Chicopee VNA ACQUIRER: Porchlight VNA/Home Care

LISTING: LISTING: Nonprofit Nonprofit

LOCATION: CEO: Holly Chaffee PHONE: 413-243-1212 Chicopee, Massachusetts

UNITS: 32 Park Street FAX:

REVENUE: Lee, Massachusetts 01238

NET INCOME: WEB SITE: www.porchlighthomecare.org

Chicopee VNA serves individuals and families in Porchlight VNA/Home Care, formerly known as Lee Regional 17 communities in the greater Hampden/Hampshire VNA and Berkshire Home Care, currently serves 35 communities in

Berkshire County and in the hill towns of Hampden and Hampshire region. Counties.

ANNOUNCEMENT DATE: March 21, 2014

PRICE: PRICE PER UNIT: Merger TERMS: PRICE/REVENUE: PRICE/INCOME:

The merger, which was unanimously approved by both boards on March 17, became effective on April 1, 2014.

HOSPITALS

TARGET: E.J. Noble Hospital ACQUIRER: Gouverneur Hospital

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Gouverneur, New York CEO: Marlinda LaValley PHONE: 315-287-1000

UNITS: 77 (beds) 77 West Barney Street FAX:

 REVENUE:
 \$6,293,565
 (2013)
 Gouverneur, New York 13642

 NET INCOME:
 -\$1,571,788
 (EBITDA)
 WEB SITE: www.gvnrhospital.org

Financially troubled E.J. Noble Hospital was ordered by the New York State Supreme Court to sell its assets to newly formed entity Gouvernour Hospital, on December 20, 2013. The Kinney Nursing Home was included in this transaction.

Gouverneur Hospital operates as an affiliate of Canton-Potsdam

Hospital under a parent corporation.

ANNOUNCEMENT DATE: January 1, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Gouverneur Hospital will operate as part of a two-hospital healthcare system known as St. Lawrence Health System, which also includes Canton-Potsdam Hospital. Gouverneur Hospital completed the purchase of the assets on December 31, 2013, and began operations January 1, 2014.

TARGET: Wilson Medical Center ACQUIRER: Duke LifePoint Healthcare, LLC

LISTING: Nonprofit LISTING: NASDAQ: LPNT

LOCATION: Wilson, North Carolina **CEO:** William F. Carpenter **PHONE:** 615-372-8540

Ш

UNITS: 274 (beds) 103 Powell Court FAX:

REVENUE: \$141,385,851 (2012) Brentwood, Tennessee 37027

NET INCOME: \$ 25,109,966 (EBITDA) **WEB SITE:** www.dlphealthcare.com

Wilson Medical Center is a 274-bed facility that provides services to residents of Wilson County and surrounding communities.

Duke LifePoint (DLP) Healthcare is a joint venture between an academic health system and a hospital operations company - Duke

University Health System and LifePoint Hospitals.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: \$96,000,000 PRICE PER UNIT: \$350,365
TERMS: \$120 million commitment over the next PRICE/REVENUE: 0.68

10 years by the joint venture. Duke will PRICE/INCOME: 0.68

own 80% of the joint venture, and Wilson Medical and the community will

retain 20% ownership.

The organizations have signed a definitive agreement to form a joint venture which will provide Wilson Medical with resources to enhance its services and invest in its growth. The agreement is under review by the Attorney General of North Carolina. This joint venture was finalized on March 3, 2014.

TARGET: Memorial Health System of

East Texas

LISTING: Nonprofit

LOCATION: Lufkin, Texas UNITS: 184 (beds)

REVENUE: \$126,929,979 (2012)**NET INCOME:** \$10,049,053 (EBITDA)

Founded in 1949, Memorial Health System of East Texas provides more than a quarter of a million

patient services each year.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: Not disclosed TERMS: The health care systems signed a non-

binding letter of intent to transfer ownership of Memorial to CHI, and terms of the agreement will be reached

by spring 2014.

ACQUIRER: Catholic Health Initiatives

LISTING: Nonprofit

CEO: PHONE: Kevin E. Lotton 303-298-9100

FAX: 198 Inverness Drive West

Englewood, Colorado 80112

WEB SITE: www.catholichealthinit.org

Catholic Health Initiatives (CHI) is the third-largest faith-based health system, operating in 18 states with 87 hospitals, 40 long-term care, assisted- and residential living facilities, two academic medical centers, two accredited nursing colleges and home health

agencies.

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

This acquisition follows that of CHI St. Luke's Health in 2013. CHI's Memorial Health System of East Texas recognized that changes in the national health care landscape will make it increasingly challenging to remain a stand-alone health care system, and the health system will benefit from CHI's overall scale.

TARGET: Grandview Medical Center ACQUIRER: TriStar Health

LISTING: LISTING: NYSE: HCA Nonprofit

LOCATION: CEO: Steve Corbeil PHONE: 615-886-4900 Jasper, Tennessee

UNITS: 110 Winners Circle, First Floor FAX: (beds)

REVENUE: \$24,464,449 Brentwood, Tennessee 37027 (2012)

WEB SITE: **NET INCOME:** -\$1,773,056 (EBITDA) www.tristarhealth.com

Capella Healthcare is selling Grandview Medical Center, a 70-bed hospital that serves five counties in

Tristar Health, a division of HCA, has 16 hospitals, nine ambulatory surgery centers, numerous diagnostic imaging, physician practices Tennessee, Georgia and Alabama. and occupational health sites which treat 127,000 patients and 584,000 emergency room visits annually.

ANNOUNCEMENT DATE: January 14, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE:

PRICE/INCOME:

The hospital will become part of the Parkridge Health System in HCA's TriStar Division. With the acquisition of Grandview, the Parkridge Health System will grow to five facilities in the Chattanooga, Tennessee market. In 2011, Grandview Medical Center had a net loss of \$2,023,230. The transaction was completed on March 1, 2014. **TARGET:** Hackettstown Regional

Medical Center

LISTING: Nonprofit

LOCATION: Hackettstown, New Jersey

UNITS: 103 (beds)

REVENUE: \$89,726,613 (2012)**NET INCOME:** \$7,457,292 (EBITDA)

Hackettstown Regional Medical Center is an acutecare general hospital with 111 licensed beds. Its owner, Adventist HealthCare, agreed to transfer this facility to Atlantic Health System, because it was the only Adventist facility in New Jersey.

ANNOUNCEMENT DATE: January 29, 2014

PRICE: Not disclosed

TERMS:

ACQUIRER: Atlantic Health System

LISTING: Nonprofit

CEO: PHONE: Dr. Deborah K. 973-971-7100

Zastocki

FAX: 100 Madison Avenue

ACQUIRER: Our Lady Health System

www.fmolhs.org

Organized in 1984 to operate three major medical centers in

(FMOLHS) has 1,673 licensed beds and more than 9,000

Louisiana, The Franciscan Missionaries of Our Lady Health System

PHONE:

FAX:

225-923-2701

Nonprofit

John J. Finan, Jr.

Baton Rouge, Louisiana 70809

Morristown, New Jersey 07960 WEB SITE: www.atlantichealth.org

Atlantic Health System is one of the largest non-profit health care systems in New Jersey, comprised of three medical centers with a combined total of 1,599 licensed beds and more than 3,700 affiliated physicians.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

This acquisition will expand access to high quality specialized services and programs, and enable Hackettstown to cope with the new health care environment by sharing services and resources. Atlantic Health System acquired Chilton Hospital on January 1, 2014.

LISTING:

4200 Essen Lane

WEB SITE:

employees.

CEO:

TARGET: LSU Bogalusa Medical

Center

LISTING: Nonprofit

LOCATION: Baton Rouge, Louisiana

UNITS: Beds

REVENUE: NET INCOME:

LSU Bogalusa Medical Center includes inpatient operations of the 98-bed hospital and emergency

and outpatient services.

ANNOUNCEMENT DATE: January 31, 2014

PRICE: TERMS: Merger

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Upon effective transition in March, LSU Bogalusa will become Our Lady of the Angels Hospital, Inc. and a part of FMOLHS. The merger will become effective on March 17, 2014.

TARGET: Sisters' Community Health ACQUIRER: Heartland Community Health Clinic

Care Center

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Peoria, Illinois **CEO:** Farrell Davies **PHONE:** 309-680-7600

UNITS: 1701 W. Garden St. FAX:

REVENUE: Peoria, Illinois 61605

NET INCOME: WEB SITE: www.heartlandchc.org/

Sisters' Community Health Care Center of OSF
Saint Francis Medical Center is merging with
Heartland Community Health Clinic, established in 1991, operates clinics at four locations. The Sisters Clinic will become Heartland's fifth location.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: Merger PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Sisters Community Health Care Center is now part of Heartland Community Health Clinic. Both are supported by University of Illinois College of Medicine at Peoria (UICOMP) physician residents to serve the uninsured, underinsured and Medicaid population in the Peoria area. The Sisters Clinic is a major teaching site for five UICOMP residencies. This acquisition was completed on February 3, 2014.

TARGET: Chindex International, Inc. ACQUIRER: Buyer Consortium

LISTING: NASDAQ: CHDX LISTING: Private

 LOCATION:
 Bethesda, Maryland
 CEO:
 PHONE:
 817-871-4000

 UNITS:
 301 Commerce Street,
 FAX:
 817-871-4001

The consortium consists of TPG and Fosun Pharma. TPG Capital,

L.P. is a leading global private investment firm with \$56.7 billion of

assets under management. Shanghai Fosun Pharmaceutical (Group)

2.17

23.43

Co., Ltd. is a healthcare company based in China.

Suite 3300

 REVENUE:
 \$170,000,000
 (ttm)
 Fort Worth, Texas 76102

 NET INCOME:
 \$15,750,000
 (EBITDA)
 WEB SITE: www.tpg.com

Chindex International, Inc. is an American healthcare company that provides services in China through the operations of United Family Healthcare, a network of private primary care hospitals and affiliated ambulatory clinics.

ANNOUNCEMENT DATE: February 17, 2014

on April 21, 2014. The CEO and founder of Chindex will remain as CEO.

PRICE: \$461,000,000 **PRICE PER UNIT**:

TERMS: \$24 per share in cash. The offer was **PRICE/REVENUE**:

initally \$19.50 per share in cash, a 14% PRICE/INCOME: premium over the market price with a value of \$369 million, but was amended

A buyer consortium made up of an affiliate of TPG and an affiliate of Fosun Pharma has agreed to acquire Chindex. Morgan Stanley & Co. LLC is serving as financial advisor and Hughes Hubbard & Reed LLP is lead legal advisor to Chindex. Goldman, Sachs & Co. is serving as financial advisor, Cleary Gottlieb Steen & Hamilton LLP is serving as lead legal advisor, and Fangda Partners is serving as PRC counsel to TPG. Baker & McKenzie LLP is serving as Fosun's legal advisor. The transaction is expected to close in the second half of 2014. On April 14, 2014, Chindex received a superior offer of \$23 per share in cash from a financial bidder.

TARGET: Foundation Surgical

Hospital

LISTING: Private

LOCATION: San Antonio, Texas

UNITS:

REVENUE: NET INCOME:

The hospital totals approximately 46,000 square feet, and is 100% occupied as of February 19, 2014. It's currently leased to Foundation Bariatric Hospital of San Antonio, L.L.C.

ANNOUNCEMENT DATE: February 20, 2014

PRICE: \$18,900,000

TERMS: Cash less \$10.8 million in assumed

debt. Real estate only.

This acquisition was completed on February 20, 2014.

ACQUIRER: Physicians Realty Trust

LISTING: NYSE: DOC

CEO: PHONE: 414-978-6494 John T. Thomas

250 East Wisconsin Avenue, FAX:

Ste 1900

Milwaukee, Wisconsin 53202 WEB SITE: www.docreit.com

Physicians Realty Trust is a self-managed healthcare real estate company recently organized to acquire, selectively develop, own and manage healthcare properties that are leased to physicians, hospitals and healthcare delivery systems.

ACQUIRER: Humility of Mary Health Partners

http://www.hmpartners.org/

Health Center and St. Elizabeth Heatlh Center.

Humility of Mary Health Partners is a partnership which is made up

of 3 hospitals, St. Elizabeth Boardman Health Center, St. Jospeh

PHONE:

FAX:

330-746-7211

Nonprofit

Bob Shroder

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

LISTING:

WEB SITE:

1044 Belmont Ave.

Youngstown, Ohio 44504

CEO:

TARGET: River Valley Health

Partners

LISTING: Nonprofit

LOCATION: East Liverpool, Ohio UNITS: (beds)

REVENUE: \$55,249,308 (2012)

NET INCOME: \$1.135.221 (EBITDA)

River Valley Health Partners, which operates East Liverpool City Hospital, has been in search of a long term organizational partner to provide financial stablility.

ANNOUNCEMENT DATE: February 21, 2014

PRICE: Not disclosed

PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

As part of the merger, the River Valley Health Partners Board of Trustees will establish the RVHP Healthcare Foundation, which will focus on providing healthcare to the poor and underserved. The foundation is expected to be operational by the end of 2014. The official merger will likely occur in the summer of 2014.

TARGET: Mercy Regional Health

Center

LISTING: Nonprofit

LISTING: Nonprofit LOCATION: CEO:

PHONE: Jeff Korsmo 316-268-5000 Manhattan, Kansas

UNITS: 929 N. St. Francis FAX: 111 (beds)

REVENUE: \$92,333,791 (2013)Wichita, Kansas 67218

NET INCOME: \$12,879,911 (EBITDA) WEB SITE: www.via-christi.org/

Memorial Hospital Association (MHA) is transferring its 50% ownership of Mercy Regional Health Center. Mercy Regional Health Center was formed in 1996 when The Saint Mary Hospital and Memorial Hospital were combined.

Via Christi Health is the largest provider of health care services in Kansas. Prior to this deal, Via Christi Health had a 50-50 joint ownership with MHA.

ANNOUNCEMENT DATE: February 28, 2014

PRICE: \$7,000,000 (approximate) TERMS: MHA will form a nonprofit foundation

to improve health care services in Riley County. The foundation will be funded with \$7 million from the sale of Mercy's

Sunset Campus.

PRICE PER UNIT: \$63,063 PRICE/REVENUE: 0.08 PRICE/INCOME: 0.54

ACQUIRER: Via Christi Health

Via Christi health will provide \$15.5 million in capital to fund the expansion of outpatient services. This acquisition was completed on February 28, 2014.

ACQUIRER: Narayana Health TARGET: 2 Indian hospitals

LISTING: LISTING: Private Private

LOCATION: CEO: Ashutosh PHONE: 080-71222222 Barasat and Berhampore, India

Raghuvanshi

UNITS: 258/A Bommasandra Industrial FAX:

Area

REVENUE: Bangalore, India 560099

WEB SITE: www.narayanahealth.org/ **NET INCOME:**

Jubilant First Trust Healthcare, a wholly owned subsidiary of Jubilant Life Sciences, is transferring the operations of two hospitals in West Bengal, Kalpataru in Barasat and Rabindranath Thakur in Berhampore.

Narayana Health works on a low-cost high-volume business model, and offers super-specialty tertiary care facilities across areas of specialization.

ANNOUNCEMENT DATE: March 4, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

The acquisition is part of Narayana's strategic growth plan to expand in the east, while Jubilant will focus on its core businesses in Pharmaceuticals and Life Sciences. The company plans to add 1,000 more beds this fiscal year, and by 2017, it expects to add 12,000 to 15,000 beds from the current level of 6,900 beds. Narayana plans to upgrade the facilities at Jubilant Kalpataru Hospital in Kolkata to offer tertiary level super-specialty care in four to six months. Anand Rathi Advsors were the investment bankers for the deal.

LABORATORIES, MRI & DIALYSIS

TARGET: HemaSource, LLC ACQUIRER: ALN Medical Management, LLC

LISTING: Private LISTING: Private

LOCATION: Castle Rock, Colorado CEO: Tim Coan PHONE: 720-382-7440 UNITS: 9155 East Nichols Ave., FAX: 720-382-7478

Ste 360

PRICE PER UNIT:

PRICE/REVENUE:

REVENUE: Centennial, Colorado 80112

NET INCOME: WEB SITE: www.alnmm.com

Founded in 1999, HemaSource, LLC is an outsourced blood services provider to hospitals and surgery centers in the Rocky Mountain region.

ALN Medical Management, LLC is an outsourced provider of revenue cycle management, information techology, and consulting services to more than 100 independent physician practices.

ANNOUNCEMENT DATE: January 16, 2014

PRICE: Not disclosed

TERMS:

PRICE/INCOME:

The acquisition will allow ALN to expand its services into the clincal setting. Quadriga Partners, LLC served as

exclusive financial advisor to ALN on the transaction. Kendall, Koenig & Oelsner, PC acted as exclusive legal advisor to ALN in this transaction.

TARGET: Lab Bio-Medic ACQUIRER: Gamma-Dynacare Medical Laboratories

LISTING: Private LISTING: Private

LOCATION: Quebec, Canada CEO: Naseem Somani PHONE: 905-790-3000 UNITS: 115 Midair Court FAX: 905-790-2990

REVENUE: Brampton, Ontario L6T 5M3

NET INCOME: WEB SITE: http://www.gamma-dynacare.com/

Persistence Capital Partners is selling Lab Bio-Medic, which operates two laboratories located in Quebec and Montreal. Lab Bio-Medic provides routine biomedical analysis and specialized tests such as cytopathology and allergy detection. Gamma-Dynacare Medical Laboratories provides laboratory services and health care solutions in Alberta, Manitoba, Ontario and Quebec. It performs 50 million tests each year.

ANNOUNCEMENT DATE: January 16, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

This acquisition expands Gamma-Dynacare's presence in Quebec, particularly in the Montreal market. Gamma-Dynacare will offer employment to all Lab Bio-Medic employees. The transaction was completed on January 16, 2014.

TARGET: Ortho-Clinical Diagnostics,

Inc.

LISTING: NYSE: JNJ

LOCATION: New Brunswick, New Jersey

UNITS: REVENUE: NET INCOME:

Washington, D.C. 20004 WEB SITE: www.carlyle.com

1001 Pennsylvania Avenue

ACQUIRER: The Carlyle Group

NASDAO: CG

David M. Rubenstein

PHONE:

The Carlyle Group is one of the world's largest private equity firms

with \$185 billion of assets under management. This acquisition was

completed with equity from Carlyle Partners VI, a \$13 billion U.S.

FAX:

202-347-2626

202-347-1818

Ortho-Clinical Diagnostics, Inc. is a global provider of solutions for screening, diagnosing, monitoring and confirming diseases. It operates in 130

countries.

ANNOUNCEMENT DATE: PRICE: \$4,150,000,000

January 16, 2014

TERMS:

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

buyout fund.

LISTING:

CEO:

The Carlyle Group expects to tap into the demand for sophisticated medical diagnostic products and services worldwide, Barclays and Goldman Sachs are acting as financial advisors to The Carlyle Group, which secured committed debt financing from Barclays, Goldman Sachs, Credit Suisse, UBS and Normura. Latham & Watkins LLP is acting as legal advisor to The Carlyle Group. On March 31, 2014, JNJ accepted the binding offer. The deal is expected to close in the middle of 2014.

TARGET: Solstas Lab Partners Group ACQUIRER: Quest Diagnostics

LISTING: Private

LOCATION: Greensboro, North Carolina

UNITS:

REVENUE: \$350,000,000 (approximate)

NET INCOME:

LISTING: NYSE: DGX

CEO: Steve Rusckowski PHONE: 800-222-0446

Quest Diagnostics is the world's leading provider of diagnostic

3 Giralda Farms FAX:

Madison, New Jersey 07940

WEB SITE: www.questdiagnostics.com

Solstas Lab Partners Group, a portfolio company of Welsh, Carson, Anderson & Stowe, is a full-service commercial lab company. It operates in nine southeastern states, including the Carolinas, Virginia, Tennessee, Georgia and Alabama.

ANNOUNCEMENT DATE: January 22, 2014

PRICE: \$570,000,000

TERMS:

PRICE PER UNIT:

information services.

PRICE/REVENUE: 1.63

PRICE/INCOME:

Quest will bolster its presence in the southeastern United States and expects to increase annualized revenues by 5%, about 1% of which will be from professional lab services. The acquisition is expected to close in the first half of 2014, and be modestly accretive to EPS for the year. The deal closed on March 10, 2014.

TARGET: Phoenix Pharma Central

Services Pte. Ltd

LISTING: Private

LOCATION: CEO: PHONE: Angela Panzarella 866-405-0400 Singapore, China

LISTING:

Private

UNITS: 160 Elmsgrove Park FAX: **REVENUE:** Rochester, New York 14624

NET INCOME: WEB SITE: http://www.acmgloballab.com/

Established in 2001, Phoenix Pharma Central Services Pte. Ltd is provides laboratory services for Asia Pacific clinical trials. It has laboratory facilities in Singapore and Shanghai.

ACM Global Central Laboratory is a diagnostic central laboratory specializing in testing services which optimize clinical trial outcomes. It works with partner labs in India, Australia and China.

ACQUIRER: ACM Global Central Laboratory

ANNOUNCEMENT DATE: January 23, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, AMC Global gains established labs in Singapore and Shanghai that offer clients local teams with extensive experience and knowledge of regional regulatory requirements. This acqsuisition was completed on January 23, 2014.

TARGET: Tri-County Dental

Laboratory

LISTING: Private

LOCATION: Washington, Missouri

UNITS: **REVENUE: NET INCOME:**

Tri-County Dental Laboratory has been owned and operated by Russ Wagoner since 1981.

ANNOUNCEMENT DATE: January 29, 2014

TERMS:

PRICE:

Not disclosed

ACQUIRER: National Dentex Corporation

LISTING: Private

CEO: Steven E. Casper PHONE:

3910 RCA Boulevard, Ste 1105 FAX: Palm Beach Gardens, Florida 33410 WEB SITE: www.nationaldentex.com

National Dentex operates dental laboratories serving an active customer base of 40,000 clinicians. It provides a full range of custom-made dental prosthetic appliances.

855-242-0907

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

Russ Wagoner retired and sold his business. It will be merged into the operations of Keller Laboratories Inc., a National Dentex lab in Fenton, Missouri. Tri-County Dental Laboratory represents the fourth acquisition National Dentex has closed since 2012. This transaction became effective on January 21, 2014.

TARGET: nSequence Center for

Advanced Dentistry

LISTING: Private

LOCATION: Reno, Nevada CEO: Steven E. Casper

UNITS: 3910 RCA Boulevard, Ste 1105 FAX: REVENUE: Palm Beach Gardens, Florida 33410

NET INCOME: WEB SITE: www.nationaldentex.com

LISTING:

nSequence is a full service digital and conventional dental laboratory that specializes in CT guided surgery and guided prosthetics.

National Dentex (NDX) operates dental laboratories serving an active customer base of 40,000 clinicians. It provides a full range of custom-made dental prosthetic appliances.

PHONE:

855-242-0907

ACQUIRER: National Dentex Corporation

Private

ANNOUNCEMENT DATE: February 11, 2014 **PRICE**: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

NDX will benefit from the addition of broad surgical and prosthetic guidance capability, but also a FDA cleared proprietary surgery planning system which allows for live web collaboration between the physician, the dental technician and the patient. This acquisition, its second in 2014, was completed on February 11, 2014.

TARGET: Summit Health ACQUIRER: Quest Diagnostics

LISTING: Private LISTING: NYSE: DGX

LOCATION: Novi, Michigan CEO: Steve Rusckowski PHONE: 800-222-0446

UNITS: 2,200 (patient service centers) 3 Giralda Farms FAX:

REVENUE: Madison, New Jersey 07940

NET INCOME: WEB SITE: www.questdiagnostics.com

Summit Health has one of the largest national networks of nurses who staff on-site wellness programs for employers, health plans, retail clinics

Quest Diagnostics is the world's leading provider of diagnostic information services.

ANNOUNCEMENT DATE: March 11, 2014

and other wellness-focused organizations.

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Summit Health's services complement the health and wellness business of Quest, which includes the company's Blueprint for Wellness health assessment services for employers and individuals. These services feature personalized reports based on results of clinical lab testing and other biometric measures. This acquisition is part of Quest's strategy to grow 1% to 2% a year through accretive acquisitions. The transaction was completed on April 21, 2014.

TARGET: Telerhythmics, LLC

> Private LISTING: NASDAQ: DRAD

LISTING: LOCATION: CEO:

PHONE: Mark Casner 858-726-1600 Collierville, Tennessee **UNITS:** 13950 Stowe Drive FAX: 858-726-1700

ACQUIRER: Digirad, Inc.

REVENUE: \$5,600,000 (2013)Poway, California 92064

NET INCOME: \$800,000 WEB SITE: www.digirad.com (expected)

Telerhythmics, LLC is a 24-hour cardiac event monitoring service used on an outsource basis by hospitals and physician offices. It provides monitoring services in the eastern United States.

Digirad Corporation develops, manufactures and markets solidstate, digital gamma cameras to health care providers. On a trailing 12-month basis, DRAD generated revenue of \$71 million, EBITDA of \$131,000 and a net loss of \$3.4 million.

ANNOUNCEMENT DATE: March 14, 2014

PRICE: PRICE PER UNIT: \$3,600,000

TERMS: \$3.47 million cash upfront plus the PRICE/REVENUE: 0.64 assumption of \$131,000 in debt. Earn PRICE/INCOME: 4.50

out opportunity up to \$501,000 over three years based on EBITDA targets.

Telerhythmics is expected to make \$350,000 in the first 12 months following the acqusition, and \$800,000 annually thereafter. This acquisition was completed on March 14, 2014.

TARGET: I-MED Radiology Network ACQUIRER: EQT Mid Market GP BV

LISTING: LISTING: Private Private

LOCATION: Australia CEO: Deon Van der Ploeg PHONE: 31 20 577 6680

UNITS: H-Tower, 4th floor FAX:

REVENUE: Schiphol, The Netherlands 118 BJ

NET INCOME: WEB SITE: www.eqt.se

I-MED Radiology Network is Australia's largest medical imaging clinic network offering all scans and radiology services. Each year more than 4 million patient procedures are performed by its 300 radiologists and 50 nuclear medicine physicians.

EQT Mid Market fund, part of EQT Holdings AB, a private equity with portfolio companies in northern and eastern Europe, Asia and the United States. Caisse de Depot et placement du Quebec of Canada and Singapore-based GIC will invest with EQT.

ANNOUNCEMENT DATE: March 24, 2014 PRICE:

PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE:

PRICE/INCOME:

EDT plans to continue development and growth in Austrailia and support management in leveaging I-MED's platform, potentially also in Asia. This transaction is expected to close in April 2014.

TARGET: GSABC Cooperative Corp. ACQUIRER: Blood Centers of America, Inc.

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Minneapolis, Minnesota CEO: Bill Block PHONE: 401-381-0600

UNITS: 1300 Division Road, Ste. 102 FAX:
REVENUE: West Warwick, Rhode Island 02893
NET INCOME: WEB SITE: www.bca.coop

GSABC is a member-owned, member-directed cooperative focused on leveraging innovation and collaboration. GSABC members will become members of BCA and have the opportunity to become equity owners in the new organization.

BCA is a member-owned organization of independent blood centers throughout North America. Besides supplying blood, they also provide services in cell therapies, blood management, therapeutic apheresis, tissue and cord blood banking.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: Merger PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

As a result of the merger, the combined membership of the two organizations represents the largest blood supply network in the United States, collecting and distributing over 5.4 million blood units annually, more than the American Red Cross's 4.9 million units. This merger was completed on March 31, 2014.

LONG-TERM CARE

TARGET: North Ridge **ACQUIRER:** Aviv REIT

LISTING: Nonprofit LISTING: NYSE: AVIV

LOCATION: CEO: PHONE: Craig M. Bernfield 312-855-0930 New Hope, Minnesota UNITS: 548 (beds and units) 303 West Madison FAX: 312-855-1684

REVENUE: \$36,780,000 Chicago, Illinois 60606 (2012)

NET INCOME: WEB SITE: www.avivam.com \$2,500,000 (approximate

EBITDA)

North Ridge is a rental CCRC that includes 124 independent living units, 73 assisted living units and 351 skilled nursing beds. Occupancy is stabilized, with the SNF beds averaging above 95% occupancy. The seller was Minnesota Masonic Homes.

Aviv REIT is a real estate investment trust that went public in March 2013. It has invested primarily in skilled nursing facilities but also has a growing portfolio of senior living assets.

Global Healthcare REIT recently completed a reverse acquisition

with Global Casinos in order to acquire health care real estate

properties, including skilled nursing facilities, medical office

ANNOUNCEMENT DATE: January 6, 2014

PRICE: PRICE PER UNIT: \$40,000,000 Approximate \$72,993 TERMS: PRICE/REVENUE: 1.09 PRICE/INCOME: 16.00

Aviv will be leasing the community to Tampa, Florida-based Mission Health, an operator of senior living and skilled rehabilitation communities in the Southeast. It currently manages 13 senior care communities located in Florida, Georgia, Tennessee and Texas. The financial data above is for 2012, but it is assumed that operating expenses were running very high. With Aviv's typical lease rates, future EBITDA would have to be at least \$3.2 million to cover the lease payment. Zeigler represented the seller in the transaction, which closed in late December.

TARGET: Warrenton Nursing Home **ACQUIRER:** Global Healthcare REIT, Inc.

LISTING: LISTING: Private OTCQB: GBCS

LOCATION: CEO: PHONE: Christopher Brogdon 404-549-4293 Warrenton, Georgia

UNITS: FAX: 110 (beds) 3050 Peachtree NW, Ste. 355

REVENUE: Atlanta, Georgia 30305

NET INCOME: WEB SITE:

Warrenton House is a 110-bed skilled nursing facility that was owned by a single purpose LLC that was 95% owned by Chris Brogdon, the CEO of

Global Healthcare REIT. buildings, hospitals and emergency care facilities.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$3,500,000 PRICE PER UNIT: \$31.818

TERMS: PRICE/REVENUE: \$780,000 cash and \$2.72 million commercial loan. PRICE/INCOME:

On December 31, 2013, Global Healthcare REIT completed its first closing of a private offering of 4,190,562 common shares priced at \$0.75 per share for gross proceeds of \$3,142,912. There were 42 investors in the offering. Warrenton House has been leased to a multi-facility skilled nursing operator. This acquisition is the second skilled nursing facility by the REIT, and it closed December 31 following the equity raise.

TARGET: 4 CCRCs ACQUIRER: Griffin-American Healthcare REIT II,

LISTING:

Inc.

Private

LISTING: Private

LOCATION: Colorado, Illinois and, Indiana **CEO:** Jeffrey Hanson **PHONE:** 949-270-9200

UNITS: 1,209 18191 Von Karman Avenue, **FAX:**

Ste. 300

REVENUE: Irvine, California 92612

NET INCOME: WEB SITE: www.griffincapital.com

These rental CCRCs are located in Colorado Springs, Colorado, Lincolnwood, Illinois, and Cincinnati, Ohio (2). They were built between 1986 and 2000, underwent significant renovations in the mid-2000s, and include more than 1.4 million square feet on 80 acres.

Griffin-American Healthcare REIT II, co-sponsored by American Healthcare Investors and Griffin Capital Corporation, was launched in 2009, has raised more than \$2.8 billion in investor equity and has acquired a diverse portfolio of healthcare-related real estate assets.

ANNOUNCEMENT DATE: January 7, 2014

PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

These four communities are 95% occupied and include 785 independent living units, 242 assisted living units, 45 memory care units and 137 skilled nursing beds. More than \$11.1 million has been invested in capital improvements since 2008. The REIT will use a RIDEA structure, and the current operator, Senior Lifestyle Corporation, will continue to manage the communities. The seller, a joint venture between SLC, KMF Senior Housing and GE, was represented by Cushman & Wakefield, and the transaction closed on December 20, 2013.

TARGET: The Solana at Cinco Ranch ACQUIRER: American Realty Capital Healthcare

LISTING:

Trust

Private

405 Park Avenue, 15th Fl.

New York, New York 10022

LISTING: Private

LOCATION: Katy, Texas CEO: Nicholas S. Schorsch

UNITS: 184

REVENUE: \$10,900,000 (2014)

NET INCOME: \$4,775,000 (EBITDA) **WEB SITE:** www.americanrealtycap.com

This high-end community opened in 2009 with 126 independent living units and 32 assisted living units. In 2013, six additional AL units were built plus 20 new memory care units. Occupancy has been at 98%, and the new units were 92% pre-leased.

ARC-Healthcare Trust is part of American Realty Capital, a diversified real estate company that sponsors several non-traded REITs. The Healthcare Trust has been aggressively purchasing senior living properties since its first acquisition in late 2012.

PHONE:

FAX:

212-415-6500

ANNOUNCEMENT DATE: January 7, 2014

PRICE: \$71,250,000 PRICE PER UNIT: \$387,228 TERMS: PRICE/REVENUE: 6.54

PRICE/INCOME: 14.92

This community is located in a suburb 25 miles from Houston and is considered to be a great location. The seller was a joint venture between Formation Development Group and The Carlyle Group, and Formation developed the community. Unit rates are high, averaging \$4,200 per month for the IL one-bedrooms and \$4,675 for the two-bedrooms, and higher for the assisted living and memory care. The Arbor Company will remain as the manager for the buyer, and HFF represented the seller in the transaction, which closed on December 30, 2013.

TARGET: Hanover Place ACQUIRER: Focus Healthcare Partners, LLC

LISTING: Private LISTING: Private

LOCATION: PHONE: CEO: Curt Schaller 312-533-2728 Tinley Park, Illinois UNITS: 150 10 S. Riverside Plaza, Ste. 2465 FAX: 312-635-2853

REVENUE: Chicago, Illinois 60606

NET INCOME: WEB SITE: www.focushp.com

Hanover Place is a 150-unit age-restricted senior living community in the suburbs of Chicago. It was built in 2004 on almost six acres and maintains an occupancy rate of 98% to 100%.

Focus Healthcare buys senior living properties across the country

and hires third party managers to operate them.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: PRICE PER UNIT: **TERMS:** PRICE/REVENUE: PRICE/INCOME:

The buyer is a joint venture between Focus Healthcare Partners and Dune Real Estate Partners LP. They may continue to operate the community as is, or they may add a commercial kitchen and turn it into a full-service community. ARA Seniors Housing represented the seller in the transaction, LCOR, Inc., which closed on December 30.

ACQUIRER: Capital Health Group, LLC TARGET: 8 senior living properties

LISTING: LISTING: Private Private

LOCATION: CEO: Ken Assiran PHONE: 410-342-3155 Utah and, Nevada **UNITS:** 1422 Clarkview Road, FAX: 410-342-7101 657

5th Floor

REVENUE: Baltimore, Maryland 21209

NET INCOME: WEB SITE: www.capfundinc.com

The portfolio includes eight properties in Utah (7) and Nevada (1) with about 25% of the units independent living and 75% assisted living and memory care. The average age is about 10 years, and most of the properties have occupancy between 88% and 95%.

An affiliate of Capital Funding Group, Capital Health Group (CHG) is a private company specializing in purchasing and operating seniors housing and care facilities. It teams up with various providers of equity.

ANNOUNCEMENT DATE: January 15, 2014

PRICE: PRICE PER UNIT: \$96,600,000 \$147,032

TERMS: PRICE/REVENUE: PRICE/INCOME:

CHG joint ventured with Hunt Realty Investments and the Teachers Retirement System of Texas for its share of the purchase, and joint venture partner AEW Capital Management, with its AEW Partners VII, LP fund, funded the remainder. In total, \$46 million of equity was invested in the deal. The sale of one of the eight properties will close in 2014. In addition, there is a 1.4 acre parcel that is located adjacent to the St. George, Utah community, and the buyer plans to start construction on a 48-unit memory care facility in mid-2014. The sale closed on December 31.

TARGET: Chateau Vestavia ACQUIRER: CNL Lifestyle Properties, Inc.

LISTING: Private **LISTING:** Private

LOCATION: Vestavia Hills, Alabama CEO: Stephen H. Maudlin PHONE: 407-540-7500 UNITS: 163 450 South Orange Avenue FAX: 407-540-2544

REVENUE: Orlando, Florida 32801

NET INCOME: WEB SITE: www.cnllifestylereit.com

Chateau Vestavia opened in 1994 with a second phase completed in 1997. The senior living community has 90 independent living units, 49 assisted living units and 24 memory care units. Occupancy was 90%.

CNL Lifestyle Properties is a non-traded REIT that owns a portfolio of 139 properties in the U.S. and Canada in the lifestyle sectors, including ski resorts, golf courses, marinas and seniors housing, among others.

ANNOUNCEMENT DATE: January 15, 2014

PRICE: \$18,500,000 PRICE PER UNIT: \$113,497

TERMS: Sale/leaseback PRICE/REVENUE: PRICE/INCOME:

The community will be leased to an affiliate of Solomon Senior Living and Trinity Lifestyles Management, which will continue to manage the property. The transaction closed on December 20, 2013.

TARGET: The Communities of ACQUIRER: Not disclosed

Solarbron

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Evansville, Indiana CEO: PHONE: UNITS: 157

UNITS: 157
REVENUE: \$7,679,000 Indiana

NET INCOME: \$87,000 (EBITDA) WEB SITE:

This CCRC was owned by a Revocable Living Trust. It has nine villas, 157 independent living units (69% occupancy), 35 assisted living units (64% occupancy) and 33 skilled nursing beds (97% occupancy). It was built in stages between 1985 and 2009 on 73 acres.

The not-for-profit buyer has hired CarDon and Associates, based in Indiana, to manage the community.

ANNOUNCEMENT DATE: January 16, 2014

PRICE: \$12,500,000 PRICE PER UNIT: \$79,618 TERMS: PRICE/REVENUE: 1.63 PRICE/INCOME: 143.68

In 2009, the first floor of the community was converted to skilled nursing for Medicare and private pay patients. The assisted living portion was built in 1999. The nine villas, which are full, have an entrance fee that ranges between \$100,000 and \$150,000, but the refundability had expired so there was no liability for the buyer. Senior Living Investment Brokerage handled the transaction, which closed on January 13.

TARGET: Assisted living facility ACQUIRER: Care Property Partners, LLC

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: Mike Collins 877-834-4175 West Bend, Wisconsin

UNITS: P.O. Box 106 FAX: 40

REVENUE: Sun Prairie, Wisconsin 53590

WEB SITE: **NET INCOME:**

This assisted living facility has 40 units and is licensed for 48 beds. The first phase with 20 units was built in 1992 and the second phase with 20 additional units in 2003. Occupancy was just 60%. Care Property Partners buys senior housing properties and hires professional management companies to operate them.

Founded in 1987, The Carlyle Group is one of the world's largest

private equity firms with more than \$185 billion of assets under

ANNOUNCEMENT DATE: January 24, 2014

PRICE: **PRICE PER UNIT:** \$2,920,000 \$73,000

TERMS: PRICE/REVENUE: PRICE/INCOME:

Because of the low occupancy, the facility was operating at a little above break-even. The buyer plans to convert some of the units to memory care and renovate the older part of the building, which has only 7,291 square feet compared with 20,070 for the newer addition. There is also room to expand by another 20 units on the 3.82-acre campus once the existing operations are stabilized. The sale closed on January 8.

TARGET: The Arbors at Ranch ACQUIRER: The Carlyle Group

Penasquitos

LISTING: LISTING: Private NASDAQ: CG

LOCATION: CEO: David M. Rubenstein PHONE: 202-347-2626 San Diego, California **UNITS:**

1001 Pennsylvania Avenue FAX: 202-347-1818

REVENUE: \$4,875,000 (estimated Washington, D.C. 20004 2013)

NET INCOME: WEB SITE: \$1,500,000 (estimated www.carlyle.com

EBITDA)

The Arbors was built in the late 1980s as a hotel and was converted to assisted living in the late 1990s. It has 56 assisted living and 31 memory care units.

management.

Occupancy has averaged above 90%.

ANNOUNCEMENT DATE: January 24, 2014

PRICE: \$19.500.000 PRICE PER UNIT: **Approximate** \$224,138 TERMS: PRICE/REVENUE: 4.00

PRICE/INCOME: 13.00

This community has had solid cash flow with estimated operating margins above 30%. The buyer will retain Integral Senior Living as the manager. CBRE Senior Housing Services Group represented the seller in the transaction, which closed on January 15.

TARGET: The Haven in Texas Hill ACQUIRER: Regional owner/operator

Country

LISTING: Private

LOCATION: Kerville, Texas

UNITS: 36

REVENUE: \$1,387,000

NET INCOME:

LISTING: Private

CEO:

PHONE:

FAX:

Texas

WEB SITE:

The Haven is a 36-unit memory care facility that is licensed for 48 beds. It was built in 1997 on 2.5 acres with approximately 25,000 square feet. It is located about 65 miles northwest of San Antonio, and occupancy was just 56%.

The buyer is an owner/operator that is based in Texas.

ANNOUNCEMENT DATE:

January 24, 2014

PRICE: \$2,400,000 TERMS:

PRICE PER UNIT: PRICE/REVENUE:

\$66,667 1.73

PRICE/INCOME:

The facility was losing money but the buyer expects to increase marketing and hire more stable staff in order to increase census and revenues. The seller was a national REIT that was divesting non-performing assets. Senior Living Investment Brokerage handled the transaction, which closed on January 22.

TARGET: Encore Senior Living, LLC ACQUIRER: LCS

LISTING: LISTING: Private Private

LOCATION: CEO: Ed Kenny PHONE: 515-875-4500 Portland, Oregon **UNITS:** Capital Square, 400 Locust, FAX: 515-875-4780

Ste 820

REVENUE: Des Moines, Iowa 50309-2334 **NET INCOME:** WEB SITE: www.LCSnet.com

Encore Senior Living, LLC is a senior living management company with nine communities in Arizona, Illinois, Oregon and Utah under management. A tenth one is under development in

Chandler, Arizona.

ANNOUNCEMENT DATE:

January 26, 2014

PRICE: Not disclosed

TERMS:

LCS, established in 1971, is a large seniors housing community owner and manager, prividing third-party management services in the CCRC market, as well as strategic planning, development, and marketing services for senior living communities.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

LCS pursued this transaction as part of its growth and diversification strategies. Encore's communities now have access to additional clinical and business resources. The Encore senior staff will transition to LCS and continue to manage the properties under the Encore banner. The due diligence process began in the third quarter of 2013. The effective date is expected to be February 1, 2014.

TARGET: Summit Health & Rehab

Center

LISTING: Private

LOCATION: Rome, Georgia

UNITS: 100 (beds)

REVENUE: \$6,050,000 (annualized

2014)

NET INCOME: \$775,000 (est. 2014

EBITDA)

Located just north of Berry College in northwest Georgia, this skilled nursing facility has been renamed PruittHealth-Rome. It was built in 1983 and has average occupancy of 86%, with a quality

mix just under 30%.

ANNOUNCEMENT DATE: January 28, 2014

PRICE: \$5,900,000 Approximate

TERMS:

ACQUIRER: UHS-Pruitt Corporation

LISTING: Private

CEO: Neil L. Pruitt **PHONE:** 770-279-6200

1626 Jeurgens Ct. FAX:

Norcross, Georgia 30093

WEB SITE: www.uhs-pruitt.com

Founded in 1969, UHS-Pruitt operates senior care facilities in hundreds of locations and serves more than 24,000 patients every day throughout Florida, Georgia, North Carolina and South

Carolina.

PRICE PER UNIT: \$59,000 PRICE/REVENUE: 0.98 PRICE/INCOME: 7.61

This skilled nursing facility had earned a four-star rating for quality measures and health inspections in the past but suffered in the market after its previous owner was convicted of Medicare and Medicaid fraud. The financial data above is annualized for the first year of the new ownership. Pruitt also operates assisted living and independent living communities, as well as home health and hospice agencies in the Southeast. This acquisition is a good geographic fit, and closed on December 20, 2013.

TARGET: 2 assisted living facilities ACQUIRER: Regional owner/operator

LISTING: Private LISTING:

LOCATION: Blytheville and Pocahontas, CEO: PHONE:

Arkansas

UNITS: 102 **FAX:**

REVENUE: \$2,313,000 Missouri **NET INCOME**: \$350,000 (EBITDA) **WEB SITE**:

Elmcroft of Blytheville was built in 1997 on 4.5 acres and has 51 units and 34,500 square feet. Elmcroft of Pocahontas was also built in 1997 on 4.4 acres with 51 units and has 40,000 square feet. They are located about 85 miles apart.

ANNOUNCEMENT DATE: February 1, 2014

PRICE: \$4,600,000 PRICE PER UNIT: \$45,098 TERMS: PRICE/REVENUE: 1.99 PRICE/INCOME: 13.14

The operator for both properties owned one of the buildings and a REIT owned the other. The financial data above is historical, as occupancy and cash flow were declining up to the closing. Occupancy was about 62% combined and holding steady by February 1. Senior Living Investment Brokerage handled the transaction, which closed on January 31.

TARGET: Texas skilled nursing

facility

LISTING: Private

LOCATION: Houston, Texas

UNITS:

REVENUE:

NET INCOME:

This skilled nursing facility was built in 2013 and is triple-net leased to existing Aviv tenant

Fundamental Long Term Care.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: \$15,900,000 TERMS: Sale/Leaseback ACQUIRER: Aviv REIT, Inc.

LISTING: NYSE: AVIV

CEO: PHONE: Craig M. Bernfield 312-855-0930 303 West Madison FAX: 312-855-1684

Chicago, Illinois 60606

WEB SITE: www.avivam.com

Aviv REIT is a real estate investment trust that went public in March 2013. It has invested primarily in skilled nursing facilities

but also has a growing portfolio of senior living assets.

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

Fundamental operates 104 facilities in nine states. This investment has an initial cash yield of 9.1% with a fixed annual 2% escalator and an initial lease term of 10 years.

TARGET: Harvard Square

LISTING: Private

LOCATION: Denver, Colorado

UNITS: 183

REVENUE:

NET INCOME: \$1,900,000

EBITDA)

(tr. 3 month

Built in 1981, this senior living community has about 141 assisted living units and 42 independent

living units. Occupancy averages about 90%.

ANNOUNCEMENT DATE: February 4, 2014

PRICE: TERMS: ACQUIRER: NorthStar Healthcare Income, Inc.

LISTING: Private

CEO: **David Hamamoto** PHONE: 212-547-2600 399 Park Avenue, 18th Floor FAX: 212-547-2700

New York, New York 10022 **WEB SITE:** www.nrfc.com

The buyer is a REIT and is part of NorthStar Realty Finance Corp., a commercial real estate finance and investment company. It joint ventured with The Freshwater Group to make this purchase.

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

The joint venture will hire Freshwater's operating affiliate, Watermark Retirement Communities, to manage the company. They plan to invest significant capital into the existing building, plus they will build two memory care/Alzheimer's facilities on the campus with about 15 units each at a cost of about \$3.7 million. CBRE Senior Housing arranged \$21.5 million of Freddie Mac floating rate debt with a seven-year term and interest only for 36 months. Vantage Pointe Capital Management represented the seller in the transaction, which closed on January 22. **TARGET:** Scottsburg Healthcare

Center

LISTING: Private

LISTING: OTCOB: GBCS

LOCATION: CEO: PHONE: Christopher Brogdon 404-549-4293 Scottsburg, Indiana FAX:

UNITS: (beds) 3050 Peachtree NW, Ste. 355

REVENUE: Atlanta, Georgia 30305

NET INCOME: WEB SITE:

Scottsburg Healthcare Center is a 99-bed skilled nursing facility located on 3.58 acres. It was owned by Wood Moss, LLC. The buyer purchased a 67.5% interest in Wood Moss, LLC, which owns the facility.

Global Healthcare REIT recently completed a reverse acquisition with Global Casinos in order to acquire health care real estate properties, including skilled nursing facilities, medical office buildings, hospitals and emergency care facilities.

Investors Real Estate Trust is a REIT that owns senior living

properties, among other assets. It currently has a market cap just

ACQUIRER: Global Healthcare REIT, Inc.

ANNOUNCEMENT DATE: February 5, 2014

PRICE: PRICE PER UNIT: \$3,415,000 \$34,495

TERMS: \$2.9 million of assumed senior debt; PRICE/REVENUE:

\$500,000 from Scottsburg Investors, PRICE/INCOME:

LLC.

On December 31, 2013, Global Healthcare REIT completed its first closing of a private offering of 4,190,562 common shares priced at \$0.75 per share for gross proceeds of \$3,142,912. There were 42 investors in the offering. A second close was completed on January 31, 2014 raising gross proceeds of \$2.4 million. This is the third nursing facility purchased by the REIT, and it will be leased to a regional multi-facility skilled nursing operator. The transaction closed on January 27.

TARGET: ACQUIRER: Investors Real Estate Trust Spring Creek Fruitland

ALF

LISTING: LISTING: NYSE: IRET Private

LOCATION: CEO: Timothy P. Mihalick PHONE: 701-837-4738 Fruitland, Idaho UNITS: 1400 31st Ave. SW, Ste. 60 FAX: 701-838-7185 55

over \$900 million.

REVENUE: Minot, North Dakota 58702 **WEB SITE:** www.iret.com **NET INCOME:**

Spring Creek is an assisted living community and was built in 2013 by an affiliate of Edgewood Group LLC. It is on 2.3 acres and has 39,222 square

ANNOUNCEMENT DATE: February 6, 2014

PRICE: \$7,100,000 PRICE PER UNIT: \$129,091

TERMS: Sale/leaseback PRICE/REVENUE: PRICE/INCOME:

This transaction closed in early February 2014. The property will be triple-net leased back to Edgewood Group, which will operate the facility. The REIT and the operating company have a close relationship. In 2011, the REIT purchased seven senior living communities in Idaho and leased them to Edgewood.

TARGET: Munster Med-Inn ACQUIRER: Major Hospital

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Munster, Indiana CEO: Jack Horner PHONE: 317-392-3211

UNITS: 225 (beds) 150 West Washington Street FAX: REVENUE: Shelbyville, Indiana 46176

NET INCOME: WEB SITE: www.majorhospital.org

Munster Med-Inn is a 225-bed skilled nursing and rehagiliation facility that was owned by Riverview Hospital in Noblesville, Indiana.

Major Hospital was established in 1924. and in March 1981 a new hospital building officially opened.

ANNOUNCEMENT DATE: February 7, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Major hospital has been working with several nursing facilities to improve the discharge process and reduce readmission rates. It employs a department that has a primary focus devoted to relationships with skilled nursing providers in the area. They visit local facilities, help with staff training and patient safety oversight. This transaction closed on January 1.

TARGET: Villages of Orleans Health ACQUIRER: Comprehensive Healthcare Management

& Rehab Center Services, LLC

LISTING: Nonprofit LISTING: Private

LOCATION: Albion, New York CEO: PHONE: UNITS: 120 (beds) FAX:

REVENUE: \$10,748,000 (2012) New York **NET INCOME**: -\$295,000 (EBITDA) **WEB SITE**:

The Villages of Orleans, to be renamed

Comprehensive at Orleans, is a 120-bed skilled
nursing facility with occupancy of 92% that was
owned by the Orleans County Health Facilities
Corporation. Including debt service, it was losing
more than \$1.0 million a year.

Comprehensive Healthcare owns and operates skilled nursing facilities in several states. It recently purchased three facilities in upstate New York from Catholic Health System.

ANNOUNCEMENT DATE: February 7, 2014

PRICE: \$7,800,000 PRICE PER UNIT: \$65,000 TERMS: PRICE/REVENUE: 0.73 PRICE/INCOME: -26.44

The facility had \$7.1 million of debt and had a projected loss of \$1.084 million, of which just over \$900,000 was from debt service. By selling, the county can deploy that deficit funding elsewhere. Pro forma EBITDA with a private owner is expected to be above \$900,000. The current quality mix is 21%. Marcus & Millichap represented the seller in the transaction, which is expected to close by the end of 2014 after going through the approval process with New York's State Department of Health.

TARGET: Emerald Estates ACQUIRER: Platinum Health Care, LLC

LISTING: NYSE: ESC LISTING: Private

LOCATION: PHONE: CEO: Ben Klein 847-329-4100 Baltimore, Maryland UNITS: FAX: 7444 North Long Avenue 847-329-4900 119

REVENUE: (2013 approx.) Skokie, Illinois 60077 \$2,514,000

NET INCOME: WEB SITE: -\$100,000 (approx. www.platinumhc.net

EBITDA)

Emerald Estates, now renamed The Lamplight Inn Platinum Health Care is an owner and operator of skilled nursing of Baltimire, is a 119-unit assisted living facility that was built in 1999 with 67,000 square feet.

and assisted living facilities, primarily in the midwest. The company currently operates about 18 skilled nursing facilities and 12 assisted Occupancy has been just 53%. living facilities.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$4,250,000 PRICE PER UNIT: \$35,714 TERMS: Cash, funding provided by Capital PRICE/REVENUE: 1.69 Funding. PRICE/INCOME: -42.50

This three-story facility has been underperforming, and the buyer expects to make about \$320,000 in capital improvements, including re-opening a memory care unit. At pro forma occupancy of 90%, revenues should be about \$4.16 million and EBITDA about \$880,000, based on a census mix of 82% private pay and 18% Medicaid. The transaction closed on January 1.

TARGET: Emeritus at Beneva Park ACQUIRER: Platinum Health Care, LLC

LISTING: LISTING: NYSE: ESC Private

LOCATION: CEO: Ben Klein PHONE: 847-329-4100 Sarasota, Florida UNITS: 7444 North Long Avenue FAX: 847-329-4900

REVENUE: \$2,580,000 Skokie, Illinois 60077 (tr. 12 mo.)

WEB SITE: **NET INCOME:** \$533,000 (tr. 12 mo. www.platinumhc.net

EBITDA)

Emeritus at Beneva Park is an assisted living facility that was built in 1982 on 5.32 acres with 53,932 square feet. It is licensed for 112 beds, and occupancy has been approximately 80%. It is a onestory building and the Medicaid census is about 15% of the total.

Platinum Health Care is an owner and operator of skilled nursing and assisted living facilities, primarily in the midwest. The company currently operates about 18 skilled nursing facilities and 12 assisted living facilities.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: PRICE PER UNIT: \$3,000,000 \$31,579 TERMS: PRICE/REVENUE: 1.16 PRICE/INCOME: 5.63

In calendar year 2012, the EBITDA was lower at about \$390,000 on revenues of \$2.38 million. Emeritus is selling some of its underperforming properties, some of which were the result of the Sunwest Management portfolio that it bought with the Blackstone Group. Funding was provided by Bank Leumi. This transaction closed in early February.

TARGET: **Emeritus at Fort Myers** ACQUIRER: Platinum Health Care, LLC

LISTING: NYSE: ESC LISTING: Private

LOCATION: PHONE: CEO: Ben Klein 847-329-4100 Fort Myers, Florida UNITS: FAX: 7444 North Long Avenue 847-329-4900 74

REVENUE: \$2,488,000 Skokie, Illinois 60077 (pro forma)

NET INCOME: WEB SITE: (pro forma www.platinumhc.net \$225,000

EBITDA)

This assisted living facility was built in 1980 on Platinum Health Care is an owner and operator of skilled nursing 4.08 acres with 38,567 square feet. There are 16 and assisted living facilities, primarily in the midwest. The company memory care units and 58 assisted living units, with currently operates about 18 skilled nursing facilities and 12 assisted 85 operational beds. Occupancy was 93%. living facilities.

ANNOUNCEMENT DATE: February 11, 2014

\$3,300,000 PRICE: PRICE PER UNIT: \$44,595 **TERMS:** PRICE/REVENUE: 1.33

PRICE/INCOME: 14.67

Although profitable in 2001 with EBITDA of about \$350,000, by 2013 the facility was operating just above breakeven after a management fee. About 15% of the census was Medicaid, but the rates in general were low. There are two one-story buildings. Bank Leumi provided the mortgage financing for the transaction, which closed on February 1.

TARGET: Lamplight Inn at Dayton ACQUIRER: Fortress Investment Group, LLC

LISTING: LISTING: NYSE: FIG Private

LOCATION: CEO: Wesley R. Edens PHONE: 212-798-6100 Dayton, Ohio

Fortress is a publicly traded investment manager, and through its

UNITS: 1345 Avenue of the Americas FAX: 114

REVENUE: \$4,476,000 New York, New York 10105 (2013)WEB SITE: **NET INCOME:** \$902,000 (EBITDA) www.fortress.com

Lamplight at Dayton is an assisted living facility that was built in 1994 on 4.1 acres. It has 114 units with a mix of private pay and Medicaid residents, and a mix of memory care and traditional assisted living.

funds, owns Holiday Retirement Corporation, one of the largest senior living providers in the country.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$11,000,000 PRICE PER UNIT: \$96,491 TERMS: PRICE/REVENUE: 2.46 PRICE/INCOME: 12.20

Platinum Health Care, the seller, purchased this facility from Emeritus in 2010 for \$4.0 million when occupancy was 70% and EBITDA was \$375,000 on revenues of \$3.3 million. It is anticipated that Holiday Retirement Corporation will manage this facility. The current transaction closed on January 1.

TARGET: Peppertree Square ACQUIRER: Platinum Health Care, LLC

LISTING: Private LISTING: Private

 LOCATION:
 Peoria, Arizona
 CEO:
 Ben Klein
 PHONE:
 847-329-4100

 UNITS:
 114
 7444 North Long Avenue
 FAX:
 847-329-4900

REVENUE: \$1,768,000 (2013 approx.) Skokie, Illinois 60077

NET INCOME: -\$21,000 (EBITDA) WEB SITE: www.platinumhc.net

Peppertree Square, now re-named Lamplight Inn at Peoria, is a 114-unit assisted living and memory care facility that was built in 1985 with 56,900 square feet. Of the total, 42 units are memory care. Overall occupancy was 64%.

Platinum Health Care is an owner and operator of skilled nursing and assisted living facilities, primarily in the midwest. The company currently operates about 18 skilled nursing facilities and 12 assisted living facilities.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$2,200,000 PRICE PER UNIT: \$19,298
TERMS: Cash, funding provided by Cole Taylor Bank. PRICE/INCOME: -104.76

The seller was an entity called Quilted Care, Ltd. The base rate for assisted living was \$1,875, increasing to \$2,370; memory care was \$3,450. At pro forma occupancy of 83%, it is expected that revenue and EBITDA will grow to \$2.6 million and \$625,000, respectively. This transaction closed on December 1, 2013.

TARGET: Sunrise Senior Living ACQUIRER: Revera Inc.

LISTING: Private LISTING: Private

LOCATION: McLean, Virginia CEO: Jeffrey C. Lozon PHONE: 289-360-1200

UNITS: 26,400 55 Standish Ct., 8th Floor **FAX**:

REVENUE: Mississauga, Ontario L5R 4B2

NET INCOME: WEB SITE: www.reveraliving.com

Sunrise Senior Living manages 290 senior living communities with 26,400 units in the U.S, Canada and the U.K. When Health Care REIT purchased Sunrise, it sold an 80% interest in the management company to KKR in a sale that closed in January 2013.

Revera is one of the largest senior care providers in Canada, with 90 retirement communities, 80 skilled nursing facilities and 32 home health sites. In the U.S., it has 10 retirement communities in Oregon and 30 SNFs in various states.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$400,000,000 estimated **PRICE PER UNIT**: \$15,152

TERMS: 80% interest, 76% to Revera. **PRICE/REVENUE: PRICE/INCOME:**

KKR and its two partners purchased an 80% interest in Sunrise Senior Living for approximately \$104 million. They had planned to use Sunrise as their platform to expand in the seniors housing business. Revera will actually be purchasing a 76% interest, and Health Care REIT will increase its ownership to 24%. The \$300 million price above was rumored in the market. Foley & Lardner represented Revera, with KeyBanc Capital Markets advising Sunrise; the closing is expected to take place in the second quarter.

TARGET: West Park Place ACQUIRER: Platinum Health Care, LLC

LISTING: NYSE: ESC LISTING: Private

 LOCATION:
 West Allis, Wisconsin
 CEO:
 Ben Klein
 PHONE:
 847-329-4100

 UNITS:
 118
 7444 North Long Avenue
 FAX:
 847-329-4900

REVENUE: \$2,326,000 (2013 approx) Skokie, Illinois 60077

NET INCOME: -\$250,000 (EBITDA) **WEB SITE:** www.platinumhc.net

West Park Place, now re-named Lamplight of West
Allis, is a 118-unit assisted living facility that was
built in 1963 as a 7-story hotel. Occupancy was
71% with an 87% Medicaid census.

Platinum Health Care is an owner and operator of skilled nursing and assisted living facilities, primarily in the midwest. The company currently operates about 18 skilled nursing facilities and 12 assisted living facilities.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$1,900,000 PRICE PER UNIT: \$16,102

TERMS: Cash, with funding from Bank Leumi. PRICE/REVENUE: 0.82

PRICE/INCOME: -7.60

This facility has 112 studios ranging in size from 147 square feet to 281 square feet, plus six one-bedroom units at 574 square feet. The license had been reduced from 136 beds to 110 beds to get a \$500 per month increase in the Medicaid rate. Although it was losing money at the time of sale, at 85% occupancy it is expected to produce EBITDA of \$360,000, and by year two at 88% occupancy, EBITDA may be approaching \$500,000. The facility needs some capital investment. The transaction closed on September 1, 2013.

TARGET: Park Regency Thornton ACQUIRER: Bethesda Senior Living Communities

LISTING: Private LISTING: Nonprofit

 LOCATION:
 Thornton, Colorado
 CEO:
 Larry W. Smith
 PHONE:
 719-481-5481

 UNITS:
 113
 15475 Gleneagle Drive
 FAX:
 719-488-6080

REVENUE: Colorado Springs, Colorado 80921

NET INCOME: WEB SITE: www.bethesdaseniorliving.com

Park Regency Thornton, now re-named Premier
Senior Living of Thornton, opened in November
2013 as a 113-unit assisted living and memory care community. Although all units are licensed for memory care, only 11 are used for MC now.

Bethesda Senior Living Communities owns and operates 18 senior living communities in six states, with six in Missouri, five in Colorado, three in Texas, tw in Nebraska and one each in Arizona and Indiana. It was established in 1959.

ANNOUNCEMENT DATE: February 13, 2014

PRICE: \$14,300,000 PRICE PER UNIT: \$126,549

TERMS: PRICE/REVENUE: PRICE/INCOME:

At the time of sale, there were about 20 residents, as the new community was in the beginning of the fill-up stage. The seller, a local developer, was selling another community and Bethesda wanted to purchase both to grow its senior living business in Colorado. Pyms Capital Resources represented the seller in the transaction, which closed on February 7.

TARGET: 4 assisted living

communities

ACQUIRER: American Realty Capital Healthcare

Trust

LISTING: Private

LOCATION: Various, Illinois

UNITS:

REVENUE:

NET INCOME: \$1,850,000

(est. 2014 EBITDA) LISTING: Private

CEO: PHONE: 212-415-6500 Nicholas S. Schorsch

FAX:

405 Park Avenue, 15th Fl.

New York, New York 10022

WEB SITE: www.americanrealtycap.com

This portfolio includes a 50-unit community in Herrin, 46 units in Marshall, 45 units in Shelbyville and 44 units in Effingham under the trade name The Villas at Holly Brook. They have been built in the past several years, and occupancy is approaching 90%.

ARC-Healthcare Trust is part of American Realty Capital, a diversified real estate company that sponsors several non-traded REITs. The Healthcare Trust has been aggressively purchasing senior living properties since its first acquisition in late 2012.

ANNOUNCEMENT DATE: February 14, 2014

PRICE:

TERMS:

\$25,024,000

PRICE PER UNIT: \$135,265

PRICE/REVENUE:

PRICE/INCOME: 13.53

There are two additional communities with 91 units in the portfolio that will close in the next few months. These six properties were built by a local developer. ARC plans to hire Meridian Senior Living to manage them. Marcus & Millichap represented the seller in the transaction, the first part of which closed on February 13.

TARGET: St. Barnabas Healthcare

Center

LISTING: Nonprofit

LOCATION: Chattanooga, Tennessee

UNITS:

REVENUE: NET INCOME: ACQUIRER: Siskin Hospital

LISTING: Nonprofit

CEO: Carol Sim PHONE: 423-634-1214

One Siskin Plaza FAX:

Chattanooga, Tennessee 37403 WEB SITE: www.SiskinRehab.org

Started in 1865, St. Barnabas Healthcare Center is a skilled nursing facility which provides care for short-term therapy patients and long-term care residents.

Founded in 1990, Siskin Hospital offers an inpatient and outpatient campus, as well as off-site locations. The hospital is dedicated exclusively to physical rehabilitation.

ANNOUNCEMENT DATE: February 17, 2014

PRICE: TERMS: PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

St. Barnabas signed a letter of intent to be acquired by Siskin Hospital.

TARGET: Emeritus Corporation ACQUIRER: Brookdale Senior Living Inc.

LISTING: NYSE: ESC LISTING: NYSE: BKD

LOCATION: CEO: PHONE: Andrew Smith 615-221-2250 Seattle, Washington UNITS: 46,170 111 Westwood Place, Suite 400 FAX: 615-221-2289

REVENUE: \$2,082,364,000 (annualized) Brentwood, Tennessee 37027

NET INCOME: WEB SITE: \$403,364,000 (adjusted www.brookdaleliving.com EBITDA)

Emeritus is the second largest seniors housing provider in the country and the largest assisted living provider. It has 512 communities with 46.170

15 are managed for third parties.

owned, 329 leased and 95 managed for third parties. units, of which 186 are owned, 311 are leased and

ANNOUNCEMENT DATE: February 20, 2014

PRICE: PRICE PER UNIT: \$2,800,000,000 **Approximate** \$60,645 TERMS: PRICE/REVENUE: 0.95 share of BKD for each ESC share, 1.34

plus \$1.4 million of assumed debt. PRICE/INCOME: 6.94

This transaction will create by far the largest senior living company in the country with more than 1,100 communities across the country.. There are cost synergies and operational synergies. The premium to Emeritus' share price was approximately 32%. The merger is expected to close in the third quarter. BofA Merrill Lynch and CS Capital Advisors advised Brookdale, while Wells Fargo Securities and Moelis & Company advised Emeritus.

TARGET: ACQUIRER: American Realty Capital Healthcare 2 senior living communities

Trust

LISTING: LISTING: Private Private

LOCATION: CEO: Nicholas S. Schorsch PHONE: 212-415-6500 Rocklin and Santa Clarita,

California

FAX: UNITS: 293 405 Park Avenue, 15th Fl.

REVENUE: \$16,200,000 (2013)New York, New York 10022

NET INCOME: \$6,500,000 (EBITDA) WEB SITE: www.americanrealtycap.com

Casa de Santa Fe in Rocklin has 71 independent living units, 64 assisted living units and 24 memory care units. Summerhill Villa in Santa Clarita has 96 assisted living units and 38 memory care units. Both were built in 2001 and both have occupancy above 98%.

ARC-Healthcare Trust is part of American Realty Capital, a diversified real estate company that sponsors several non-traded REITs. The Healthcare Trust has been aggressively purchasing

Brookdale Senior Living is the largest seniors housing provider in

the country with 649 communities and 66,524 units, with 225

senior living properties since its first acquisition in late 2012.

ANNOUNCEMENT DATE: February 28, 2014

PRICE: PRICE PER UNIT: \$104.500.000 \$356,655 TERMS: PRICE/REVENUE: 6.45

PRICE/INCOME: 16.08

ARC has hired the seller, MBK Senior Living, to manage the two communities. They are high-performing properties with a total of 233,200 square feet. CBRE's National Senior Housing Group represented the seller in the transaction, which closed at the end of January for one property and mid-February for the other.

TARGET: 2 skilled nursing facilities ACQUIRER: Aviv REIT, Inc.

LISTING: Private LISTING: NYSE: AVIV

LOCATION:Toledo and Muscatine, IowaCEO:Craig M. BernfieldPHONE:312-855-0930UNITS:211 (beds)303 West MadisonFAX:312-855-1684

REVENUE: \$10,525,000 Chicago, Illinois 60606

NET INCOME: \$1,575,000 (EBITDA) WEB SITE: www.avivam.com

Carrington Place of Muscatine has 100 skilled nursing beds and 18 independent living units. Carrington Place of Toledo has 75 skilled nursing beds and 18 independent living units. They were built more than 35 years ago. Average occupancy was 76%.

Aviv REIT is a real estate investment trust that went public in March 2013. It has invested primarily in skilled nursing facilities but also has a growing portfolio of senior living assets.

ANNOUNCEMENT DATE: February 28, 2014

 PRICE:
 \$13,500,000
 PRICE PER UNIT:
 \$63,981

 TERMS:
 PRICE/REVENUE:
 1.28

 PRICE/INCOME:
 8.57

These two skilled nursing facilities have been well run and operate with a 15% operating margin. Marcus & Millichap represented the seller, Traditions Senior Management, in the transaction, which closed on February 28.

TARGET: Ashwood Assisted Living ACQUIRER: Private equity firm

LISTING: Private LISTING: Private

LOCATION: North Richland Hills, CEO: PHONE:

UNITS: 87 **FAX:** REVENUE: \$2,150,000 New York

NET INCOME: \$2,150,000 New York **NET INCOME:** \$145,000 (EBITDA) **WEB SITE:**

Ashwood was built in 2000 with 87 assisted living units and licensed for 115 beds. Current occupancy is 78%, with 56% of that private pay.

ANNOUNCEMENT DATE: February 28, 2014

 PRICE:
 \$4,750,000
 PRICE PER UNIT:
 \$54,598

 TERMS:
 Cash
 PRICE/REVENUE:
 2.21

 PRICE/INCOME:
 32.76

Ashwood was owned by a local real estate company that specialized in shopping centers and traditional real estate asset classes. The Brookdale Senior Living community across the street was full with a waiting list, so the buyer had reason to believe they could improve operations. Evans Senior Investments represented the seller on the transaction, which closed on February 28.

TARGET: Glendale Care Center ACQUIRER: The Ensign Group, Inc.

LISTING: Private LISTING: NASDAQ: ENSG

(EBITDA)

LOCATION: CEO: PHONE: Christopher 949-487-9500 Glendale, Arizona

Christensen

UNITS: 27101 Puerta Real, Suite 450 FAX: 949-487-9400 196 (beds)

> Mission Vieio, California 92691 **WEB SITE**: www.ensigngroup.net

Glendale Care Center was built in 1998 and 2001. It suffered from low occupancy of 51%, of which

\$9,043,000

\$160,000

private pay and insurance.

REVENUE:

NET INCOME:

The Ensign Group oprates skilled nursing and assisted living facilities in western states, as well as home health and hospice agencies. It announced in late 2013 that it plans to split into a REIT and an operating company.

ANNOUNCEMENT DATE: February 28, 2014

69% was Medicaid, 10% Medicare and the rest

PRICE: \$9,100,000

PRICE PER UNIT: \$46,429 PRICE/REVENUE: 1.01 PRICE/INCOME: 56.88

TERMS:

The sellers were frustrated with the performance of this skilled nursing facility, which prompted the sale. Ensign focuses on buying troubled properties and turning them around, and this should be a good example of that, especially with the relatively young age of the building. Evans Senior Investments represented the seller on the transaction, which closed on February 28.

TARGET: Azura of Lakewood ACQUIRER: Genesis HealthCare

LISTING: LISTING: Private Private

LOCATION: CEO: George V. Hager, Jr. PHONE: Lakewood, Colorado UNITS: 101 East State Street FAX: 108 (beds)

610-925-4000 **REVENUE:** \$18,300,000 (estimated Kennett Square, Pennsylvania 19348

2013)

NET INCOME: \$ 3,300,000 **WEB SITE:** (estimated www.genesishcc.com EBITDA)

Azura of Lakewood is a 108-bed skilled nursing facility with 80,000 square feet that opened in 2010. The census is all private pay, Medicare and managed care, and the rooms are all private. The

census average is above 90%.

Genesis HealthCare operates more than 200 skilled nursing and assisted living facilities in more than a dozen states. It also supplies rehab therapy services to over 1,100 health care providers in 35 states.

610-444-6350

ANNOUNCEMENT DATE: March 1, 2014

PRICE: \$29,000,000 **Approximate**

TERMS: Cash PRICE PER UNIT: \$268,519 PRICE/REVENUE: 1.58 PRICE/INCOME: 8.79

Rebranded as PowerBack Rehabilitation of Lakewood, this skilled nursing facility is state-of-the-art with 54 patient rooms on each of two floors. About 50% of the census is Medicare, with about 40% private insurance and 10% private pay. The location is 20 minutes from downtown Denver, and there are 20 hospitals within a 25-mile radius. The buyer can also expand the facility by up to an additional 24 beds. Evans Senior Investments represented the seller, a local developer/operator, in the transaction, which closed on February 28.

TARGET: 7 skilled nursing facilities ACQUIRER: Aviv REIT, Inc.

LISTING: Private LISTING: NYSE: AVIV

 LOCATION:
 Kentucky
 CEO:
 Craig M. Bernfield
 PHONE:
 312-855-0930

 UNITS:
 608
 (beds)
 303 West Madison
 FAX:
 312-855-1684

REVENUE: Chicago, Illinois 60606

NET INCOME: WEB SITE: www.avivam.com

These seven skilled nursing facilities will be triplenet leased to a new operator for Aviv, Providence Group, which operates nine skilled nursing facilities in Kentucky and California.

Aviv REIT is a real estate investment trust that went public in March 2013. It has invested primarily in skilled nursing facilities but also has a growing portfolio of senior living assets.

ANNOUNCEMENT DATE: March 3, 2014

PRICE: \$35,000,000 PRICE PER UNIT: \$57,566

TERMS: PRICE/REVENUE: PRICE/INCOME:

The initial 10-year lease term has an initial cash yield close to 10.7%, plus the usual rent escalators.

TARGET: Diversicare of Big Springs ACQUIRER: Diversicare Healthcare Services, Inc.

LISTING: Private LISTING: NASDAQ: (DVCR)

LOCATION:Huntsville, AlabamaCEO:Kelly J. GillPHONE:615-771-7575UNITS:135 (beds)1621 Galleria BoulevardFAX:615-771-7409

REVENUE: \$10,000,000 Brentwood, Tennessee 37067

NET INCOME: WEB SITE: www.dvcr.com

This 135-bed skilled nursing facility has been Diversicare provides long-term care services to patients in 48 skilled nursing facilities with 5,449 licensed beds, primarily in the

Southeast and Southwest.

ANNOUNCEMENT DATE: March 3, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: For operations only. PRICE/REVENUE:
PRICE/INCOME:

Diversicare will be leasing this facility, which is expected to have revenues in 2014 of more than \$10 million. It will complement the company's current footprint in the region.

TARGET: Abbey Manor Assisted ACQUIRER: Abbey Manor Properties, LLC

Living

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: Elkton, Maryland UNITS: FAX: 32

REVENUE: \$1,288,000 Maryland **NET INCOME: WEB SITE:** \$177,600 (EBITDA)

Abbey Monor consists of two buildings with 16 The buyer is a small operator who now has four properties with units and 7,500 square feet each. They were built in

about 74 units. 1999. Occupancy is 97%.

ANNOUNCEMENT DATE: March 4, 2014

PRICE: PRICE PER UNIT: \$75,000 \$2,400,000 TERMS: PRICE/REVENUE: 1.86 PRICE/INCOME: 13.51

Colliers International represented the seller in the transaction, which closed on March 3, 2014.

TARGET: ACQUIRER: Sabra Health Care REIT, Inc. 2 skilled nursing facilities

LISTING: LISTING: Private NASDAQ: SBRA

LOCATION: CEO: Rick Matros PHONE: 888-393-8248 Colorado and, Florida UNITS: 18500 Von Karman St. Ste. 550 FAX: 949-679-8868 254 (beds)

REVENUE: Irvine, California 92612

WEB SITE: www.sabrahealth.com **NET INCOME:**

The properties include a 147-bed skilled nursing facility in Colorado Springs, Colorado, and a 107bed skilled nursing facility in Fort Pierce, Florida. Sabra is a REIT focusing on investing in senior care and health care properties, including nursing facilities, assisted living, hospitals and medical office buildings. Its largest tenant is the former Sun Healthcare.

ANNOUNCEMENT DATE: March 5, 2014

PRICE: \$24,500,000 PRICE PER UNIT: \$96,457

TERMS: Purchase option. PRICE/REVENUE: PRICE/INCOME:

Sabara exercised its option to buy these two facilities, an option that was obtained with the \$12.4 million mezzanine loan that Sabra originated in June 2013 with an affiliate of Chai Facilities Acquisition Company, LLC. With this sale, the seller reduced the mezzanine loan by \$5.8 million, and Sabra funded the remaning \$18.7 million, leaving \$6.6 million outstanding with the mezz loan. An affiliate of Chai will lease the facilities for an initial term of 15 years plus two five-year renewals with an initial cash yield of 9.5%, plus escalators the greater of 2.75% or the CPI.

TARGET: Windhaven Eldercare ACQUIRER: Regional owner/operator

Center

LISTING: Private LISTING: Private

LOCATION: Temperance, Michigan CEO: PHONE: UNITS: 78 FAX:

UNITS: 78

REVENUE: \$2,232,000

NET INCOME: \$634,000 (EBITDA) WEB SITE:

Windhaven consists of three assisted living facilities in southeasrter Michigan that are located within one mile of each other and two of them are adjacent to each other with a shared parking lot. Overall occupancy was 65%.

The buyer is a regional owner and operator of senior living assets.

ANNOUNCEMENT DATE: March 5, 2014

 PRICE:
 \$5,320,000
 PRICE PER UNIT:
 \$68,205

 TERMS:
 PRICE/REVENUE:
 2.38

 PRICE/INCOME:
 8.39

The Garden House has 16 units, all of which are memory care. It is adjacent to The Carriage House, which has 19 assisted living units. One mile away is The Terrace, which has 43 assisted living units. These facilities are located 20 minutes from Toledo, Ohio, and the buyer believes they can increase the census with additional marketing in neighboring Ohio. Senior Living Investment Brokerage handled the transaction, which closed on February 19. The seller is exiting the business.

TARGET: Lexington Park ACQUIRER: American Realty Capital Healthcare

Trust

LISTING: Private LISTING: Private

LOCATION: Lady Lake, Florida CEO: Nicholas S. Schorsch PHONE: 212-415-6500

UNITS: 89 405 Park Avenue, 15th Fl. **FAX:**

REVENUE: \$4,977,000 New York, New York 10022

NET INCOME: \$1,985,000 (EBITDA) WEB SITE: www.americanrealtycap.com

Lexington Park was built in 2010 as an 89-unit assisted living facility with 69 AL units and 20 memory care units; there are plans to expand by another 59 units on 3.18 acres that were included in the transaction. Occupancy is 96%.

ARC-Healthcare Trust is part of American Realty Capital, a diversified real estate company that sponsors several non-traded REITs. The Healthcare Trust has been aggressively purchasing

senior living properties since its first acquisition in late 2012.

ANNOUNCEMENT DATE: March 6, 2014

 PRICE:
 \$26,600,000
 PRICE PER UNIT:
 \$298,876

 TERMS:
 PRICE/REVENUE:
 5.34

 PRICE/INCOME:
 13.40

There was \$11 million of HUD debt, but buyer and seller agreed to split the 7% of loan balance cost to prepay it. The price above includes the \$1.0 million for the extra 3.18 acres. There are studios and one-bedrooms with unit sizes ranging from 345 square feet to 619 square feet. Concordis Senior Living will remain as the manager, and Senior Living Investment Brokerage handled the transaction, which closed on March 5.

TARGET: 3 Balfour Senior Living

communities

LISTING: Private

LOCATION: Louisville, Colorado **UNITS:** 328 (units/beds)

REVENUE: NET INCOME:

TERMS:

This portfolio includes a 103-unit independent living community built in 2004, an 87-unit independent living community built in 2008, and a campus with 62 assisted living beds, 28 memory care beds and 48 skilled nursing beds built in 2009. The three properties are contiguous.

ANNOUNCEMENT DATE: March 10, 2014

PRICE: \$103,775,000

Cash and debt assumption.

ACQUIRER: AEW Capital Management

LISTING: Private

PHONE: CEO: Jeffrey D. Furber 617-261-9000 Two Seaport Lane FAX: 617-261-9555

Boston, Massachusetts 02210 WEB SITE: www.aew.com

Founded in 1981, AEW Capital Management invests in and manages more than \$50 billion in real estate properties and securities worldwide.

PRICE PER UNIT: \$316,387

PRICE/REVENUE: PRICE/INCOME:

The two independent living campuses have occupancy levels above 92%, while the health care campus is closer to 86%. The skilled nursing beds are 100% private pay with no Medicare or Medicaid certification. As part of the transaction, an existing note was assumed and a HUD mortgage was prepaid. HFF represented the seller, and also placed \$38 million of new mortgage debt with Cornerstone Real Estate Advisors. The transaction closed in early March.

LISTING:

WEB SITE:

CEO:

ACQUIRER: American Realty Capital Healthcare TARGET: Lakeside Assisted Living

Trust

Nicholas S. Schorsch

www.americanrealtycap.com

ARC-Healthcare Trust is part of American Realty Capital, a

diversified real estate company that sponsors several non-traded

REITs. The Healthcare Trust has been aggressively purchasing

senior living properties since its first acquisition in late 2012.

PHONE:

FAX:

212-415-6500

Private

405 Park Avenue, 15th Fl.

New York, New York 10022

LISTING: Private

LOCATION: San Antonio, Texas

UNITS:

REVENUE:

NET INCOME:

Lakeside Assisted Living is a 67-unit assisted living community that opened in February 2014. At the time of sale, five residents had moved in. The total square feet is 56,500.

ANNOUNCEMENT DATE: March 10, 2014

PRICE: \$13,100,000

TERMS:

PRICE PER UNIT: \$195,522 PRICE/REVENUE:

PRICE/INCOME:

A local developer built this community with a group of investors, and the partnership wanted to dissolve, prompting the sale. It cost approximately \$200,000 per unit to build. ARC had recently purchased an adjacent skilled nursing facility, also recently built, from the same seller. ARC will triple-net lease this community to Harden Healthcare. The sale closed on March 1.

TARGET: St. Andrews Memory Care ACQUIRER: Pacifica Companies

LISTING: Private LISTING: Private

 LOCATION:
 Portland, Oregon
 CEO:
 Deepak Israni
 PHONE:
 619-296-9000

 UNITS:
 60
 1785 Hancock St., Suite 200
 FAX:
 619-296-9090

UNITS: 60 1785 Hancock St., Suite 200 **FAX: REVENUE:** \$3,850,000 (estimated San Diego, California 92110

NET INCOME: \$950,000 (EBITDA) WEB SITE: www.pacificacompanies.com

St. Andrews was built in 1892 as a monastery and converted and completely renovated for residential care in 1986, before becoming 100% memory care. It has five stories, 57,000 square feet and is licensed for 84 beds. Occupancy averages about 95%.

Pacifica Companies is a private real estate investment company that buys and manages a wide variety of real estate, including seniors housing, residential, hospitality, multifamily, office and retail.

ANNOUNCEMENT DATE: March 10, 2014

The 95% occupancy is based on the 84 beds, so there are about two-dozen semi-private rooms. Rates range from \$4,100 to \$5,100 per month, and there is a mix of private studios, shared studios and semi-private suites (separate bedrooms but shared living room and bathroom). CBRE represented the seller on the transaction, which closed on February 28.

TARGET: 14 Canadian retirement ACQUIRER: Private investor

communities

LISTING: TSX: CSH.UN LISTING:

LOCATION: Ontario, Canada CEO: PHONE: UNITS: 945 FAX:

REVENUE:

NET INCOME: WEB SITE:

Chartwell Retirement Residences has agreed to sell 14 communities with 945 units that are all located in Ontario. Most of the communities are small, from 42 to 67 units, with two that are 104 units and 207 units.

ANNOUNCEMENT DATE: March 11, 2014

PRICE: \$65,950,000 PRICE PER UNIT: \$69,788

TERMS: In Canadian dollars, cash and C\$19.52 **PRICE/REVENUE**:

million of debt assumption. PRICE/INCOME:

These were considered non-core assets by Chartwell, most likely because of their size and age, which is reflected in the low per-unit price. The buyer has completed due diligence and the closing is expected in the second quarter.

TARGET: Emeritus at Decatur ACQUIRER: Peregrine Senior Living

LISTING: NYSE: ESC LISTING: Private

 LOCATION:
 Decatur, Georgia
 CEO:
 Stephen S. Bowman
 PHONE:
 315-476-5610

 UNITS:
 60
 217 Montgomery St., Ste. 600
 FAX:
 315-475-8729

REVENUE: \$3,600,000 (pro forma Syracuse, New York 13202

stabil.)

NET INCOME: \$1,250,000 (EBITDA) **WEB SITE:** www.peregrineseniorliving.com

This assisted living community was built in 1998 and also offers memory care services. Because of some survey and market problems, occupancy was low at just over 70% and it was operating at breakeven. The name was changed to Peregrine's

ANNOUNCEMENT DATE: March 13, 2014

Landing at Decatur.

PRICE: \$5,500,000 Approximate PRICE PER UNIT: \$91,667
TERMS: Cash, with \$3.7 million mortgage. PRICE/REVENUE: 1.53
PRICE/INCOME: 4.40

The buyer plans to invest \$2.4 million in capital improvements, which includes adding five memory care units (a total of nine beds). By increasing occupancy, adding the nine beds and improving the programming and marketing, the buyer expects to more than double the current \$1.6 million in revenues. Peregrine has already turned around another similar property in the Atlanta market. Blueprint Healthcare Real Estate Advisors placed the \$3.7 million mortgage with MidCap Financial, as well as \$2.4 million in renovation financing with MidCap. The deal closed on March 3.

TARGET: 2 nursing and rehab ACQUIRER: HealthLease Properties REIT

facilities

LISTING: Private LISTING: TSX: HLP.UN

LOCATION: Castleton and Indianapolis, Indiana

CEO: Zeke Turner

PHONE: 416-361-0152

UNITS: 200 (beds) 333 Bay Street, Suite 3400

FAX: 416-361-0470

HealthLease Properties owns a portfolio of mostly new seniors

are leased to experienced tenants on a triple-net lease basis.

housing and care properties in Canada and the U.S. The properties

UNITS: 200 (beds) 333 Bay Street, Suite 3400 FAX: 410
REVENUE: Toronto, Ontario M5H 2S7

NET INCOME: WEB SITE: www.hlpreit.com

Clearvista Lake Campus in Castleton and Arlington Place Health Campus in Indianapolis both have 100 short-stay private rehabilitation suites and were recently built. The seller was Mainstreet Property Group, which also developed the properties.

recently built. The seller was Mainstreet Property

Group, which also developed the properties.

ANNOUNCEMENT DATE: March 17, 2014

PRICE: \$37,425,000 PRICE PER UNIT: \$187,125

TERMS: PRICE/REVENUE: PRICE/INCOME:

Mainstreet and HealthLease Properties have a close relationship and Mainstreet has eight additional properties currently under development that will be offered to the REIT upon completion in 2014, with another 12 properties expected in 2015 and beyond. These two Indiana facilities have been triple-net leased to existing tenant Trilogy Health Systems. HealthLease and Mainstreet haved branded them as Next Generation Medical Resorts. The deal closed in March.

TARGET: 80 senior care facilities ACQUIRER: NorthStar Realty Finance Corp.

LISTING: Private LISTING: NYSE: NRF

 LOCATION:
 Various,
 CEO:
 David Hamamoto
 PHONE:
 212-547-2600

 UNITS:
 8,552
 (units and beds)
 399 Park Avenue, 18th Fl.
 FAX:
 212-547-2700

REVENUE: New York, New York 10022

NET INCOME: \$98,700,000 (approx. **WEB SITE:** www.northstarreit.com

EBITDA)

The portfolio includes 43 seniors housing properties and 37 skilled nursing facilities in 14 states, with about 35% located in Florida.

NorthStar is a diversified commercial real estate investment and asset management company that is organized as a REIT, but has announced plans to spin off into a public company its asset management business. It has \$1.6 billion of health care investments.

ANNOUNCEMENT DATE: March 17, 2014

PRICE: \$1,050,000,000 PRICE PER UNIT: \$122,778

TERMS: Cash of \$430 million, \$620 million of **PRICE/REVENUE**:

debt assumption. PRICE/INCOME: 10.64

Included in this portfolio are the 36 senior living properties with 2,675 units that Formation Capital bought from Lone Star in June 2013 for approximately \$400 million. As part of the current transaction, 36 of the senior living properties will be held in a RIDEA structure with NorthStar, and the remaining seven plus the 37 skilled nursing facilities will be structured as a sale/leaseback, with the leases and operators already in place. Formation is staying in the deal as a J/V partner providing 8% of the \$430 million equity.

TARGET: Wedgewood Gardens ACQUIRER: Regional owner/operator

LISTING: Private LISTING:

LOCATION: Branson West, Missouri CEO: PHONE:

UNITS: 23 FAX:

REVENUE: \$762,000 Idaho **NET INCOME**: \$241,000 (EBITDA) **WEB SITE**:

NET INCOME: \$241,000 (EBITDA) WEB SITE:

Wedgewood Gardens is a 23-unit assisted living facility that was built in 1996 and is licensed for 46 beds. The 11,600 square foot building is on 4.0

ANNOUNCEMENT DATE: March 17, 2014

acres and is 100% occupied.

 PRICE:
 \$2,300,000
 PRICE PER UNIT:
 \$100,000

 TERMS:
 PRICE/REVENUE:
 3.02

 PRICE/INCOME:
 9.54

The seller was an independent owner/operator and wanted to exit the business. Senior Living Investment Brokerage handled the transaction, which closed on March 14.

TARGET: Peregrine's Landing ACQUIRER: NorthStar Healthcare Income, Inc.

LISTING: Private LISTING: Private

LOCATION: Cheektowaga, New York CEO: James F. Flaherty III PHONE: 212-547-2600

UNITS: 100 399 Park Avenue, 18th Floor FAX:

REVENUE: New York, New York 10022

NET INCOME: WEB SITE: www.nrfc.com

Peregrine's Landing is an assisted living
community, with a memory care component called
St. Therese's Terrace, that was built in 2004 and is
99% occupied.

NorthStar Healthcare Income is a public, non-traded corporation that intends to qualify as a REIT. It is focused on purchasing debt and equity investments in the health care real estate sector with a focus on the mid-acuity seniors housing sector.

ANNOUNCEMENT DATE: March 19, 2014

PRICE: \$12,500,000 PRICE PER UNIT: \$125,000

TERMS: Sale/leaseback PRICE/REVENUE: PRICE/INCOME:

NorthStar will lease the property to Syracuse, New York-based Peregrine Senior Living which is the current manager. The annual rent escalators will be at least 2.5% annually. NorthStar Healthcare's portfolio consists of 11 investments with a total cost of \$167.1 million, including nine equity investments totaling \$141.2 million and two senior loans with a combined principal balance of \$25.9 million.

TARGET: Bridgeway Estates ACQUIRER: Not Disclosed

LISTING: Private LISTING: Nonprofit

LOCATION: Little Falls, Minnesota CEO: PHONE: UNITS: 42 FAX:

UNITS: 42
REVENUE:

NET INCOME: \$280,000 WEB SITE:

Bridgeway Estates is a 42-unit assisted living facility with relatively high private pay rates and occupancy of 93%.

ANNOUNCEMENT DATE: March 20, 2014

PRICE: \$3,500,000 PRICE PER UNIT: \$83,333

TERMS: PRICE/REVENUE:

PRICE/INCOME: 12.50

This facility is adjacent to a 55-bed skilled nursing facility that was also sold, for \$1.1 milion, but owned by a separate entity. Marcus & Millichap represented the seller in both transactions, which closed on December 31, 2013.

TARGET: Lutheran Care Center ACQUIRER: Not Disclosed

LISTING: Nonprofit LISTING: Nonprofit

LOCATION: Little Falls, Minnesota CEO: PHONE: UNITS: 55 (beds) FAX:

REVENUE:

NET INCOME: \$132,000 (EBITDA) WEB SITE:

Lutheran Care Center is a skilled nursing facility with all private rooms. It is located less than two miles from the local hospital.

ANNOUNCEMENT DATE: March 20, 2014

PRICE: \$1,100,000 PRICE PER UNIT: \$20,000

TERMS: PRICE/REVENUE: PRICE/INCOME: 8.33

This facility is adjacent to a 42-unit assisted living facility that was also sold, for \$3.5 million. Marcus & Millichap represented the seller in both transactions, which closed on December 31, 2013.

TARGET: 2 assisted living facilities ACQUIRER: American Realty Capital Healthcare

Trust

ARC-Healthcare Trust is part of American Realty Capital, a

diversified real estate company that sponsors several non-traded

REITs. The Healthcare Trust has been aggressively purchasing

senior living properties since its first acquisition in late 2012.

LISTING: Private LISTING: Private

LOCATION: Newton and Chatham, Illinois **CEO:** Nicholas S. Schorsch **PHONE:** 212-415-6500

UNITS: 91 405 Park Avenue, 15th Fl. **FAX:**

REVENUE: New York, New York 10022

NET INCOME: \$880,000 (approx. **WEB SITE:** www.americanrealtycap.com

EBITDA)

Known as The Villages of Hollybrook-Newton and The Villages of Hollybrook-Chatham, these are the final two properties out of a portfolio of six that were sold. Newton was built in 2011 and has 41 units, while Chatham has 50 units.

ANNOUNCEMENT DATE: March 25, 2014

PRICE: \$11,909,000 PRICE PER UNIT: \$130,868

TERMS: PRICE/REVENUE: PRICE/INCOME: 13.53

The purchase of the first four Villas at Holly Brook, also purchased by ARC, closed on February 13. ARC plans to hire Meridian Senior Living to manage the properties. Marcus & Millichap represented the seller in the transaction, which closed on March 21, while Blueprint Healthcare Real Estate Advisors brought in the buyer.

TARGET: 4 senior care properties ACQUIRER: National Health Investors, Inc.

LISTING: Private LISTING: NYSE: NHI

LOCATION: Idaho and, Oregon **CEO:** Justin Hutchens **PHONE:** 615-890-9100

UNITS: 301 (beds and units) 222 Robert Rose Drive FAX:

REVENUE: Murfreesboro, Tennessee 37129

NET INCOME: WEB SITE: www.nhinvestors.com

Prestige Senior Living is selling three skilled nursing facilities in Oregon with 196 beds and one assisted living and memory care community in Idaho with 105 units.

National Health Investors is a REIT that specializes in health care properties, primarily in the seniors housing and care industry. It has a market capitalization of approximately \$2.0 billion.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: \$42,000,000 PRICE PER UNIT: \$139,535

TERMS: Sale-leaseback with earn-out potential. PRICE/REVENUE: PRICE/INCOME:

Of the \$42.0 million total, approximately \$2.0 million is slated for capital improvements at two of the Oregon properties that are expected to be completed by June 30, 2015. NHI has also committed to fund an earn-out up to \$6.4 million upon receipt of Prestige's performance results that meet certain financial metrics for the periods ending December 31, 2014, June 30, 2015 and December 31, 2015. Prestige will lease the properties at an initial lease rate of 8.4% plus fixed annual escalators. Prestige operates more than 80 senior care communities throughout the Western U.S.

TARGET: Arbor Terrace of East Cobb ACQUIRER: Capitol Seniors Housing

LISTING: Private LISTING: Private

mo.)

LOCATION: Marietta, Georgia CEO: Scott Stewart PHONE: 202-469-8400

UNITS: 90 975 F Street, N.W., 9th Fl. **FAX:** 202-469-8407

REVENUE: \$4,390,000 (trailing 12 Washington, D.C. 20004

NET INCOME: \$1,500,000 (approx. **WEB SITE:** www.capitolseniorshousing.com

EBITDA)

Built in 2000 with 51,574 square feet, Arbor
Terrace is an assisted living community with 70
assisted living units and 20 memory care units.

Capitol Seniors Housing and its joint venture partner, Harvard
Management Company, own seniors housing communities and hire
third-party managers to operate them.

ANNOUNCEMENT DATE: March 31, 2014

Occupancy has been close to 100%.

 PRICE:
 \$21,250,000
 PRICE PER UNIT:
 \$236,111

 TERMS:
 PRICE/REVENUE:
 4.84

 PRICE/INCOME:
 14.17

The community has been managed by The Arbor Company, which will continue for the new owner. Unit rates range from \$2,695 per person for a two-person suite to \$3,350 for studios and \$3,750 for larger units. The transaction closed on March 25.

TARGET: Conservatory Senior Living

portfolio

LISTING:

Private LISTING: Private

LOCATION: CEO: PHONE: Al Rabil Various, Texas 561-300-6200

UNITS: 1.051 1 Town Center Road, Ste. 300 FAX:

REVENUE: Boca Raton, Florida 33486

NET INCOME: WEB SITE: www.kaynecapital.com

The Conservatory Senior Living portfolio consists of five independent living communities in Texas, located in The Woodlands, Spring, Keller, Plano and Austin. The communities have one- and twobedroom units.

Kayne Anderson Real Estate Advisors is the real estate private equity arm of Kayne Anderson Capital Advisors, L.P., a \$24 billion investment management firm with 30 years of experience.

PHONE:

The buyers own and operate skilled nursing facilities in New Jersey

and New York, and saw an opportunity to enter the Pennsylvania

market and improve the management and cash flow of this county-

FAX:

ACQUIRER: Kayne Anderson Real Estate Advisors

ANNOUNCEMENT DATE: March 31, 2014

PRICE PER UNIT: PRICE: \$290,000,000 **Approximate** \$275,928

TERMS: PRICE/REVENUE: PRICE/INCOME:

The average occupancy of this portfolio was well below 90%, mostly because of a weak sales and marketing effort by the seller. Kayne Anderson has hired Bonita Springs, Florida-based Discovery Senior Living to manage the portfolio, and the plan is to significantly increase the marketing effort to get occupancy where it should be in these markets. Kayne Anderson hired Discovery to manage a 1,930-unit acquisition in Florida it completed in October of 2013.

LISTING:

owned facility.

PRICE PER UNIT:

CEO:

Private

TARGET: **ACQUIRER:** Group of investors and operators Friendship Ridge Nursing

Home

LISTING: Nonprofit

LOCATION: Beaver, Pennsylvania UNITS: 605 (beds)

REVENUE: New Jersey \$52,500,000 (pro forma) WEB SITE: **NET INCOME:** \$4,500,000 (pro forma)

Friendship Ridge was a county-owned skilled nursing facility that was built in 1958 and 1974, and has 589 skilled nursing beds and a 16-bed Long-Term Structured Residence. Although occupancy was high at 90%, it was losing \$16,000 per day.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: \$37,500,000

\$61,983 **TERMS:** PRICE/REVENUE: 0.71 PRICE/INCOME: 8.33

This facility has 99 four-bed wards which comprises the majority of the skilled nursing beds. In addition to the outdated design, there was an onerous and outdated Collective Bargaining Agreement that was extended until February 28, 2014. The buyer started managing the facility 11/1/13, and by closing increased the Medicare census from eight patients to 41. The license transfer was on March 1, with the real estate closing on March 26. Marcus & Millichap represented the seller, and The PrivateBank provided mortgage financing.

TARGET: Horace Nye Nursing Home ACQUIRER: Centers for Specialty Care Group

LISTING: Nonprofit LISTING: Private

LOCATION: CEO: PHONE: Kenneth Rosenberg 718-931-9700 Elizabethtown, New York UNITS: 1601 Bronxdale Avenue FAX: 718-931-8929 100 (beds)

REVENUE: \$8,100,000 (pro forma) Bronx, New York 10462

NET INCOME: WEB SITE: www.cfscgonline.com (pro Forma \$600,000

EBITDA)

Horace Nye is a county-owned skilled nursing facility (Essex County) that was losing \$3 million a year despite 95% occupancy. It was built in 1967 on

3.2 acres with 53,195 square feet.

Centers for Specialty Care Group operates about 20 senior care

facilities in New York and three in New Jersey.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: \$4,050,000 PRICE PER UNIT: \$40,500 **TERMS:** PRICE/REVENUE: 0.50 PRICE/INCOME: 6.75

Revenues at this facility had been about \$6.9 million and are expected to increase substantially as the buyer moves into higher acuity Medicare patients. In addition, expenses will be lowered as staffing and benefits are changed to market rates. Marcus & Millichap represented the seller in the transaction, which closed on March 20.

TARGET: ACQUIRER: American Realty Capital Healthcare The Villas at Saint James

Trust

ARC-Healthcare Trust is part of American Realty Capital, a

diversified real estate company that sponsors several non-traded

REITs. The Healthcare Trust has been aggressively purchasing

senior living properties since its first acquisition in late 2012.

LISTING: LISTING: Private Private

LOCATION: CEO: Nicholas S. Schorsch PHONE: 212-415-6500 Breese, Illinois

UNITS: FAX: 65 405 Park Avenue, 15th Fl.

(2013 **REVENUE:** \$1,769,000 New York, New York 10022

annualized)

NET INCOME: \$532,000 (EBITDA) WEB SITE: www.americanrealtycap.com

The Villas is an assisted living facility that opened in 2004, and an addition in 2008 took the community to 65 units. The timing of the expansion, as the recession started, prompted the owners to offer guaranteed lifetime rents, which over time hurt margins.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: PRICE PER UNIT: \$6,500,000 \$100,000 TERMS: PRICE/REVENUE: 3.67

PRICE/INCOME: 12.22

Breese, Illinois is located 40 miles outside of St. Louis, Missouri. Occupancy today is at 95%, but there are still 15 or more residents with the lifetime guaranteed rents, so as they move out average rents will increase, as will margins. The building has 53,878 square feet. ARC has hired Meridian Senior Living to operate the community, and Senior Living Investment Brokerage handled the transaction. The sellers were a group of investors.

MANAGED CARE

TARGET: PPOplus, LLC ACQUIRER: Stratose

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: New Orleans, Louisiana Scott Smith 404-459-7201 **UNITS:** FAX: 32,000 (providers) Two Concourse Parkway, 404-459-6645

Ste 300

REVENUE: Atlanta, Georgia 30328

NET INCOME: WEB SITE: www.stratose.com

PPOplus, LLC is a Preferred Provider Organization Stratose provides healthcare cost containment solutions with (PPO) focused on Louisiana, Mississippi and proprietary technology and a suite of products and services to Arkansas. deliver discounts on medical, dental and workers' compensation

billions.

ANNOUNCEMENT DATE: January 17, 2014

PRICE PER UNIT: PRICE: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

This is the company's fifth acquisition in the past three years and its first in this region. The acquisition was completed on January 17, 2014.

TARGET: ACQUIRER: Brent Williams Dental Select

LISTING: LISTING: Private Private

LOCATION: CEO: Salt Lake City, Utah PHONE: UNITS: FAX:

REVENUE: Salt Lake City, Utah

WEB SITE: **NET INCOME:**

Dental Select, with 93 employees, sells dental and vision plans in more than 20 states from coast to coast. It serves 5,600 client groups and thousands of lives on individual plans.

started in 1989.

ANNOUNCEMENT DATE: January 20, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

Brent Williams acquired 100% ownership of the remaining shareholder stock in the company. This acquisition was completed on January 20, 2014.

Brent Williams is the CEO and president of Dental Select, which he

TARGET: Arkansas Managed Care

Organization, Inc.

LISTING: Private

LOCATION: Little Rock, Arkansas
UNITS: 5,000 (physicians)

REVENUE: NET INCOME:

Arkansas Managed Care Organization, Inc. is the largest independent PPO network in Arkansas. It consists of more than 5,000 physicians, more than 100 hospitals and more than 1,000 ancillary providers.

ANNOUNCEMENT DATE: February 4, 2014

PRICE: Not disclosed

Care ACQUIRER: Stratose

LISTING: Private

 CEO:
 Scott Smith
 PHONE:
 404-459-7201

 Two Concourse Parkway,
 FAX:
 404-459-6645

Ste 300

Atlanta, Georgia 30328

PRICE PER UNIT:

WEB SITE: www.stratose.com

ACQUIRER: HighMark, Inc.

Nonprofit

Winkenwerder

Pittsburgh, Pennsylvania 15222-3099

www.highmark.com

health products and services to 34.4 million customers.

Highmark serves 4.9 million health plan members in Pennsylvania, West Virginia and Delaware. Nationally, they employ more than

20,000 people and provide health, dental, vision and supplemental

William

Fifth Avenue Place, 120 Fifth Avenue

WEB SITE:

Stratose provides healthcare cost containment solutions with proprietary technology and a suite of products and services to deliver discounts on medical, dental and workers' compensation

PHONE:

FAX:

412-544-7000

billions.

LISTING:

CEO:

TERMS: PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, Stratose continues its expansion in Arkansas. In January 2014, Stratose acquired New Orleans-based PPOplus and expanded its markets in Louisiana, Arkansas, Mississippi, and surrounding areas.

TARGET: Blue Cross of Northeastern

Pennsylvania

LISTING: Nonprofit

LOCATION: Wilkes-Barre, Pennsylvania

UNITS: 545,000 (individuals)

REVENUE: NET INCOME:

Blue Cross of Northeastern Pennsylvania is an independent licensee of the Blue Cross and Blue Shield Association. BCNEPA offers a portfolio of health insurance products and administrative products and services to individuals in 13 counties.

ANNOUNCEMENT DATE: February 18, 2014

PRICE: Merger

TERMS:

ruary 18, 2014

PRICE PER UNIT:
PRICE/REVENUE:

PRICE/INCOME:

This merger will enable BCNEPA to improve the quality, accessibility and affordability of health care across its region while taking advantage of Highmark's resources, tools and advanced technologies. Cain Brothers is representing Blue Cross of Northeastern Pennsylvania in this transaction.

TARGET: Northwest Community

Healthcare's PHO

LISTING: Private

LOCATION: Arlington Heights, 60005 **UNITS:** 380,000 (patients)

REVENUE:

NET INCOME:

Northwest Community Healthcare's Physician Hospital Organization (PHO) consists of more than 500 physicians. The PHO and NCH's Clinical Integration Program are joining the IHP network.

ANNOUNCEMENT DATE: February 25, 2014 PRICE: Not disclosed

TERMS:

ACQUIRER: Illinois Health Partners

LISTING: Private

CEO: Pam Davis **PHONE:** 630-942-7950

1100 West 31st Street, Ste 400 **FAX:**

Downers Grove, Illinois 60515

WEB SITE: illinoishealthpartners.com/

Illinois Health Partners (IHP) was formed in 2011 as a joint venture between DuPage Medical Group and Edward Hospital. ELMCARE, the physician hospital organization with 430 physicians, joined IHP

in 2014.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

This acquisition expands the resources available to NCH's HMO patients. Through this agreement, IHP will represent 1,800 affiliated physicians and serve more than 110,000 patients in west, southwest and northwest suburbs of Chicago. This acquisition was completed on February 25, 2014.

MEDICAL DEVICES

TARGET: TYRX, Inc. ACQUIRER: Medtronic, Inc.

LISTING: Private LISTING: NYSE: MDT

LOCATION: Monmouth Junction, New Jersey
UNITS: CEO: Oram Ishrak PHONE: 763-514-4000
710 Medtronic Parkway FAX: 800-633-8766

REVENUE: Minneapolis, Minnesota 55432

NET INCOME: WEB SITE: www.medtronic.com

TYRX, Inc. develops implantable combination antibiotic drug and implanted medical devices antibiotic drug and implanted medical devices composed of six main business units which develop and

designed to reduce surgical site infections. manufacture devices and therapies.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: \$160,000,000 PRICE PER UNIT:
TERMS: \$160 million upfront plus earn out and performance milestones. PRICE/INCOME:

TYRX's products include the recently FDA cleared AIGISRx® R Fully Resorbable Antibacteral Envelope, designed to reduce surgical site infections associated with cardiac implantable electronic devices, and the AIGISRx® N Antibacterial Envelope, for use with spinal cord neuromostimulators. The deal was completed on January 6, 2014.

TARGET: Alverix, Inc. ACQUIRER: BD

LISTING: Private LISTING: NYSE: BDX

LOCATION: San Jose, California CEO: Vincent Forlenza PHONE: 201-847-6800 UNITS: One Becton Drive FAX: 201-847-6475

REVENUE: Franklin Lakes, New Jersey 07417

NET INCOME: WEB SITE: www.bd.com

Alverix, Inc., partner company of Safeguard Scientifics, Inc., designs and manufactures nextgeneration point-of-care instruments and platforms.

BD (fka Becton, Dickinson & Co.) manufactures and sells a broad line of supplies, devices and systems. On a trailing 12-month basis, BDX generated revenue of \$8.0 billion, EBITDA of \$2.1 billion and net income of \$929 million.

ANNOUNCEMENT DATE: January 7, 2014

PRICE: \$40,000,000 PRICE PER UNIT: TERMS: \$17.4 million in cash will go to PRICE/REVENUE:

Safeguard for its 49% interest. It represents a 1.9x cash-on-cash return

from Safeguard's October 2007

investment.

Alverix and BD have been successful with their partnership to launch the BD Veritor System, and both expect to develop and commercialize additional next generation point-of-care platforms as part of BD's growing diagnostics business. Alverix's legal and financial advisers on the transaction were DLA Piper LLP and Aquilo Partners, L.P. This acquisition was completed on January 7, 2014.

TARGET: Excelsius Surgical ACQUIRER: Globus Medical, Inc.

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: David Paul 610-930-1800 Phoenix, Arizona **UNITS:** 2560 General Armistead Avenue FAX: 610-930-2042

REVENUE: Audubon, Pennsylvania 19403

NET INCOME: WEB SITE: www.globusmedical.com

Excelsius Surgical is developing a next-generation surgical robotic position platform for spine, brain and therapeutic markets.

Globus Medical is a leading musculoskeletal implant manufacturer

Swissray International, Inc. manufactures direct digital Radiography

founded in 2003.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: Not disclosed **PRICE PER UNIT:** TERMS: PRICE/REVENUE: PRICE/INCOME:

The Excelsius Surgical System is a robotic surgical aid for navigating and facilitating surgical access, implant sizing, positioning and placement to enable greater accuracy, safety and reproducibility in surgical procedures.

TARGET: Norland assets ACQUIRER: Swissray International, Inc.

LISTING: NYSE: COO LISTING: Private

LOCATION: CEO: Jack Lee PHONE: 908-353-0971 Trumbull, Connecticut

UNITS: 1090 King Georges Post road, FAX: 908-353-1237

(ddR) systems.

Ste 104

REVENUE: Edison, New Jersey

NET INCOME: WEB SITE: www.swissray.com

Cooper Surgical, Inc. is selling its Norland assets. Norland manufactures bone densitometry systems which deliver accuracy while using the lowest radiation dose in the market.

ANNOUNCEMENT DATE: January 9, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

PRICE/INCOME:

Norland will change its name to Norland, at Swissray. The acquisition furthers Swissray's participation and expertise in ionizing radiation-based imaging. The transaction was completed on January 9, 2014.

TARGET: MEDITE Group ACQUIRER: CytoCore, Inc.

LISTING: Private LISTING: OTCBB: CYOE

LOCATION: Orlando, Florida CEO: Robert McCullough, PHONE: 312-222-9550

Jr.

UNITS: 414 North Orleans Street, **FAX:** 312-222-9580

Ste 510

REVENUE: \$9,500,000 (2013) Chicago, Illinois 60654

NET INCOME: WEB SITE: www.cytocoreinc.com/

Since 1978, the MEDITE Group has specialized in the development, manufacture and distribution of medical laboratory automation equipment and supplies for pathology, histology and cytology. CytoCore, Inc. is a biomolecular diagnostics company engaged in the design, development and commercialization of cost-effective cancer screening systems and biomarkers to assist in the early detection of cancer.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: \$2,156,080 **PRICE PER UNIT**:

TERMS: Stock, 80% of CytoCore's issued and **PRICE/REVENUE:** 0.23

outstanding common stock. PRICE/INCOME:

The combination of CytoCore and MEDITE creates a global force in the cytology and histology markets. The transaction closed on April 4, 2014.

TARGET: Shape-sensing technology ACQUIRER: Intuitive Surgical

LISTING: NASDAQ: LUNA LISTING: NASDAQ: ISRG

LOCATION:Roanoke, VirginiaCEO:Lonnie SmithPHONE:408-523-2100UNITS:1266 Kifer Road, Building 101FAX:408-523-1390

REVENUE: Sunnyvale, California 94086-5304

NET INCOME: WEB SITE: www.intuitivesurgical.com

Luna Innovations Incorporated is selling its shapesensing technology for medical applications. Luna plans to continue to use the technology for uses outside of the medical shape-sensing business. Intuitive Surgical designs and manufactures a proprietary surgical system providing surgeons with the range of motion and fine tissue control previously possible only with open surgery. On a 12-month trailing basis, ISRG had an EBITDA of \$992 million on revenue of \$2.34 billion.

ANNOUNCEMENT DATE: January 22, 2014

PRICE: \$12,000,000 **PRICE PER UNIT:**

TERMS: Upfront in two tranches plus up to \$18 PRICE/REVENUE: million in milestones. PRICE/INCOME:

Intuitive will acquire the fiber optic shape-sensing and localization technology, and hire a number of engineering employees formerly utilized in Luna's medical shape-sensing business. Luna will be able to monetize the value of its innovation immediately, rather than waiting for revenues from development and potential supply agreements.

TARGET: Span Diagnostics Ltd. ACQUIRER: ARKRAY, Inc.

LISTING: Private **LISTING:** Private

 LOCATION:
 Surat, India
 CEO:
 Jonathan Chapman
 PHONE:
 952-646-3200

 UNITS:
 5198 W 76th St.
 FAX:
 952-646-3210

REVENUE: Minneapolis, Minnesota 55439
NET INCOME: WEB SITE: www.arkrayusa.com

Span Diagnostics Ltd. researches, develops,
manufactures and sells clinical test reagents,
primarily reagents and instruments for infectious
disease and biochemistry diagnosis.

Parent company ARKRAY Ltd., based in Kyoto, Japan,
specicalizes in in-vitro diagnostics. ARKRAY Inc. is a global leader
in manufacturing glyco-haemoglobin A1c test devices.

ANNOUNCEMENT DATE: January 24, 2014

PRICE: \$11,700,000 (approximately)

TERMS: Cash upfront. Equal to approximately
734 million rupees.

PRICE PER UNIT:
PRICE/REVENUE:
PRICE/INCOME:

ARKRAY has had a presence in India since 2007, but this acquisition will expand its sales network in addition to its lineup of rapid test reagents. The acquisition is expected to be completed by the end of May 2014.

TARGET: Rights to advanced adipose ACQUIRER: LifeCell Corporation

tissue injector

LISTING: Private LISTING: Private

LOCATION: Menlo Park, California **CEO:** Joe Woody **PHONE:** 908-947-1100

Kinectic Concepts Inc.'s subsidiary, LifeCell Corporation, develops

and markets tissue repair products for use in reconstructive,

urogynecologic and orthopedic surgical procedures.

UNITS: 95 Corporate Drive FAX:

REVENUE: Bridgewater, New Jersey 08807

NET INCOME: WEB SITE: www.LifeCell.com

The TauTona Group is a medical device incubator focused on developing surgical products with a special expertise in the reconstructive and aesthetic markets. It is selling its rights to an advanced tissue injector (aTI).

ANNOUNCEMENT DATE: January 27, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

With the advanced adipose tissue injector, LifeCell is expanding its offering for reconstructive and cosmetic procedures using fat-grafting technology. The aTI is a battey-powered, single-use tool built to deliver fat at a controlled rate, reducing the complexity of performing injections. The acquisition was completed on January 27, 2014.

TARGET: DVS Sciences, Inc. ACQUIRER: Fluidigm Corporation

LISTING: Private LISTING: NASDAQ: FLDM

LOCATION: Sunnyvale, California CEO: Gajus Worthington PHONE: 650-266-6000 UNITS: 7000 Shoreline Court, Ste 100 FAX: 650-871-7152

REVENUE: South San Francisco, California 94080

NET INCOME: WEB SITE: http://www.fluidigm.com/

DVS Sciences, Inc. produces multi-parameter Fluidigm Corporation delivers disruptive single-cell analysis single-cell protein analysis systems. Fluidigm Corporation delivers disruptive single-cell analysis capabilities to life science researchers around the world.

ANNOUNCEMENT DATE: January 29, 2014

PRICE: \$207,500,000 PRICE PER UNIT:
TERMS: Stock and cash. PRICE/REVENUE:
PRICE/INCOME:

The acquisition will expand Fluidigm's analytic breadth to include single-cell protein analysis, and increase revenues from its single-cell product lines immediately. The transaction is expected to close in February 2014. Fluidigm tapped Piper Jaffray & Co. as exclusive financial advisor and Wilson Sonsini Goodrich & Rosati P.C. as legal counsel. DVS is using Jefferies LLC as exclusive financial advisor and Latham & Watkins LLP is its legal counsel.

TARGET: Fotona d.d. ACQUIRER: The Gores Group and

Technology4Medicine, LLC

LISTING: IEOR LISTING: Private

LOCATION: Ljubljana, Slovenia CEO: Alec E. Gores PHONE: 310-209-3010 UNITS: 10877 Wilshire Boulevard. FAX: 310-209-3310

18th Floor

REVENUE: Los Angeles, California 90024

NET INCOME: WEB SITE: www.gores.com

Founded in 1964, Fotona d.d. manufactures high

The Gores Group, LLC is a global investment firm focused on

performance lasers for medical, dental and aesthetic applications.

acquiring controlling interests in mature and growing businesses.

Technology4Medicine, LLC is a manufacturer of dental lasers based in San Clemente, California.

ANNOUNCEMENT DATE: January 30, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: A controlling interest. PRICE/REVENUE:
PRICE/INCOME:

The Gores Group and T4Med will privatize Fotona through this acquisition. The Gores Group closed on the transaction on March 6, 2014.

TARGET: OrthoPro, LLC ACQUIRER: Wright Medical Group, Inc.

LISTING: Private LISTING: NASDAQ: WMGI

LOCATION: CEO: Robert Palmisano PHONE: 800-238-7117 Salt Lake City, Utah **UNITS:** 5677 Airline Road FAX: 901-867-9534

PRICE PER UNIT:

PRICE/REVENUE:

PRICE/INCOME:

REVENUE: Arlington, Tennessee 38002 **NET INCOME:** WEB SITE: www.wmt.com

OrthoPro provides innovative foot and ankle Wright Medical Group is a global orthopedic company specializing products, including the Phalinx Cannulated Hammertoe Fixation System. products in more than 60 countries.

ANNOUNCEMENT DATE: January 30, 2014

PRICE: \$32,500,000

TERMS: Wright will acquire 100% of OrthoPro's

> outstanding equity on a fully diluted basis at a total price of up to \$36 million in cash. \$32.5 million to be paid at closing and up to an additional \$3.5 million contingent on revenue-based

milestones.

in surgical solutions for the foot and ankle market. It markets its

This transaction was announced in conjunction with Wright Medical's acquisition of Solana Surgical, LLC for \$90 million. These acquisitions add complementary foot and ankle products that Wright expects will accelerate growth and profitability in its global extremities business. This transaction was completed on February 5, 2014.

TARGET: ACQUIRER: Solana Surgical, LLC Wright Medical Group, Inc.

NASDAQ: WMGI LISTING: LISTING: Private

LOCATION: CEO: Robert Palmisano PHONE: 800-238-7117 Memphis, Tennessee UNITS: 5677 Airline Road FAX: 901-867-9534

REVENUE: Arlington, Tennessee 38002 WEB SITE: www.wmt.com **NET INCOME:**

Solana Surgical is a global orthopedic company and

Wright Medical Group is a global orthopedic company specializing a leader in sterile, disposable instrument kits. in surgical solutions for the foot and ankle market. It markets its products in more than 60 countries.

ANNOUNCEMENT DATE: January 30, 2014

PRICE: \$ 90,000,000

TERMS: Wright acquired 100% of Solana's

outstanding equity on a fully diluted basis for total consideration, net of acquired cash, of \$90 million, consisting of approximately \$47.6 million in cash and \$42.4 million of Wright common

stock.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

This deal was announced together with Wright Medical's intent to acquire OrthoPro, LLC for \$36 million. These acquisitions add complementary foot and ankle products that Wright expects will accelerate growth and profitability in its global extremities business. This transaction closed on January 30, 2014.

TARGET: ArthroCare Corp. ACQUIRER: Smith & Nephew plc

LISTING: NASDAQ: ARTC LISTING: NYSE: SNN

LOCATION: CEO: PHONE: Olivier Bohuon 44 020 7401 764 Austin, Texas UNITS:

15 Adam Street FAX: 44 020 7930 3

REVENUE: \$373,220,000 London, England WC2N 6LA (ttm)

NET INCOME: WEB SITE: \$86,910,000 (EBITDA) www.smith-nephew.com

ArthroCare Corp. develops and manufactures surgical devices, instruments and implants. Its two core product areas are sports medicine and ear, nose and throat. It also has a small presence in spine, wound care, urology and gynaecology.

Smith & Nephew is a global medical technology business with leadership positions in orthopedic reconstruction, advanced wound management, sports medicine and trauma. On a trailing 12-month basis, it had revenues of \$4.2 billion through Sept. 28, 2013.

Sorin is a global medical device company focused on the treatment

of cardiovascular diseases. On a trailing 12-month basis, the

company generated revenue of \$1.06 billion, EBITDA of \$166

ANNOUNCEMENT DATE: February 3, 2014

PRICE: PRICE PER UNIT: \$1,700,000,000 (approximately)

TERMS: \$48.25 per share or \$1.7 billion, plus the PRICE/REVENUE: 4.02 assumption of net cash. The price PRICE/INCOME: 17.26

represents a 20% premium over the 90day volume and a multiple of 15.7 times

EV/adjusted 2012 EBITDA.

Smith & Nephew's sports medicine business operates as two franchises, Sports Medicine Joint Repair and Arthroscopic Enabling Technologies. The one-off transaction expenses and integration costs are expected to be around \$100 million incurred over a three year period, and cost and revenue synergies are expected to add \$85 million to annual trading profit by the third full year.

ACQUIRER: Sorin Group TARGET: Cannulae manufacturing

business

LISTING: LISTING: Private MIL: SRN

LOCATION: CEO: Andre-Michel PHONE: 39 02 69969711 Cantú, Italy

Ballester

UNITS: FAX: Via Benigno Crespi, 17

REVENUE: \$5,400,000 (2013)Milan, Italy 20159

NET INCOME: WEB SITE: www.sorin.com

Bioengineering Laboratories S.p.A. is offering its cardiac surgery cannulae manufacturing operations. The company deveops, manufactures and distributes disposable medical devices for urology,

million, and a net income of \$52 million. urodynamics, heart surgery and haemodialysis.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

This deal confirms Sorin Group's commitment to strenghten its presence in the cannulae segment and consolidate its relationship with cardiac surgeons and clinical perfusionists worldwide. This acquisition was completed on February 3, 2014.

TARGET: Lake Region Medical ACQUIRER: Accellent, Inc.

LISTING: Private **LISTING:** Private

 LOCATION:
 Chaska, Minnesota
 CEO:
 Ron Sparks
 PHONE:
 866-899-1392

 UNITS:
 100 Fordham Road
 FAX:
 978-657-0878

REVENUE: Wilmington, Massachusetts 01887
NET INCOME: WEB SITE: www.accellent.com

Lake Region Medical is an original development manufacturer of minimally invasive devices and delivery systems to the cardiology and endovascular markets. Accellent is a contract manufacturer for the medical device

industry.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The merged business will be called Lake Region Medical and the company will continue to use the Accelent brand in marketing the Advanced Surgical business. UBS Investment Bank, Goldman, Sachs & Co. and Wells Fargo Securities served as financial advisors to Accellent, and Simpson, Thacher & Bartlett LLL services as legal advisor. Piper Jaffray & Co. served as exclusive financial advisor to Lake Region Medical, and Faegre Baker Danials LLP served as legal advisor. The transaction was completed on March 12, 2014.

TARGET: Mednet Healthcare ACQUIRER: BioTelemetry Inc.

Technologies

LISTING: Private LISTING: NASDAQ: BEAT

LOCATION: Melville, New York CEO: Joseph Capper PHONE: 610-729-7000 UNITS: 227 Washington Street, Ste 210 FAX: 610-828-8048

REVENUE: \$25,000,000 (approximate) Malvern, Pennsylvania 19428

NET INCOME: WEB SITE: www.cardionet.com

Established in 2002, Mednet Healthcare

Technologies provides a remote cardiac monitoring solution which includes patient monitoring services

BioTelemetry Inc., formerly known as CardioNet, Inc., is a wireless cardiac monitoring device maker.

ANNOUNCEMENT DATE: February 3, 2014

and medical device manufacturing.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: \$16,000,000 PRICE PER UNIT:

TERMS: \$5.5 million in cash, \$800,000 in BEAT PRICE/REVENUE: 0.64

common stock, plus the assumption of **PRICE/INCOME**:

\$9.7 million of debt.

BioTelemetry filed a patent infringement suit against Mednet and its subsidiaries, among other defendents. Mednet entered into a consent judgment, declaring its entities had infringed on five patents owned by BEAT. Following the judgment, BEAT acquired Mednet. This acquisition was completed on February 3, 2014.

TARGET: Rexam PLC's healthcare ACQUIRER: Montagu Private Equity

units

LISTING: LSE: REX.L LISTING: Private

LOCATION: PHONE: CEO: Jason Gatenby 44 20 7336 9955 London, United Kingdom 44 20 7336 9961

UNITS: 2 More London Riverside FAX:

REVENUE: \$3,940,000,000 London, United Kingdom SE1 2AP (ttm) **NET INCOME:** WEB SITE: www.montagu.com \$556,000,000 (EBITDA)

Rexam, a global beverage can maker, is selling its Montagu Private Equity has extensive experience in the healthcare Pharmaceutical Devices and Prescription Retail sector with previous investments.

Packaging divisions.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: \$805,000,000 PRICE PER UNIT:

TERMS: PRICE/REVENUE: Cash upfront. 0.20 PRICE/INCOME: 1.45

Rexam's Healthcare business has three divisions, two of which it is selling to Montagu. It is in discussions to sell its Closures & Containers division to a separate buyer. The Healthcare Devices unit of Rexam generated annual sales of \$265 million, and the Prescription Retail unit manufatures more than 1.5 billion vials each day. Morgan Stanley and Weil Gotschal acted as advisors to Montagu on this transaction.

TARGET: ACQUIRER: PBM Capital Group Breas Medical AB

LISTING: LISTING: NYSE: GE Private

LOCATION: CEO: Paul B. Manning PHONE: 434-980-8100 Mölnlycke, Sweden UNITS: 200 Garrett Street, Ste O FAX: 434-980-8199

REVENUE: Charlottesville, Virginia 22902

NET INCOME: WEB SITE:

Breas Medical, a subsidiary of GE Healthcare, manufactures home respiratory ventilators and sleep apnea products for the global home healthcare market. Its products are sold in more than 40 countries.

PBM Capital Group is a healthcare-focused private investment firm.

ANNOUNCEMENT DATE: February 4, 2014

PRICE: Not disclosed PRICE PER UNIT: **TERMS:** PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, PBM Capital Group will expand its sleep apnea business, Human Design Medical (HDM). This acquisition was completed on February 4, 2014.

TARGET: Unfors RaySafe ACQUIRER: Fluke Biomedical

LISTING: Private LISTING: Private

 LOCATION:
 Billdal, Sweden
 CEO:
 Eric Conley
 PHONE:
 425-347-6100

 UNITS:
 6920 Seaway Blvd.
 FAX:
 425-446-5116

REVENUE: Everett, Washington 98203

NET INCOME: WEB SITE: www.flukebiomedical.com

Founded in 1994, Unfors RaySafe offers quality assurance devices for diagnostic x-ray, real-time dose monitoring for medical staff, and a patient dose tracking software.

Fluke Biomedical manufactures biomedical test and simulation

products.

ANNOUNCEMENT DATE: February 5, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Fluke Biomedical's goal with this acquisition is to offer a complete portfolio of test equipment. The acquisition was completed on February 5th, 2014.

TARGET: Pivot Medical, Inc. ACQUIRER: Stryker Corporation

LISTING: Private LISTING: NYSE: SYK

LOCATION:Sunnyvale, CaliforniaCEO:William U. ParfetPHONE:269-385-2600UNITS:2825 Airview BoulevardFAX:269-385-1062

REVENUE: Kalamazoo, Michigan 49002

NET INCOME: WEB SITE: www.strykercorp.com

Founded in 2007, Pivot Medical, Inc. is focused on hip arthroscopy procedures treating femoroacetabular impingement syndrome (FAI). Pivot has a platform of instruments and implants to access and restore mobility of the hip with minimal

and neurotechnology and spine products for doctors, hospitals and other healthcare facilities. On a trailing 12-month basis, the company generated revenue of \$9.02 billion and EBITDA of \$1.72

Stryker Corporation provides reconstructive, medical and surgical,

billion.

ANNOUNCEMENT DATE: February 19, 2014

incisions.

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The acquisition will complement Stryker's knee and shoulder products. The transaction is expected to be neutral to Stryker's 2014 earnings per share excluding acquisition, integration-related and intangible amortization charges. The transaction closed on March 7, 2014.

TARGET: New Star Lasers, Inc. ACQUIRER: Syneron Medical Ltd.

LISTING: Private LISTING: NASDAQ: ELOS

LOCATION: CEO: Louis P. Scafuri PHONE: 972 73 244 2200 Roseville, California 972 73 244 2202

UNITS: Tayor Building FAX:

REVENUE: \$8,900,000 Yokneam Illlit, Israel 20692 (2013)**NET INCOME:** WEB SITE: www.syneron.com

New Star Lasers, Inc., which conducts business as Syneron Medical researches, develops, markets and sells aesthetic medical products. On a trailing 12-month basis, it generated revenue CoolTouch, Inc., develops and manufactures of \$257 million and an EBITDA of \$4.35 million. advanced laser products for medical professionals.

ANNOUNCEMENT DATE: February 20, 2014

PRICE: \$7,000,000 PRICE PER UNIT:

TERMS: \$7 million cash upfront and up to \$4 PRICE/REVENUE: 0.79

> million in milestones. PRICE/INCOME:

The acquisition diversifies Syeron's product portfolio and gives it entry into new markets including varicose veins and laser assisted lipolysis. The acquisition is expected to close in March 2014, and be accretive to Syneron's GAAP earnings per share starting in 2015.

TARGET: ACQUIRER: MGC Diagnostics Corp. Medisoft SA

LISTING: LISTING: Private NASDAQ: MGCD

LOCATION: CEO: Gregg O. Lehman, PHONE: 651-484-4874 Sorinnes, Belgium

PhD

PRICE PER UNIT:

UNITS: FAX: 350 Oak Grove Parkway 651-379-8227

REVENUE: St. Paul, Minnesota 55127

NET INCOME: WEB SITE: www.mgcdiagnostics.com

Medisoft is a privately held independent MGC Diagnostics is a global medical technology company manufacturer of cardio-respiratory diagnostics dedicated to cardio-respiratory health solutions. Through its products. In 2013 it had revenues of approximately subsidiary Medical Graphics Corporation, it develops, manufactures \$6.6 million. and markets non-invasive diagnostic systems.

ANNOUNCEMENT DATE: March 20, 2014 PRICE: Not disclosed

TERMS: PRICE/REVENUE: PRICE/INCOME:

This acquisition will significantly expand MGC Diagnostics Cardio-Respiratory diagnostics business internationally by adding new products, manufacturing and distribution capabilities. The two companies share complementary product lines, technologies, operations and geographic markets.

TARGET: ActivaTek, Inc. ACQUIRER: North Coast Medical, Inc.

LISTING: Private LISTING: Private

LOCATION: Salt Lake City, Utah CEO: Mark E. Biehl PHONE: 408-776-5000

UNITS: 8100 Camino Arroyo FAX: REVENUE: Gilroy, California 95020

NET INCOME: WEB SITE: www.ncmedical.com

ActivaTek is a privately held manufacturer of transdermal iontophoretic devices, which deliver small doses of anti-inflammatory drugs through the skin using a low-voltage current.

North Coast Medical manufactures and distributes physical rehabilitation medical products in the occupational, physical and hand therapy medical markets.

ANNOUNCEMENT DATE: March 25, 2014
PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:

PRICE/INCOME:

The ActivaPatch® is a wireless, self-contained, fully powered disposable patch which functions as a complete delivery system for Iontophoresis. The company also manufactures ActivaDose II, which controls dosages.

TARGET: Carex Health Brands ACQUIRER: Roscoe Medical, Inc.

LISTING: Private LISTING: Private

LOCATION: Norwell, Massachusetts CEO: Paul Gurth PHONE: 800-376-7263

UNITS: 21973 Commerce Parkway FAX: REVENUE: Strongsville, Ohio 44149

NET INCOME: WEB SITE: www.roscoemedical.com

Carex Brands markets its products under the Carex, Apex, Bed Buddy and ThermiPaq brand names, sold through drug stores, mass merchants, independent pharmacies and grocery retailers. It is owned by Ancor Capital Partners and Merit Capital Partners. Roscoe Medical manufactures and distributes home health care products, such as respiratory products, CPAP products, pain management products and durable medical equipment. It is a

portfolio company of Tenex Capital Management.

ANNOUNCEMENT DATE: March 27, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

PRICE/INCOME:

Carex also offers one of the broadest product lines in hot/cold pain management and medication compliance aids categories.

PHARMACEUTICALS

TARGET: CDK9 inhibitor program ACQUIRER: AstraZeneca plc

LISTING: Private LISTING: NYSE: AZN

LOCATION: PHONE: CEO: Pascal Soriot 44 20 7604 8000 Halle (Saale), Germany UNITS: 2 Kingdom Street FAX: 44 20 7604 8851

REVENUE: London, England W2 6BD

NET INCOME: WEB SITE: www.astrazeneca.com

Probiodrug AG is offering its experimental cyclindependent kinase 9 (CDK9) inhibitor program. CDK9, which has been implicated in the transcriptional regulation of genes, is a promising target for the treatment of both cancer and

medicines. On a trailing 12-month basis the company generated revenue of \$26.2 billion, EBITDA of \$9.9 billion and net income of \$4.91 billion. inflammatory diseases.

AstraZeneca plc is a global biopharma company focused on the

discovery, development and commercialization of prescription

ANNOUNCEMENT DATE: January 3, 2014

PRICE: Not disclosed PRICE PER UNIT: **TERMS:** PRICE/REVENUE: PRICE/INCOME:

AstraZeneca is particularly interested in the development of targeted therapies for oncology, such as CDK9. Even though CDK9 is early stage, AZN believes that it shows potential. Probiodrug was advised by UP Biotech Management AG in this transaction. As of January 3, 2014, the program was transferred.

TARGET: ACQUIRER: Fresh Start Private Management, Inc. Trinity Rx Solutions, LLC

LISTING: LISTING: OTCOB: CEYY Private

LOCATION: CEO: Kent Emry PHONE: 714-462-4880 Breezy Point, New York

UNITS: 601 N. Parkcenter Dr., Ste 103 FAX:

REVENUE: Santa Ana, California 92705

NET INCOME: WEB SITE: www.freshstartprivate.com

Trinity Rx Solutions, LLC will be acquired along with all of its formulas. The company currently produces naltrexone implants for CEYY, which has the rights to the implants but not knowledge of the formula or ownership of it.

Fresh Start Private Management, Inc. is a leader in alcohol treatment and rehabilitation programs.

ANNOUNCEMENT DATE: January 6, 2014

PRICE: Not disclosed PRICE PER UNIT: **TERMS:** PRICE/REVENUE: PRICE/INCOME:

A naltrexone implant, used in Fresh Start's treatment program, is an opiate antagonist implanted into the patient by a licensed physician that delivers targeted, therapeutic levels of the drug to reduce the physical cravings for alcohol. CEYY will also acquire other formulas including compounds for treating problems such as erectile dysfunction, smoking addiction, chronic pain, and more.

TARGET: Aptalis Pharma ACQUIRER: Forest Laboratories, Inc.

LISTING: Private LISTING: NYSE: FRX

LOCATION: Bridgewater, Alabama CEO: Howard Solomon PHONE: 212-421-7850 UNITS: 909 Third Avenue FAX: 212-750-9152

REVENUE: New York, New York 10022

NET INCOME: WEB SITE: www.frx.com

Aptalis is a privately held specialty pharmaceutical company specializing in the gastrointestinal (GI) and cystic fibrosis markets. It is a portfolio company of TPG, the global private equity firm.

Forest Laboratories Inc. is largely focused on the United States market. On a trailing 12-month basis, FRX generated revenue of \$3.2 billion and EBITDA of \$148.8 million.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: \$2,900,000,000 PRICE PER UNIT: TERMS: Cash. Forest expects to use cash on PRICE/REVENUE:

hand and debt to fund the transaction.

Forest has secured a \$1.9 billion bridge

facility.

\$125 million in cost synergies are expected. The transaction is expected to be accretive to Forest's FY2015 non-GAAP EPS, and close in the first half of 2014. Debevoise & Plimpton LLP and Cleary Gottlieb Steen & Hamilton LLP served as Forest's legal counsel, and Aptalis was advised by Ropes and Gray. Morgan Stanley acted as financial advisor to Forest. J.P. Morgan Securities LLC acted as financial advisor to Aptalis. This acquisition was completed on February 3, 2014.

TARGET: Rights to ADC technology ACQUIRER: AbbVie

LISTING: NASDAQ: SGEN LISTING: NYSE: ABBV

LOCATION: Bothell, Washington CEO: Richard Gonzalez PHONE: 847-938-4898

UNITS: 1 North Waukegan Road FAX:

REVENUE: North Chicago, Illinois 60064

NET INCOME: WEB SITE: www.abbvie.com

Seattle Genetics, Inc. is a biotech company focused on developing and comercializing antibody-drug conjugates (ADC). This deal furthers its collaboration with AbbVie.

AbbVie is a global biopharmaceutical company formed in 2013 following separation from Abbott. Its mission is to develop and market advanced therapies that address complex and serious diseases.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: \$25,000,000

TERMS: \$25 million upfront fee and up to \$255

million in milestones per target, and mid-to-high single-digit royalties on worldwide net sales. Seattle also will receive annual maintenance fees and

research support payments.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Prior to its spinoff of AbbVie in January 2013, Abbott Laboratories made an upfront payment of \$8 million to enter into an ADC deal with Seattle Genetics in March 2011, and paid an additional \$25 million to expand the coloaboration in October 2012. AbbVie is responsible for research, product development, manufacturing and commercialization of any ADC products under the collaboration.

TARGET: LNA drug platform

ACQUIRER: Roche Holding AG

SIX: RO

LISTING:

LISTING: Private

LOCATION: San Diego, California

UNITS: REVENUE: NET INCOME: **CEO:** Dr. Severin Schwan **PHONE:** 41 61 688 11 11 Roche Holding Ag, Grenzacher **FAX:** 41 61 691 93 9

Basel, Switzerland 4070 **WEB SITE:** www.roche.com

Santaris Pharma A/S, headquartered in Denmark, is entering an alliance to discover and develop novel RNA targeted medicines using its proprietary Locked Nucleic Acid (LNA) Drug Platform. Roche Holding AG is the world's largest biotech company, with differentiated medicines in oncology, infectious diseases, inflammation, metabolism and neuroscience.

ANNOUNCEMENT DATE: January 9, 2014

PRICE: \$10,000,000

TERMS: \$10 million cash upfront plus up to \$138

million in milestones per product, and funding of ongoing research activities.

Royalties may also be paid.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, Roche takes on the means to discover novel drugs against a range of targets of high clinical relevance that are difficult - or impossible - to target with other drug platforms.

TARGET: Rights to Betimol

LISTING: Private

LOCATION: Emerylville, California

UNITS:

REVENUE: \$8,500,000 (expected)

NET INCOME:

ACQUIRER: Akorn, Inc.

LISTING: NASDAQ: AKRX

CEO: Raj Rai **PHONE**: 847-279-6190

1925 West Field Court FAX:

Lake Forest, Illinois 60045 **WEB SITE:** www.akorn.com

Santen is offering the NDA and all rights to Betimol 0.25% & 0.5%. Betimol is a prescription eye drop medication used to reduce pressure inside the eye in patients with ocular hypertension or open-angle glaucoma.

Akorn, Inc. is a niche pharmaceutical company engaged in the development, manufacture and marketing of multisource and branded pharmaceuticals with a focus on sterile ophthalmic and injectables.

ANNOUNCEMENT DATE: January 9, 2014 **PRICE**: Not disclosed

TERMS:

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

This acquisition is expected to add approximately \$8 million to \$9 million in revenues to 2014 and approximately \$0.03 to \$0.04 of adjusted net income per diluted share. The transaction was completed on January 9, 2014. Akorn plans to begin shipping Betimol in the first quarter of 2014.

TARGET: Treatments for blood

disorders

LISTING: NASDAQ: SGMO

LOCATION: Richmond, California

UNITS: REVENUE:

NET INCOME:

Sangamo Biosciences, Inc. will leverage its proprietary genome-editing technology platform to develop treatments targeting sickle cell disease (SCD) and beta-thalassemia.

ANNOUNCEMENT DATE: January 9, 2014

PRICE: \$20,000,000

TERMS: \$20 million upfront and up to \$300 million in milestones and royalties, plus

Biogen will reimburse Sangamo for its internal and external R&D program-

related costs.

This transaction with Sangamo will allow Biogen to expand development of treatments for people with serious, inherited, hematologic conditions. The company intends to create a single approach that has the potential to cure both sickle cell disease and beta-thalassemia.

TARGET: Rights to ADX-N05

LISTING: Private

LOCATION: Morrisville, North Carolina

UNITS: REVENUE:

NET INCOME:

Aerial Biopharma is selling worldwide development rights to ADX-N05, a late-stage investigational compound for excessive daytime sleepiness. SK Biopharmaceuticals Co., Ltd will retain its rights in certain countries in Asia.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: \$125,000,000

TERMS: \$125 million upfront plus up to \$272

million in milestones and royalties.

ACQUIRER: Biogen Idec

LISTING: NASDAQ: BIIB

CEO: George A. Scangos, **PHONE:** 781-464-2000

PH.D.

133 Boston Post Road **FAX:** 617-679- 2617

Weston, Massachusetts 02493
WEB SITE: www.biogenidec.com

Biogen Idec discovers, develops and delivers innovative therapies for the treatment of neurodegenerative diseases, hemophilia and autoimmune disorders.

PRICE PER UNIT:

PRICE/REVENUE: PRICE/INCOME:

ACQUIRER: Jazz Pharmaceuticals plc

LISTING: NASDAQ: JAZZ

CEO: Bruce Cozadd **PHONE:** 353 1 634 4183

45 Fitzwilliam Square FAX:

Dublin, Ireland 2

WEB SITE: www.jazzpharmaceuticals.com

Jazz Pharmaceuticals is a specialty pharma involved in the neurology and psychiatry markets. On a trailing 12-month basis, it generated revenue of \$820 million, EBITDA of \$418 million and net income of \$327 million.

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

ADX-N05 is a strong fit with JAZZ's specialty focus and continues its commitment to develop and bring to market differentiated treatments for patients with sleep-related disorders. The rights were acquired on January 13, 2014.

TARGET: United Medical ACQUIRER: Grupo Biotoscana SL

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: Camilo Palacio 57 1 422 7500 São Paolo, Brazil

FAX: **UNITS:** Carrera 106 N 15-25. 57 1 422 7502

Lote 135A

REVENUE: Manzana, Colombia 23

NET INCOME: WEB SITE: www.biotoscana.com

United Medical is a group of pharmaceutical companies focused on the critical care market in Brazil. It is partner to several large biotechnology and pharmaceutical companies, including Gilead Sciences, Inc.

Grupo Biotoscana SL is majority owned by private equity firms Advent International and Essex Woodlands.

ANNOUNCEMENT DATE: January 13, 2014

PRICE: Not disclosed PRICE PER UNIT: **TERMS:** PRICE/REVENUE: PRICE/INCOME:

The combined company will focus on critical and specialty care, oncology, hematology, hospital-based products, orphan drugs, pain and gastroenterology. It will have a deep commercial presence in Brazil, Colombia, Argentina, Chile, Ecaudor and Peru. The transaction is expected to close in the first quarter of 2014. Biotoscana was advised on the transaction by Lobo de RizzoAdvogados and Bonn Steichen & Partners. United Medical was advised by Apeiron Partners LLC and Schivartche Advogados.

TARGET: ACQUIRER: Aurobindo Pharma, Ltd. Actavis' generics in Western

Europe

LISTING: NYSE: ACT LISTING: BSE: AUROBINDOP.BO

CEO: LOCATION: Ramaprasad Reddy PHONE: 91 40 6672 5000 Dublin, Ireland **UNITS:** Plot # 2, Maitri Vihar, FAX: 9140 2374 1080

Ameerpet **REVENUE:**

\$432,000,000 (2013 net Hyderabad, AP, India 500 038

sales)

NET INCOME: WEB SITE: www.aurobindo.com

Actavis is selling its generics commercial operations in seven markets in Western Europe. This includes commercial infrastructure in France, Italy, Spain, Portugal, Belgium, Germany and the Netherlands.

Aurobindo Pharma produces and markets active pharmaceutical ingredients, intermediates and specialty generic drugs. On a trailing 12-month basis, it generated revenue of \$1.1 billion and EBITDA of \$215 million.

ANNOUNCEMENT DATE: January 17, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: The two companies will also enter into a

long-term supply agreement. PRICE/INCOME:

Aurobindo will gain scale, additional products and enhanced competitive market share position as a result of this transaction. Actavis will focus on other markets including Central and Eastern Europe and Southeast Asia. Rothschild and Latham & Watkins acted as sole financial adviser and legal counsel to Actavis, respectively. Jeffries International Limited acted as sole financial advisor and Herbert Smith Freehills LLP acted as legal counsel to Aurobindo.

TARGET: JHP Pharmaceuticals, LLC ACQUIRER: Par Pharmaceutical Companies, Inc.

LISTING: Private LISTING: Private

LOCATION: PHONE: CEO: Paul V. Campanelli 201-802 4000 Parsippany, New Jersey

UNITS: 300 Tice Boulevard FAX: **REVENUE:** Woodcliff Lake, New Jersey 07677

NET INCOME: WEB SITE: www.parpharm.com

JHP Pharmaceuticals, LLC and its parent, JHP Group Holdings, are being sold by Warburg Pincus LLC. JHP is a specialty pharmaceutical company that acquires, develops, manufactures and sells branded and generic sterile injectable products.

Par Pharmaceutical Companies is a specialty pharmaceutical company backed by TPG Capital. Through its wholly-owned operating divisions, it develops, manufactures and markets high barrier-to-entry generic drugs and niche, innovative proprietary drugs.

ANNOUNCEMENT DATE: January 21, 2014

PRICE: PRICE PER UNIT: \$490,000,000 TERMS: PRICE/REVENUE: Cash upfront. There is a reverse termination fee of \$30 million. PRICE/INCOME:

This acquisition immediately expands Par's presence in the rapidly growing market for injectables. The closing is expected to occur in the first quarter of 2014. Ropes & Gray LLP served as legal counsel to Par Pharmaceutical Companies. J.P. Morgan Securities LLC served as financial advisor and Willkie Farr & Gallagher LLP served as legal counsel to JHP Group Holdings.

TARGET: ACQUIRER: Teva Pharmaceutical Industries Ltd. NuPathe, Inc.

LISTING: NASDAQ: PATH LISTING: NYSE: TEVA

LOCATION: CEO: Dr. Jeremy M. Levin PHONE: 215-591-3000 Malvern, Pennsylvania

UNITS: Teva North America, FAX:

1090 Horsham Rd.

REVENUE: North Wales, Pennsylvania 19454 **NET INCOME:** WEB SITE: www.tevapharm.com

NuPathe is a specialty pharmaceutical company focused on diseases of the central nervous system, including neurological and psychiatric disorders. Its primary product is Zecuity, a transdermal patch for migraine headaches.

Teva Pharmaceutical Industries is a global pharmaceutical company that produces and markets affordable generic drugs, specialty pharmaceuticals and active pharmaceutical ingredients. It had trailing 12-month revenue of \$20.1 billion.

ANNOUNCEMENT DATE: January 21, 2014

PRICE: \$167,000,000 (approximately) PRICE PER UNIT: TERMS: \$3.15 per share in cash, or

approximately \$144 million upfront plus

up to \$124 million in milestones contingent upon sales of Zecuity. Offer was then raised to \$3.65 per share, or \$167 million plus up to \$3.15 contingent

payments.

PRICE/REVENUE: PRICE/INCOME:

Endo Health Solutions announced on Dec. 16 that it had made a tender offer of \$2.85 per share in cash for NuPathe, or approximately \$105 million. Teva subsequently outbid Endo with its offer of \$3.15 per share. On a trailing 12-month basis, NuPathe had a net loss of \$49.6 million. The transaction was completed on February 21, 2014.

TARGET: Nanomi B.V. ACQUIRER: Lupin Ltd.

LISTING: Private LISTING: BO: LUPN

LOCATION: Oldenzaal, Netherlands CEO: Kamal Sharma PHONE: 91 22 6640 2222 UNITS: B/4 Laxmi Towers, Bandra FAX: 91 22 6640 2130

Kurla Complex

REVENUE: Mumbai, India 400 051

NET INCOME: WEB SITE: www.lupinworld.com

Nanomi B.V. is a Dutch drug delivery company. It develops pharmaceutical products based on nanoand microparticles.

Lupi form

Lupin manufactures active pharmaceutical ingredients and formulations. For the year ended March 31, 2013, LUPN generated revenue of \$1.7 billion and profit after tax of \$471 million.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

With this acquisition, Lupin has made its foray into complex injectables space. This acquisition was completed on February 3, 2014.

TARGET: PreCision Dermatology, Inc. ACQUIRER: Valeant Pharmaceuticals International, Inc.

LISTING: Private LISTING: NYSE: VRX

LOCATION: Cumberland, Rhode Island CEO: J. Michael Pearson PHONE: 514-744-6792

UNITS: 4787 Levy Street **FAX:** 514-744-6272

REVENUE: \$130,000,000 (expected) Montreal, Quebec

NET INCOME: WEB SITE: www.valeant.com

PreCision Dermatology, Inc. delivers therapies to physicians and patients that demonstrably improve the skin. The company has approximately 175 employees.

pharmaceutical company that develops, manufactures and markets a broad range of products primarily in the areas of neurology,

Valeant Pharmaceuticals is a multinational speciality

dermatology, eye health and branded generics.

ANNOUNCEMENT DATE: February 3, 2014

PRICE: \$475,000,000 **PRICE PER UNIT:**

TERMS: Cash upfront plus a \$25 million sales- PRICE/REVENUE: 3.65

based milestone PRICE/INCOME:

This acquisition will strengthen Valeant's medical dermatology portfolio. The transaction is expected to be immediately accretive to Valeant's cash earnings per share. J.P. Morgan Securities LLC acted as exclusive financial advisor to PreCision, and Gunderson Dettmer Stough Villeneuve Franklin & Hachigian, LLP acted as legal advisor to PreCision. Sullivan & Cromwell LLP acted as legal advisor to Valeant.

TARGET: Aires Pharmaceuticals, Inc. ACQUIRER: Mast Therapeutics, Inc.

LISTING: Private LISTING: NYSE: MSTX

 LOCATION:
 San Diego, California
 CEO:
 Brian M. Culley
 PHONE:
 858-552-0866

 UNITS:
 12390 El Camino Real. Ste 150
 FAX:
 858-552-0876

REVENUE: San Diego, California 92130

NET INCOME: WEB SITE: www.masttherapeutics.com

Founded in 2006, Aires Pharmaceuticals, Inc. is a clinical stage pharmaceutical company developing therapies to treat pulmonary vascular disorders.

Mast Therapeutics, Inc. is a biopharmaceutical company leveraging a proprietary platform to develop a product candidate, MST-188, for serious or life-threatening diseases with significant unmet needs.

ANNOUNCEMENT DATE: February 10, 2014

PRICE: \$2,200,000 PRICE PER UNIT:
TERMS: \$5.2 million in stock representing approximately 6% of Mast's outstanding PRICE/INCOME:

common stock (80% of which is subject to a six-month holdback), plus the assumption of \$3 million net cash.

Aires' lead product, AIR001, is an intermittently nebulized formulation of nitrite and has orphan drug status with the US Food and Drug Administration and the European Medicines Agency. This transaction will enhance Mast's pipeline with a Phase 2 asset, which is a strategic complement to its lead program MST-188. The acquisition was completed on February 27, 2014.

TARGET: Antibiotic clinical assets and ACQUIRER: Debiopharm Group

platform

LISTING: Private LISTING: Private

 LOCATION:
 Austin, Texas
 CEO:
 Ducrey
 PHONE:
 41 0 21 321 0111

 UNITS:
 Chemin Messidor 5-7,
 FAX:
 41 0 21 321 0169

Case postale 5911

REVENUE: Lausanne, Switzerland CH-1002 Lausanne
NET INCOME: WEB SITE: www.debiopharm.com

Affinium Pharmaceuticals, a Canadian clinical stage biopharmaceutical company targeting antibacterial therapeutics, is selling its clinical and preclinical assets, as well as its technology platform. Debiopharm Group is a global biopharmaceutical group of 4 companies active in drug development, GMP manufacturing of proprietary drugs, diagnostics, and investments.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

1 11102/111001

The clinical assets include AFN-1252, a FabI inhibitor which has successfully completed a Phase 2a study for the treatment of acute bacterial skin and skin structure infections, and its prodrug AFN-1720, currently in Phase 1 clinical development. This acquisition is part of Debiopharm continued investment in antibiotic development. In September of 2013, it acquired TCG Life Sciences to develop a novel class of antibiotics.

TARGET: Cadence Pharmaceuticals,

Inc.

LISTING: NASDAQ: CADX

LOCATION: San Diego, California

UNITS:

REVENUE: \$94,420,000 (ttm)

NET INCOME:

Cadence Pharmaceuticals, Inc. is focused on commercializing products principally for use in the hospital setting. It sells a proprietary intravenous formulation for pain management and fever reduction.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: \$1,300,000,000

TERMS: Cash representing \$14.00 per share and

a 26% premium over the previous day's

closing price.

ACQUIRER: Mallinckrodt plc

LISTING: NYSE: MNK

CEO: PHONE: Rich Meelia 800-325-8888 675 McDonnell Blvd FAX: 314-654-6511

Hazelwood, Missouri 63042

WEB SITE: www.mallinckrodt.com

Mallinckrodt plc is a vertically integrated leader in providing products used in diagnostic procedures and in the treatment of pain and related conditions. It was spun off from medical device maker Covidien in 2013.

PRICE PER UNIT:

PRICE/REVENUE: 13.77

NASDAQ: IMMY

www.imprimispharma.com

Imprimis Pharmaceuticals, Inc. is a specialty pharmaceutical

company focused on the commercialization of drug formulations

through a growing proprietary network of compounding pharmacy

PHONE:

FAX:

858-433-2800

Mark L. Baum

12626 High Bluff Drive,

San Diego, California 92130

PRICE/INCOME:

This transaction accelerates growth in Mallinckrodt's Specialty Pharmaceuticals segment and supports its expansion into the hospital channel. CADX had a net loss of \$41.6 million on a trailing 12-month basis. Mallinckrodt expects the acquisition will be immediately accretive to its fiscal year 2014 adjusted earnings per share, and significantly accretive to its fiscal year 2015 adjusted diluted earnings per share. The deal closed on March 19, 2014.

TARGET: Pharmacy Creations LLC ACQUIRER: Imprimis Pharmaceuticals, Inc.

LISTING:

Suite 150

WEB SITE:

relationships.

CEO:

LISTING: Private

LOCATION: Randolph, New Jersey

UNITS:

REVENUE:

NET INCOME:

Pharmacy Creations LLC is a provider of customized medication solutions. All compounds are prepared on order or prescription from a physician.

ANNOUNCEMENT DATE: February 11, 2014

PRICE: **TERMS:** Not disclosed

PRICE PER UNIT: PRICE/REVENUE:

PRICE/INCOME:

This acquisition will permit Imprimis to make and distribute Pharmacy Creations' patent-pending drug formulations and other novel pharmaceutical solutions. It's inline with Imprimis' plan to build a national footprint. The transaction is expected to close on or before March 31, 2014.

TARGET: Manchester

Pharmaceuticals LLC

LISTING: Private

LOCATION: Fort Collins, Colorado

UNITS: REVENUE: NET INCOME:

Manchester Pharmaceuticals LLC is a specialty pharmaceutical company focused on treatments for ultra-rare diseases.

ANNOUNCEMENT DATE: February 12, 2014

PRICE: \$29,500,000

TERMS: \$29.5 million upfront plus up to \$33

million in royalties.

ACQUIRER: Retrophin, Inc.

LISTING: OTCOB: RTRX

CEO: Martin Shkreli PHONE: 212-983-1310

777 Third Ave., 22nd floor FAX:

New York, New York 10017 **WEB SITE:** www.retrophin.com

Retrophin is a biotechnology company focused on discovering and developing treatments for rare and life-threatening diseases. Retrophin expects 2014 revenues to be in the range of \$10 million to \$12 million, and 2015 revenues in the range of \$19 million to \$21 million.

PRICE PER UNIT:

PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, Retrophin acquires two FDA approved drugs for ultra-rare diseases: Chenodal, which is indicated for pateients suffering from gallstones in whom surgery is contra-indicated, and Vecamyl, which manages moderately severe to severe essential hypertension and uncomplicated cases of malignant hypertension. The transaction was completed on March 27, 2014.

TARGET: CoStim Pharmaceuticals,

Inc.

LISTING: Private

LOCATION: Boston, Massachusetts

UNITS:

REVENUE: NET INCOME:

MPM Capital and Atlas Venture are selling CoStim Pharmaceuticals, Inc., an immuno-oncology

that enable pateients' immune systems to fight cancer.

ANNOUNCEMENT DATE: February 17, 2014

company developing monoclonal antibody drugs

PRICE: TERMS: ACQUIRER: Novartis Corporation

LISTING: NYSE: NVS

CEO: Joseph Jimenez PHONE: 862-778-8300

1 South Ridgedale Ave.,

Bldg. 122

East Hanover, New Jersey 07936

WEB SITE: www.us.novartis.com

Novartis is a world leader in health care solutions. The United States is a major center of R&D, manufacturing, sales and marketing for the global organization.

FAX:

ebruary 17, 2014

Not disclosed PRICE

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Novartis will accelerate development of CoStim's therapeutics as new medicines for cancer patients. This acquisition was completed on February 17, 2014.

TARGET: Forest Laboratories, Inc. ACQUIRER: Actavis plc

LISTING: NYSE: FRX LISTING: NYSE: ACT

LOCATION: New York, New York CEO: Paul M. Bisaro PHONE: 800-272-5528

UNITS: Morris Corporate Center III, FAX:

400 Interpace Parkway

REVENUE: \$3,110,000,000 (ttm) Parsippany, New Jersey 07054 **NET INCOME**: \$63,000,000 (EBITDA) **WEB SITE**: www.actavis.com

Forest Laboratories, Inc. is a specialty pharmaceutical company pharmaceutical company focused on the U.S. focused on developing, manufacturing and distributing generic, brand and biosimilar products.

ANNOUNCEMENT DATE: February 18, 2014

PRICE: \$25,000,000,000 (approximately) PRICE PER UNIT:

TERMS: \$25 billion or \$89.48 per share (\$26.04 PRICE/REVENUE: 8.04

in cash and 0.3306 Actavis shares). PRICE/INCOME: 396.83

The acquisition is expected to generate approximately \$1 billion in operating and tax synergies within three years of the close, and to be immediately accretive to non-GAAP earnings, and double-digit accretion is expected in 2015 and 2016. Greenhill & Co is serving as financial advisor to Actavis, and latham & Watkins LLP is its legal advisor on the transaction. J. P. Morgan is serving as the financial advisor to Forest, and Wachtell, Lipton, Rosen & Katz is serving as Forest's legal advisor. On April 17, 2014, both parties received requests from the FTC for additional information.

TARGET: Amino acid building block ACQUIRER: CU Chemie Uetikon GmbH

portfolio

LISTING: Private LISTING: Private

LOCATION: Liestal, Switzerland CEO: Heinz Seiger PHONE: 49 7821 585 0

UNITS: Raiffeisenstrasse 4 FAX: 49 7821 585 230

REVENUE: Lahr, Germany 77933

NET INCOME: WEB SITE: www.uetikon.com

CordenPharma Switzerland LLC, an active Chemie Uetikon GmbH is a European chemical and pharmaceutical pharmaceutical ingredient (API) manufacturing producer which manufactures generic and innovative APIs and a custom manufacturing business focused on the pharmaceutical industry.

ANNOUNCEMENT DATE: February 21, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

RICE/REVENUE:
PRICE/INCOME:

Chemie Uetikon will take over the Amino Acid Building Blocks business, add new products and market them to its clients globally. CordenPharma Switzerland will continue to manufacture and market Pseudoproline Building Blocks using proprietary technology. This sale has an effective date of February 1, 2014.

TARGET: Rights to ELND005 ACQUIRER: Transition Therapeutics Inc.

LISTING: Private LISTING: NASDAQ: TTHI, TSX: TTH

LOCATION: Bronx, New York CEO: Dr. Tony Cruz PHONE: 416-260-7770

UNITS: 101 College Street, Ste. 220
REVENUE: Toronto, Ontario M5G 1L7

NET INCOME: WEB SITE: www.transitiontherapeutics.com

ELND005 is an orally bioavailable small molecule that is being investigated for multiple neuropsychiatric indications.

Transition Therapeutics Inc. is a biopharmaceutical company developing novel therapeutics for disease indications with large markets. Its lead CNS drug candidate is ELND005, for the treatment of Alzheimer's disease and bipolar disorder.

FAX:

ANNOUNCEMENT DATE: March 3, 2014

PRICE: \$16,240,608 PRICE PER UNIT:
TERMS: Stock plus up to \$40 million in milestones, 6.5% royalty on net sales,
PRICE/INCOME:

and sublicense fees.

By acquiring the rights, Transition has the opportunity to complete the two current Phase 2 studies underway in Agitation and Agression in Alzheimer's Disease, and mood changes in Bipolar Disorder. Perrigo tranferred the development and commercialization rights of ELND005 to an Irish-domociled company. Subsequently, Transition acquired 100% of the Irish company's common shares.

TARGET: Rights to Vaprisol ACQUIRER: Cumberland Pharmaceuticals, Inc.

LISTING: Private LISTING: NASDAQ: CPIX

 LOCATION:
 Northbrook, Illinois
 CEO:
 A. J. Kazimi
 PHONE:
 615-255-0068

 UNITS:
 2525 West End Avenue
 FAX:
 615-255-0094

REVENUE: Nashville, Tennessee 37203

NET INCOME: WEB SITE: www.cumberlandpharma.com

Astellas Pharma US, Inc. is selling the rights to Vaprisol, a patented, prescription brand indicated to raise serum sodium levels in hospitalized patients with hyponatremia. Vaprisol is one of two branded prescription products for the treatment of hyponamia.

Cumberland is a specialty pharma focused on branded prescription products for the hospital acute care and gastroenterology markets. On a trailing 12-month basis, it generated revenue of \$37.6 million, EBITDA of \$3.8 million and net income of \$1.2 million.

ANNOUNCEMENT DATE: March 3, 2014

PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

PRICE/INCOME:

Cumberland will assume full responsibility for the product including it's marketing, distribution and manufacture. This acquisition closed on March 3, 2014.

TARGET: Rights to ATX-101

LISTING:

DE: BAY LISTING: NASDAO: KYTH

LOCATION: PHONE: CEO: Keith Leonard 818-587-4500 Leverkusen, Germany **UNITS:** 27200 West Agoura Road, FAX: 818-587-4591

Ste 200

REVENUE: Calabasas, California 91301

NET INCOME: WEB SITE: www.kytherabiopharma.com

Bayer HealthCare AG, through its Consumer Care division, is selling back its commercial rights to ATX-101, outside of the U.S. and Canada. In 2010,

cmopany focused on the discovery, development and commercialization of novel prescription products for the aesthetic it licensed these rights from Kythera. medical market.

ANNOUNCEMENT DATE: March 10, 2014

PRICE: \$84,000,000

TERMS: \$33 million in Kythera common stock,

plus a \$51 million promissory note, payable no later than 2014 from Kythera. Bayer is also eligible to receive

certain long-term sales milestone payments on annual sales outside of

Canada and the U.S.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

ATX-101 is a proprietary formulation of a purified synthetic version of deoxycholic acid currently in late-stage development for the reduction of submental fat (double chin). For the past six years, ATX-101 has been the focus of a global clnical development program that has enrolled more than 2,500 patients worldwide in multiple Phase 3 trials. Kythera plans to file a New Drug Application with the FDA in the second quarter of 2014. If approved, ATX-101 will be a first-in-class submental contouring injectable drug.

TARGET: Activaero GmbH ACQUIRER: Vectura Group plc

LISTING: LISTING: LSE: VEC Private

LOCATION: CEO: PHONE: Chris Blackwell 44 0 1249 667700 Gemunden, Germany

UNITS: One Prospect West FAX: **REVENUE:** Chippenham, United Kingdom SN14 6fh **NET INCOME:** WEB SITE: www.vectura.com

Activaero is focused on the development of products for the treatment of repriratory diseases. Its smart nebulizer-based technology (FAVORITE) allows drug deposition into areas of the lung.

Vectura is a product development company that focuses on pharmaceutical therapies for the treatment of airways-related diseases, including asthma and chronic obstructive pulmonary disorder (COPD).

ACQUIRER: Kythera Biopharmaceuticals, Inc.

Kythera Biopharmaceuticals is a clinical stage biopharmaceutical

ANNOUNCEMENT DATE: March 13, 2014

PRICE: \$181,000,000 PRICE PER UNIT: PRICE/REVENUE: TERMS: EUR95 million payable at completion -

million cash payable on August 1, 2015.

EUR 45 million cash and EUR50 PRICE/INCOME: million in ordinary shares; and EUR35

This acquisition fulfills several strategic priorities for Vectura, creating a therapeutic area specialist for airways diseases. It adds new products, includign some in late-stage development, and extends Vectura's technology platform into smart nebuliser-based technology.

TARGET: Vidara Therapeutics

International Ltd.

LISTING: Private

LOCATION: Dublin, Ireland

UNITS: REVENUE:

NET INCOME:

Vidara Therapeutics is a specialty pharmaceutical company that creates value through accretive product acquisitions or license agreements.

ANNOUNCEMENT DATE: March 19, 2014

PRICE: \$660,000,000

TERMS: Reverse merger, using stock and cash.

ACQUIRER: Horizon Pharma, Inc.

LISTING: NASDAQ: HZNP

CEO: Timothy P. Walbert PHONE: 224-383-3000

520 Lake Cook Road, Ste 520 **FAX**:

Deerfield, Illinois 60015

WEB SITE: www.horizon-pharma.com

Horizon Pharma is a commercial stage, specialty pharmaceutical company that markets treatments for arthritis, pain and inflammatory diseases. Its strategy is to develop, acquire or inlicense additional medicines.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The combined company will be named Horizon Pharma plc. Citigroup Global Markets Inc. is acting as lead financial advisor to Horizon Pharma and JMP Securities LLC is acting as co-financial advisor for the transaction. Legal advisors to Horizon are Cooley LLP and McCann FitzGerald (Dublin). Tax advisor is KPMG LLP. Vidara's financial advisor is Lazard Middle Market and its legal advisors are Mayer Brown LLP, Burke Warren McKay and Serritella PC and A&L Goodbody (Dublin). The deal will close in mid 2014. The Hart-Scott-Rodino waiting period terminated on April 16, 2014.

TARGET: Donnatal® ACQUIRER: Concordia Healthcare Corp.

LISTING: Private LISTING

LOCATION: Charlottesville, Virginia

UNITS:

TERMS:

REVENUE: \$49,800,000 (2013)

NET INCOME:

LISTING: TSX: CXR

CEO: Mark Thompson PHONE: 905-842-5150

277 Lakeshore Dr. East

Oakville, Ontario L6H1J9

WEB SITE: www.concordiarx.com

Revive Pharmaceuticals, a privately held specialty pharmaceutical company, is selling Donnatal®, an adjuctive therapy in the treatment of irritable bowel syndrome (IBS) and acute enterocolitis. In 2013, Donnatal had revenues of \$49.8 million.

Concordia is a diverse healthcare company focused on legacy pharmaceutical products, orphan drugs and medical devices for the diabetic population.

FAX:

ANNOUNCEMENT DATE: March 20, 2014

PRICE: \$265,300,000

\$200 million cash, 4,065,833 Concordia

shares.

PRICE PER UNIT:

PRICE/REVENUE: 4.37

PRICE/INCOME:

Torreya Partners and GMP Secturities are aacting as financial advisors to Concordia. Lazard Middle Market is acting as Revive Pharmaceutical's financial advisor.

TARGET: 3 women's health products

LISTING: Private

LOCATION: Maple Grove, Minnesota

UNITS: REVENUE:

NET INCOME:

Upsher-Smith Laboratories, Inc. is a fully integrated pharmaceutical company specializing in new treatments for diseases of the central nervous system (CNS). The company is selling the rights to three branded women's health products.

ANNOUNCEMENT DATE: March 24, 2014 PRICE: Not disclosed

TERMS:

ACQUIRER: Vertical Pharmaceuticals, LLC

LISTING: Private

PHONE: CEO: Steven Squashic 732-721-0070 2500 Main St., Ste. 6 FAX: 732-721-3430

Savreville, New Jersey 08872

WEB SITE: www.verticalpharma.com

ACQUIRER: Lupin Limited

Kamal Sharma

B/4 Laxmi Towers, Bandra

Mumbai, India 400 051

BSE: 500257

www.lupinworld.com

Lupin is a transnational pharamceutical company producing and

APIs globally. For the year ended March 31, 2013, LUPN

generated revenue of \$1.7 billion and profit after tax of \$471

developing a wide range of branded and generic formulations and

Vertical Pharmaceuticals is a wholly owned subsidiary of Vertical/Trigen Holdings, LLC, a portfolio company of Avista Capital Partners. Vertical supplies niche prescription preparations, specializing in women's health and pain management.

PHONE:

FAX:

91 22 6640 2222

91 22 6640 2130

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Vertical acquired the rights to Divigel® 0.1%, indicated for the treatment of moderate to severe hot flashes due to menopause, Nexa® Plus Rx Prenatal Vitamin and Provella®, a probiotic dietary supplement. As part of the transaction, Upsher-Smith has transferred the New Drug Application (NDA) for Divigel to Vertical Pharmaceuticals, Mizuho Securities served as exclusive advisor to Upsher-Smith on this transaction.

LISTING:

Kurla Complex

WEB SITE:

million.

CEO:

TARGET: Laboratorios Grin S.A. De

C.V.

LISTING: Private

LOCATION: Mexico

UNITS:

REVENUE: \$28,000,000 (2013)

NET INCOME:

Laboratorios Grin, S.A. De C.V. is a specialty pharmaceutical company specializing in ophthalmic products. It had recorded revenues of approximately \$28 million in calendar year 2013.

ANNOUNCEMENT DATE: March 27, 2014

PRICE: TERMS:

Not disclosed

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The acquisition marks Lupin's foray into the high-growth Mexican market and the larger Latin American pharmaceuticals market.

TARGET: Rights to AF710B ACQUIRER: Anavex Life Sciences Corp.

LISTING: Private LISTING: OTCOB: AVXL

LOCATION: CEO: PHONE: Christopher Missling 866-505-2895 Nes Ziona, Israel

UNITS: FAX: 51 West 52nd Street, 7th floor

REVENUE: New York, New York 10019 **NET INCOME:** WEB SITE: www.anavex.com

Life Science Research Israel, a subsidiary of the Israeli Institute for Biological Research, focuses on the commercialization of novel technologies. Its compound, aF710B, is a promising preclinical drug candidate to treat Alzheimer's disease.

Anavex is a specialty pharmaceutical company engaged in the discovery and development of new drugs for the treatment of neurological diseases and cancer.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

Under the terms of the agreement, Anavex gains exclusive development and worldwide commercialization rights for AF710B. Anavex has agreed to make an upfront payment and LSRI is eligible to receive milestone payments. LSRI may also receive royalty payments, assuming regulatory approval and commercial launch.

ACQUIRER: Otsuka Pharmaceutical Co., Ltd. TARGET: Rights to Dacogen®

LISTING: LISTING: Private Private

LOCATION: CEO: Taro Iwamoto PHONE: 301-990-0013 Woodcliff Lake, New Jersey UNITS: 2-9 Kanda-Tsukasamachi FAX: 301-212-8647

REVENUE: Tokyo, Japan 101-8535

WEB SITE: **NET INCOME:** www.otsuka.co.jp

Eisai Inc. (U.S.), the U.S. subsidiary of Eisai Co., Ltd., is selling its rights to the hematological cancer treatment Dacogen® in the United States, Canada

and Japan.

Otsuka Pharmaceutical, owned by the Otsuka Group, is Japan's fourth largest drug maker by pharma sales.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS:

PRICE/REVENUE: PRICE/INCOME:

Otsuka acquired the exclusive rights to develop and sell Dacogen, an intravenous formulation, in the U.S., Canada and Japan, in addition to the licensing rights worldwide, excluding Mexico. Eisai will retain the rights to Mexico. Janssen Pharmaceutical Companies will retain its worldwide development and commercialization rights, excluding the U.S., Canada, Japan and Mexico.

TARGET: Savene® ACQUIRER: Clinigen Group plc

LISTING: Private LISTING: LSE: CLIN

LOCATION: Amsterdam, The Netherlands **CEO:** Peter George **PHONE:** 44 0 1283 494 340

UNITS: Pitcairn House, Crown Square FAX: 44 0 1283 494 341

REVENUE: \$3,800,000 (2013) Burton-on-Trent, England DE14 2WW
NET INCOME: WEB SITE: www.clinigen.co.uk

SpePharm AG, a majority owned affiliate of Clinigen Group plc is a specialty global pharmaceutical company, Norgine B.V., is selling Savene® (dexrazoxane), which is indicated for the treatment of extravasation hospital-only critical care medicines.

ANNOUNCEMENT DATE: March 31, 2014
PRICE: Not disclosed

in anthracycline chemotherapy in adults.

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

This acquisition strengthens Clinigen's position in the dexrazoxane market. Clinigen will assume full responsibility for Savene's manufacturing, registration, distribution and commercialization in all global markets, including the Americas, Israel and South Africa. In Japan, Clinigen will provide the drug through an agreement with Kissei Pharmaceutical Co. Ltd. Savene® has orphan drug status and protection until late 2016, with a worldwide method of use patent until 2020. In 2013, its sales were approximately €3.8 million This acquisition was completed on March 31, 2014.

PHYSICIAN MEDICAL GROUPS

TARGET: Summit Anesthesia

Associates, P.A.

LISTING: Private

LOCATION: Summit, New Jersey UNITS: 37 (physicians)

REVENUE:

NET INCOME:

Summit Anesthesia Associates, P.A. provides anesthesia services across a wide spectrum of

subspecialty areas at Overlook Medical Center as well as at several ambulatory and radiology centers.

ANNOUNCEMENT DATE: PRICE:

TERMS:

January 2, 2014

Not disclosed PRICE PER UNIT: PRICE/REVENUE:

LISTING:

CEO:

MEDNAX is expanding its presence in New Jersey. The group is the second New Jersey-based anesthesiology practice to join this division. With this acquisition, 11 physician group practices have become part of MEDNAX in 2013, six as part of American Anesthesiology, and five as part of Pediatrix Medical Group. This acquisition was completed on January 2, 2014.

TARGET: Praxis mit Nähe

LISTING: Private

LOCATION: Düsseldorf, Germany

UNITS:

REVENUE:

NET INCOME:

Praxis mit Nähe has six Dusseldorf-based clinics specializing in dialysis, nephrology and

diabetology.

ANNOUNCEMENT DATE: January 13, 2014

PRICE:

Not disclosed

TERMS:

ACQUIRER: DaVita

LISTING: NYSE: DVA

CEO: Kent J. Thiry PHONE: 303-405-2100

2000 16th St. FAX:

ACQUIRER: MEDNAX, Inc.

NYSE: MD

Roger J. Medel

WEB SITE: www.mednax.com

1301 Concord Terrace

Sunrise, Florida 33323

PRICE/INCOME:

PHONE:

MEDNAX is a national medical group comprised of neonatal, maternal-fetal and pediatric physician subspecialty services as well

generated \$2.06 billion in revenue and \$469 million EBITDA.

as anesthesia services. On a trailing 12-month basis, the company

FAX:

800-243-3839

954-838-9961

Denver, Colorado 08202

WEB SITE: www.davita.com

DaVita is the dialysis division of DaVita HealthCare Partners. It delivers dialysis services to patients with chronic kidney failure and

end-stage renal disease.

PRICE PER UNIT:

PRICE/REVENUE:

PRICE/INCOME:

The partnership more than doubles DaVita's footprint in Germany and brings the total number to 10 centers. This acquisition was completed on January 13, 2014.

TARGET: Physicians Anesthesia

Associates, P.A.

LISTING: Private

LOCATION: Baltimore, Maryland **UNITS:** 31 (physicians)

REVENUE:

NET INCOME:

LISTING: NYSE: MD

CEO: Roger J. Medel PHONE: 800-243-3839 FAX: 1301 Concord Terrace 954-838-9961

Sunrise, Florida 33323

WEB SITE: www.mednax.com

ACQUIRER: MEDNAX, Inc.

Incorporated in 1973, Physicians Anesthesia Associates, P.A.employs 31 anesthesiologists and 17 anesthetists providing anesthesia services across a wide spectrum of subspecialty areas in the Baltimore area.

MEDNAX is a national medical group comprised of neonatal, maternal-fetal and pediatric physician subspecialty services as well as anesthesia services. On a trailing 12-month basis, the company generated \$2.06 billion in revenue and \$469 million EBITDA.

ANNOUNCEMENT DATE: January 28, 2014

PRICE: Not disclosed

TERMS: Cash. PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The physician group is MEDNAX's first Maryland-based practice to join its American Anesthesiology division, which now consists of 24 practices throughout 10 states. The acquisition is expected to be immediately accretive to earnings. It was completed on January 28, 2014.

TARGET: ACQUIRER: Extended Care Physicians Network Geriatric Services

LISTING: LISTING: Private Private

LOCATION: CEO: Robert J. Reynolds PHONE: 828-277-4810 Spartanburg, South Carolina

UNITS: 90 Southside Ave., Ste 350 FAX:

REVENUE: Asheville, North Carolina 28804 WEB SITE: www.ecpmd.com/ **NET INCOME:**

Network Geriatric Services has 10 physicians and

nurse practitioners.

Extended Care Physicians is a geriatric physician practice working in the long-term care setting. Including this acquisition, the company has 65 physicians and nurse practitioners working in more than 100 facilities.

ANNOUNCEMENT DATE: February 5, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

This acquisition will extend the ECP footprint into South Carolina. The new ECP-SC group will serve the populations of more than 25 nursing homes, assisted living facilities and hospices.

TARGET: Great Lakes Anesthesia

Associates, P.C.

LISTING:

LOCATION: Grand Blanc, Michigan UNITS: 14 (physicians)

REVENUE:

NET INCOME:

Private LISTING: NYSE: MD

> CEO: Roger J. Medel PHONE: 800-243-3839 FAX: 1301 Concord Terrace 954-838-9961

Sunrise, Florida 33323

WEB SITE: www.mednax.com

ACQUIRER: MEDNAX, Inc.

Founded in 1993, Great Lakes Anesthesia Associates, P.C. will be the second Michigan-based anesthesia practice to join MEDNAX's American Anesthesiology division.

ANNOUNCEMENT DATE: February 24, 2014

PRICE: Not disclosed

TERMS: Cash. MEDNAX is a national medical group comprised of neonatal, maternal-fetal and pediatric physician subspecialty services as well as anesthesia services. On a trailing 12-month basis, the company generated \$1.98 billion in revenue and \$450 million EBITDA.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The practice will provide anesthesia services across a wide spectrum of subspecialty areas at Genesys Regional Medical Center and three surgery centers throughout the greater Flint metropolitan area. The transaction is expected to be immediately accretive to earnings. It was completed on February 24, 2014.

TARGET: ACQUIRER: Wellness Center USA Inc. National Pain Centers, Inc.

LISTING: LISTING: OTCBB: WCUI Private

LOCATION: CEO: Andrew J. PHONE: 847-925-1885 Various, Illinois

Kandalepas

UNITS: 1014 E. Algonquin Road, FAX: 847-925-1859

St. 111

REVENUE: Schaumburg, Illinois 60173

WEB SITE: www.wellnesscenterusa.biz **NET INCOME:**

National Pain Centers, Inc. (NPC) manages physician services in three clinics and two surgical centers in the Chicagoland area which provide diagnostic, surgical, treatment, research, advocacy and education.

Founded in 2010, Wellness Center USA, Inc. is a development stage company, focusing on the manufacture, distribution, and marketing of sports and nutrition supplements.

ANNOUNCEMENT DATE: March 4, 2014

PRICE: PRICE PER UNIT: \$2,400,000 TERMS: 5 million WCUI shares. PRICE/REVENUE: PRICE/INCOME:

Dr. Jay Joshi, founder and CEO of NCP, will continue to manage the company, now a wholly owned subsidiary of Wellness Center USA. At the time of closing, NCP was profitable and growing steadily. This acquisition was completed on March 4, 2014.

TARGET: Piedmont Neonatology, P.C. ACQUIRER: MEDNAX, Inc.

LISTING: Private LISTING: NYSE: MD

LOCATION:Greensboro, North CarolinaCEO:Roger J. MedelPHONE:800-243-3839UNITS:6 (physicians)1301 Concord TerraceFAX:954-838-9961

REVENUE: Sunrise, Florida 33323

NET INCOME: WEB SITE: www.mednax.com

Piedmont Neonatology, P.C. consists of six neonatologists who provide services including neonatal intensive care; delivery room; and maternal, newborn nursery and emergency department consults at Women's Hospital. MEDNAX is a national medical group comprised of neonatal, maternal-fetal and pediatric physician subspecialty services as well as anesthesia services. On a trailing 12-month basis, the company generated \$1.98 billion in revenue and \$450 million EBITDA.

ANNOUNCEMENT DATE: March 4, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: Cash. PRICE/REVENUE:
PRICE/INCOME:

By joining MEDNAX, Piedmont will avoid some of the administration burden resulting from healthcare reform. The transaction completed on March 4, 2014, and is expected to be immediately accretive to earnings.

TARGET: CAP Medical Group, PLLC ACQUIRER: IPC The Hospitalist Company

LISTING: Private LISTING: NASDAQ: IPCM

LOCATION: New Hartford, New York CEO: Adam D. Singer, MD PHONE: 888-447-2362

UNITS: 4605 Lankershim Blvd., FAX:

Ste. 617

REVENUE: North Hollywood, California 91602

NET INCOME: WEB SITE: www.bonitalist.com

NET INCOME: WEB SITE: www.hopitalist.com

CAP Medical Group is a post-acute hospitalist practice. Its patient encounters are estimated at approximately 35,000 on an annualized basis.

IPCM is a leading physician group practice company focused on the delivery of hospitalist medicine and related facility-based services. Its providers practice in more than 350 hospitals and 800 post-acute

care facilities in 28 states.

ANNOUNCEMENT DATE: March 7, 2014

PRICE: Not disclosed PRICE PER UNIT:

TERMS: PRICE/REVENUE: PRICE/INCOME:

The acquisition represents IPC's expansion in upstate New York, where it already has an established presence. The CAP transaction is IPC's third in the states of New York in the past 18 months.

TARGET: 3 primary care clinics ACQUIRER: Apollo Medical Holdings, Inc.

LISTING: Private LISTING: OTCOB: AMEH

LOCATION: Los Angeles, California CEO: Warren Hosseinion, PHONE: 818-844-3888

M.D.

UNITS: 700 N. Brand Blvd, Ste 450 **FAX:**

REVENUE: Glendale, California 91203

NET INCOME: WEB SITE: www.apollomed.net

The three unidentified clinics are located within ApolloMed's core service areas in Los Angeles. Combined, they handle approximately 20,000patient visits per year, providing adult primary care, pediatric services, as well as lab and imaging services.

Apollo Medical Holdings is an integrated, physician-centric

healthcare delivery company.

ANNOUNCEMENT DATE: March 11, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

With this acquisition, Apollo Medical Holdings announced the launch of ApolloMed Care Clinics, which will serve as both primary care medicine and post-discharge centers. The centers will focus on delivering ambulatory treatment and ancillary services, with an increasing emphasis on preventive care and management of chronic conditions.

TARGET: Preferred Hospitalists of ACQUIRER: IPC The Hospitalist Company

Michigan, PLLC

LISTING: Private LISTING: NASDAQ: IPCM

LOCATION: Warren, Michigan CEO: R. Jeffrey Taylor PHONE: 888-447-2362

UNITS: 4605 Lankershim Blvd., FAX:

Ste 617

REVENUE: North Hollywood, California 91602

NET INCOME: WEB SITE: www.hospitalist.com

PHM was founded as an independent practice group in 2011 to provide high quality patient care to hospitals in Macomb, St. Clair and Oakland counties.

IPC The Hospitalist Company is a leading physician group practice company focused on delivering hospital medicine and related facility-based services.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

PRICE/INCOME:

The acquisition represents a further expansion of IPCM into southeastern Michigan, where it already has an established presence. This transaction is expected to generate approximately 18,000 acute patient visits per year. The acquisition was completed on March 31, 2014.

REHABILITATION

TARGET: Occupational Care

Consultants and Therapy

works

LISTING: Private

LOCATION: Toledo, Ohio

CEO: Daniel Crowley

PHONE: 800-720-2432

UNITS: 25124 Springfield Court, Ste 20

FAX: 661-678-2600

LISTING:

REVENUE: Valencia, California 91355

NET INCOME: WEB SITE: www.ushealthworks.com

Occupational Care Consultants provides comprehensive occupational care and its two centers offer a physical therapy component under the name of Therapy Works. It operates two medical centers and two physical therapy facilities. U.S. HealthWorks is one of the largest operators of occupational healthcare centers in the United State, with 205 centers and worksites in 19 states. U.S. HealthWorks is a subsidiary of not-for-profit health system Dignity Health.

ACQUIRER: U.S. Health Works

Private

ANNOUNCEMENT DATE: March 10, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

With this transaction, U.S. HealthWorks now has eight cetners in Ohio, including two in Columbus, three in the Dayton area and another in Canton.

TARGET: WorkWell, Inc. ACQUIRER: NextImage Medical

LISTING: Private **LISTING:** Private

LOCATION:Dultuh, MinnesotaCEO:Liz GriggsPHONE:858-847-9185UNITS:3390 Carmel Mountain RoadFAX:800-637-5164

REVENUE: San Diego, California 92121

NET INCOME: WEB SITE: www.nextimage.com

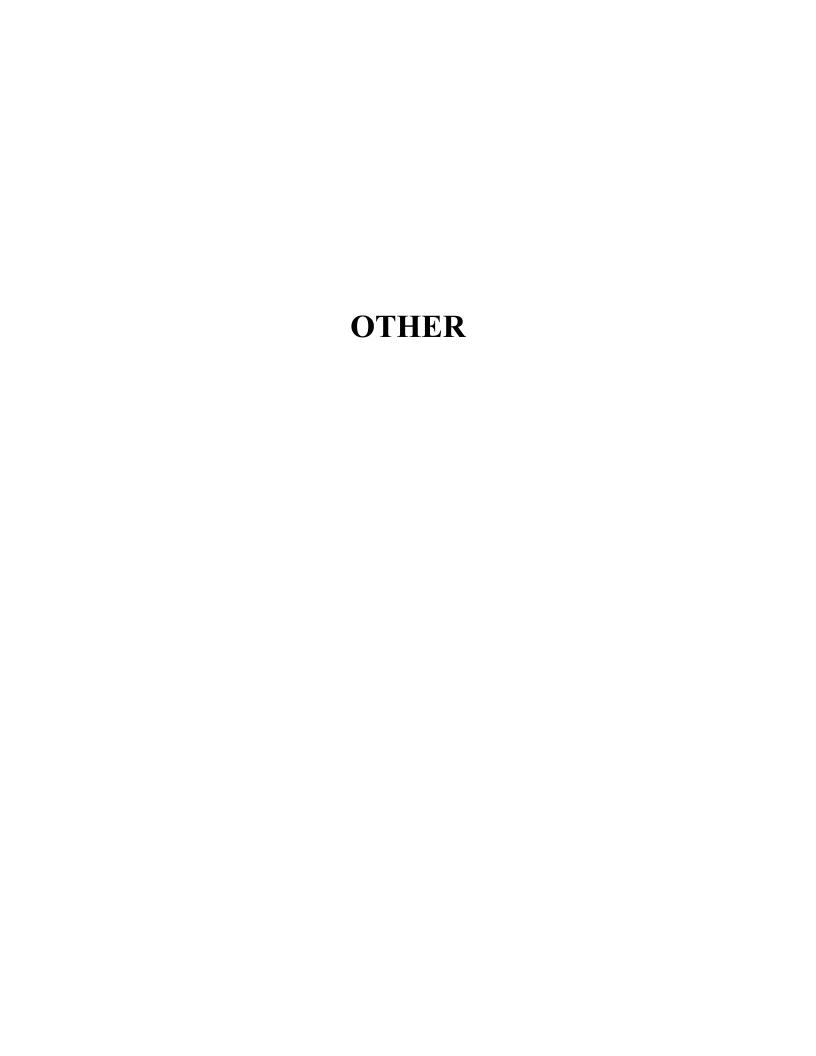
WorkWell provides soft tissue injury prevention and treatment. For 23 years, the company has delivered employer services and solutions that improve workforce wellness, availability and productivity as well as innovative, proactive musculoskeletal wellness solutions.

NextImage Medical, a leading provider of specialized cost containment services to the workers' compensation industry, is backed by Louisville, Kentucky-based Chrysalis Ventures.

ANNOUNCEMENT DATE: March 11, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

WorkWell's suite of services focuses on musculoskeletal wellness and augments existing wellness programs, safety initiatives, medical services and offers customized off-site and on-site solutions. The indivisual company product lines will continue to operate under their respective names. Liz Griggs, CEO of NextImage Medical, will become CEO of the combined entity.



TARGET: 5 European dental

companies

LISTING: EBR: RCUS

LOCATION: France, Netherlands and Belgium

UNITS:

REVENUE: \$97,000,000 (annual)

NET INCOME:

Arseus NV is selling 100% ownership in five companies operating in three European countries. The businesses include a dental practice management software company and dental and lab distribution companies.

ANNOUNCEMENT DATE: January 6, 2014 PRICE: Not disclosed

TERMS:

ACQUIRER: Henry Schein, Inc.

LISTING: NASDAQ: HSIC

PHONE: CEO: Stanley M. Bergman 631-843-5500

135 Duryea Road FAX:

Melville, New York 11747

WEB SITE: www.henryschein.com

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners. It also serves dental laboratories, government and institutional health care clinics, and other alternate care sites.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Areus is selling Logiciel Jule, the leading dental pratice management software company in France, which had annual sales of \$7.9 million. Arcade Dentaire is a leading distributor of debtal equipment, related consumables and IT solutions. It had annual sales of \$11 million. Areus Dental Solutions NV is a leading distributor of dental equipment, related consumables and IT solutions to practices and universities in Belgium. It had annual sales of approximately \$52.7 million. This acquisition completed on February 10, 2014, except for the management software company which closed January 6, 2014.

TARGET: Integrated Research Inc. ACQUIRER: JSS Medical Research

LISTING: LISTING: Private

LOCATION: CEO: John S. Sampalis PHONE: 866-934-6116 Dollard-des-Ormeaux, Quebec

UNITS: 9400 Henri-Bourassa Blvd. West FAX:

REVENUE: St-Laurent, Quebec H4S 1N8

NET INCOME: WEB SITE: www.jssresearch.com

Integrated Research Inc. (IRI) is a clinical research organization (CRO) providing clinical research management services and assistance to pharmaceutical and biotechnology firms.

JSS Medical Research is a full-service international contract research organization (CRO).

Private

ANNOUNCEMENT DATE: January 7, 2014

PRICE: PRICE PER UNIT: Merger TERMS: PRICE/REVENUE: PRICE/INCOME:

IRI will operate as a fully-owned subsidiary of JSS. The merger creates the largest Canadian owned CRO. This acquisition was completed on January 7, 2014.

TARGET: MDSL International Ltd. ACQUIRER: CROS NT Ltd.

LISTING: Private LISTING: Private

LOCATION: CEO: Andrew MacGarvey PHONE: 919-929-5015 Maidenhead, United Kingdom UNITS: 501 Eastowne Drive FAX: 919-928-9320

REVENUE: Chapel Hill, North Carolina 27514 **NET INCOME:** WEB SITE: www.cros.it/

Founded in 1996, MDSL International Ltd. is a

Founded in 1992, CROS NT is a global contract research organization (CRO) specializing in clinical data services. CROS NT specliaist contract research organization (CRO) that provides data management and statistical services. Ltd. is its UK branch.

ANNOUNCEMENT DATE: January 7, 2014 PRICE:

Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

Through this acquisition, CROS NT Ltd is adding an experienced team to its business and further diversifying its customer base. CROS NT plans to move its UK headquarters to Maidenhead, given its proximity to London.

TARGET: ACQUIRER: J. Knipper and Company, Inc. MediMedia Health's sample

management lines

LISTING: Private LISTING: Private

LOCATION: CEO: Jim Knipper PHONE: 732-905-0469 Yardley, Pennsylvania UNITS: One Healthcare Way FAX: 888-564-7737

Founded in 1986, J. Knipper and Company, Inc., provides

healthcare marketing solutions in direct marketing, sampling,

compliance, information technology, and sales force productivity.

REVENUE: Lakewood, New Jersey 08701 **NET INCOME: WEB SITE**: www.knipper.com

MediMedia Health is selling its sample management lines of business. The services include direct-toprovider sample fulfillment, patient assistance programs and animal health services, as well as related call center and regulatory compliance services.

ANNOUNCEMENT DATE: January 7, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

Acquiring MediMedia Health's sample management lines will further Knipper towards its goal of becoming the nation's leading samples management services provider. This acquisition was completed on January 7, 2014.

TARGET: Accelecare Wound Centers,

Inc.

LISTING: Private

LOCATION: Bellevue, Washington

UNITS: **REVENUE:**

NET INCOME:

LISTING:

CEO: PHONE: Mark M. King 303-953-6198 FAX:

ACQUIRER: Revelstoke Capital Partners LLC

3033 East 1st Avenue. Ste 501

Private

Private

Denver, Colorado

WEB SITE: http://www.revelstokecp.com/

Accelecare Wound Centers, a portfolio company of Bain Capital Ventures, SV Life Sciences and River Cities Capital, provides wound care and disease management services through more than 120 advanced wound care centers.

Revelstoke Capital Partners LLC commits between \$10 and \$250 million per transaction in companies that have an EBITDA of at least \$5 milion and have been operating and/or profitable for at least three years.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: Not disclosed TERMS:

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

Accelecare is Revelstoke's first acquisition. The transaction provides a strong platform in the provider-focused outsourced services sector. Accelecare retained Cain Brothers as its exclusive financial advisor. This acquisition was completed on January 8, 2014.

TARGET: **Archimedes** ACQUIRER: Evidera

LISTING: LISTING: Nonprofit

LOCATION: CEO: Jon Williams PHONE: 301-654-9729 San Francisco, California **UNITS:** 7101 Wisconsin Avenue, FAX: 301-654-9864

Ste 600

REVENUE: Bethesda, Maryland 20814 **NET INCOME:** WEB SITE: www.evidera.com

Archimedes is a healthcare modeling company and wholly owned subsidiary of Kaiser Permanente. It creates models in response to healthcare economic questions, public health and policy issues, and on the challenges in the design of clinical trials.

Evidera, a wholly owned subsidiary of Symphony Technology Group, provides health economics, outcomes research, market access, data analytics and epidemiology services.

ANNOUNCEMENT DATE: January 8, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE:

PRICE/INCOME:

The acquisition enhances Evidera's premier simulation offerings and complements them with advanced software and data interface capabilities. Evidera plans to add additional disease areas to the Archimedes Model. This acquisition was completed on January 8, 2014.

TARGET: Health Tronics Inc. ACQUIRER: Altaris Capital Partners

LISTING: NASDAQ: ENDP LISTING: Private

LOCATION: Austin, Texas CEO: PHONE: 212-931-0250

UNITS: 600 Lexington Avenue, 11th Fl FAX:

REVENUE: New York, New York 10022

NET INCOME: WEB SITE: www.altariscap.com

Endo Health Solutions is divesting HealthTronics, a specialty healthcare company by and for urologists. It's a national provider of urological products and services, including advanced electronic health record systems.

Altaris Capital Partners, with over \$1.3 billion of equity capital under management, is an investment firm focused exclusively on the health industry.

ANNOUNCEMENT DATE: January 9, 2014

PRICE: \$85,000,000 PRICE PER UNIT:
TERMS: \$85 million cash upfront plus up to \$45
million cash additional consideration.
PRICE/INCOME:

This divestiture, combined with the sale of HealthTronics' anatomical pathology business and IGRT (image guide radiation therapy) business completes Endo's full divestiture of all HealthTronics businesses. The transaction was completed on February 3, 2014.

TARGET: Medvance Ltd. ACQUIRER: NAMSA

LISTING: Private LISTING: Private

LOCATION:Yorkshire, United KingdomCEO:John GorskiPHONE:419-666-9455UNITS:6750 Wales RoadFAX:419-662-4386

REVENUE: Northwood, Ohio 43619

NET INCOME: WEB SITE: www.namsa.com

Medvance Ltd. is a clinical research and resourcing

organization.

NAMSA is a global medical device research company providing a comprehensive range of services to improve efficacy, non-clinical and clinical safety of medical devices, IVDs and combination products.

ANNOUNCEMENT DATE: January 9, 2014 PRICE: Not disclosed

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

Medvance will be referred to as NAMSA Medvance and Medvance's CEO, Janette Benaddi, will remain part of the new NAMSA Medvance in a key executive role. The acquisition expands NAMSA's MRO Approach to consulting and testing, adding dedicated support across the UK and continential Europe, to its facilities in the U.S., Germany, France and China. This deal closed on January 9, 2014.

TARGET: BGS Pharmacy Partners,

Inc.

LISTING: Private

LOCATION: Grapevine, Texas

UNITS: REVENUE:

KEVENUE.

NET INCOME:

.....

LISTING: NYSE: PMC

CEO: Gregory S. Weishar

PHONE: FAX:

502-263-7000 800-395-6972

1901 Campus Place Louisville, Kentucky 40299

WEB SITE: www.pharmerica.com

ACQUIRER: PharMerica Corporation

BGS Pharmacy Partners, Inc. provides comprehensive pharmacy services to long-term care facilities and other customers, primarily in Las Vegas and Reno, Nevada and Salt Lake City, Utah.

PharMerica Corporation operates 95 institutional pharmacies in 44 states. On a trailing 12-month basis, it generated revenue of \$1.9 billion, EBITDA of \$104.3 million and net income of \$27.1 million.

ANNOUNCEMENT DATE: January 10, 2014

PRICE: Not disclosed

TERMS: Cash.

price per unit:

PRICE/REVENUE:

PRICE/INCOME:

The transaction increases PharMerica's presence in two important markets which it has existing operations, Las Vegas and Salt Lake City, and expands its geographic footprint in the Reno area. This acquisition was completed on December 31, 2013.

TARGET: North Scottsdale Family &

Cosmetic Dentistry, PLLC

Private

LOCATION: Scottsdale, Arizona
UNITS: 2 (dentists)

REVENUE:

LISTING:

NET INCOME:

MET INCOME.

ACQUIRER: Sebring Software, Inc.

LISTING: OTCPK: SMXI

CEO: Leif Andersen PHONE: 941-377-0715

Sebring is a software company focused on the dental practice

internet application software that offers a secure program

management industry. Its primary product is called eCenter, a rich

FAX:

1400 Cattlemen Rd Ste D

Sarasota, Florida 34232

consolidation solution.

WEB SITE: www.sebringsoft.com

Founded in 1986, North Scottsdale Family & Cosmetic Dentistry, PLLC provides the Scottsdale community with family, cosmetic and restorative dental services.

dental services.

ANNOUNCEMENT DATE: January 10, 2014

PRICE: \$2,000,000

TERMS:

PRICE PER UNIT: \$1,000,000

PRICE/REVENUE: PRICE/INCOME:

The acquisition brings the total number of offices under Sebring's management to 38, with four practices in Arizona that specialize in family, cosmetic and restorative dentistry. This acquisition was completed on January 10, 2014.

TARGET: American Homecare

Federation, Inc.

LISTING:

LISTING: Private LOCATION: CEO: Phil Hagerman

Enfield, Connecticut UNITS:

4100 S Saginaw St **REVENUE:** Flint, Michigan 48507

NET INCOME: WEB SITE: www.diplomatpharmacy.com

American Homecare Federation, Inc. is a specialty pharmacy services company focused on serving the homecare needs of the bleeding disorders community across the United States.

focuses on medication management programs for people with specialized or long-term medical needs, including cancer, HIV and multiple sclerosis.

PHONE:

Diplomat is the country's largest independent specialty pharmacy. It

FAX:

888-720-4450

ACQUIRER: Diplomat

ANNOUNCEMENT DATE: January 13, 2014

PRICE: Not disclosed **TERMS:**

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

With this acquisition, Diplomat expands its footprint in the hemophilia specialty space with the acquisition of AHF. It also established Diplomat's physical presence in the northeast and allows for future expansion opportunities in that region. Bison Group, LLC acted as financial advisor to Diplomat. This acquisition was completed on January 13, 2014.

TARGET: ACQUIRER: BioClinica, Inc. CCBR-SYNARC

LISTING: LISTING: Private Private

LOCATION: CEO: Mark Weinstein PHONE: 267-757-3000 Newark, California UNITS: 826 Newtown-Yardley Road FAX: 267-757-3010

REVENUE: Newtown, Pennsylvania 18940 WEB SITE: www.bioclinica.com **NET INCOME:**

CCBR-SYNARC provides clinical services to pharmaceutical and biotechnology companies. Its SYNARC business specializes in imaging services, consultation and analysis for clinical trials. The CCBR business features 26 clinical centers located around the world.

BioClinica, Inc. provides clinical trial management services.

ANNOUNCEMENT DATE: January 16, 2014

PRICE: Merger PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

Together, BioClinica and CCBR-SYNARC will serve the pharmaceutical and biotech companies through boardcertified oncologists, radiologists, cardiologists and medical researchers located in centers throughout Asia, Europe and the Americas. Mark Weinstein, president and CEO of BioClinica, will serve as CEO. The transaction was completed on March 12, 2014.

TARGET: Aragen Bioscience, Inc. ACQUIRER: GVK Biosciences

LISTING: Private LISTING: Private

LOCATION: Morgan Hill, California **CEO:** Manni Kantipudi **PHONE:** 443-542-5805 **UNITS:** 5457 Twin Knolls Road. **FAX:** 703-940-4088

Ste 101

REVENUE: Columbia, Maryland 21045

NET INCOME: WEB SITE: www.gvkbio.com

Aragen Bioscience, Inc. is a clinical research organization (CRO) offering a diverse set of services for the discovery, characterization, activity assessment and early development of biologic and diagnostic products.

Based in Hyderabad, India, GVK Biosciences (GVK BIO) is a small-molecule contract research organization (CRO), providing a broad spectrum of integrated services in the R&D and manufacturing chain.

ANNOUNCEMENT DATE: January 29, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

The acquisition provides GVK BIO with expertise in large molecule R&D services and an extensive set of high-content biological services. This is GVK BIO's first international acquisition.

TARGET: Outpatient Surgery Center ACQUIRER: Methodist McKinney Hospital

LISTING: Private LISTING: Private

LOCATION: McKinney, Texas **CEO:** Joe Minissale **PHONE:** 972-569-2700

UNITS: 8000 W. Eldorado Parkway
REVENUE: McKinney, Texas 75070

NET INCOME: WEB SITE: methodistmckinneyhospital.com/

The Outpatient Surgery Center is located two miles from the downtown square in McKinney. The surgery center will provide a wide variety of surgeries with a focus on orthopedics and pain management.

Methodist McKinney Hospital is a joint venture partnership between area physicians, Methodist Health System and Nueterra.

FAX:

ANNOUNCEMENT DATE: January 30, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:
PRICE/INCOME:

A remodel of the outpatient surgery cetner is planned, and construction is expected to be complete by the end of February. The new surgical center will help alleviate some of the congestion at the hospital's main campus. This acquisition was completed on January 30, 2014.

TARGET: LCA-Vision ACQUIRER: PhotoMedex, Inc.

LISTING: NASDAQ: LCAV LISTING: NASDAO: PHMD

LOCATION: CEO: Dennis M. McGrath PHONE: 215-619-3600 Cincinnati, Ohio 215-619-3208

UNITS: 147 Keystone Drive FAX:

REVENUE: \$92,180,000 Montgomeryville, Pennsylvania 18936 (ttm) **NET INCOME:** WEB SITE: www.photomedex.com

LCA-Vision operates 52 LasikPlus fixed-site laser PhotoMedex develops and markets laser systems for use in dermatology. On a trailing 12-month basis, PHMD generated vision correction centers and 10 pre- and postoperative satellite centers. revenue of \$36 million and a net loss of \$7.7 million.

ANNOUNCEMENT DATE: February 13, 2014

PRICE: PRICE PER UNIT: \$106,400,000

TERMS: \$5.37 per share in cash, a 34% premium PRICE/REVENUE: 1.15

> to the closing price on February 12, PRICE/INCOME:

PhotoMedex plans to leverage the staff of LCA-Vision to perform dermatology treatments for conditions such as psoriasis. The additional services will make the centers more cost-effective, since they are only used for laser eye procedures one or two days per week. LCA-Vision generated a loss of \$1.37 million on a trailing 12-month basis. Cain Brothers is representing LCA-Vision in this transaction.

TARGET: ACQUIRER: Hy-Vee, Inc. **Amber Pharmacy**

LISTING: LISTING: Private Private

LOCATION: CEO: Randy Edeker PHONE: 515-267-2800 Omaha, Nebraska

UNITS: 5820 Westown Parkway FAX: **REVENUE:** West Des Moines, Iowa 50266-8223

WEB SITE: www.hy-vee.com **NET INCOME:**

Amber Pharmacy, a specialty pharmacy solutions provider, has been partners in Hy-Vee Pharmacy Solutions since 2010. It will keep its existing name and operations, including headquarters in Omaha and locations in Chicago, Dallas and Philadelphia.

Hy-Vee, Inc. is an employee-owned corporation operating 235 retail stores in eight Midwestern states. In 2013, it generated \$8 billion in revenue, ranking it among the top 25 supermarket chains in the United States.

ANNOUNCEMENT DATE: February 17, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: Amber Pharmacy will operate

independently and will continue to be PRICE/INCOME: led by its current president, Michael

Agostino.

This acquisition allows Hy-Vee to expand its current specialty pharmacy business, providing customers with increased specialty options, access and affordability. The acquisition was approved by the boards of both companies and should close within 30 days.

TARGET: Berchtold Holding, AG ACQUIRER: Stryker Corporation

LISTING: Private LISTING: NYSE: SYK

LOCATION: Charleston, South Carolina CEO: William U. Parfet PHONE: 269-385-2600

UNITS: 2825 Airview Boulevard **FAX:** 269-385-1062

REVENUE: \$125,000,000 (2013) Kalamazoo, Michigan 49002

NET INCOME: WEB SITE: www.strykercorp.com

With facilities in Germany and the United States, Berchtold Holding, AG sells surgical infrastructure equipment. Its product portfolio includes surgical tables, equipment booms, and surgical lighting systems for operating rooms and ICUs.

Stryker Corporation provides reconstructive, medical and surgical, and neurotechnology and spine products for doctors, hospitals and other healthcare facilities. On a trailing 12-month basis, the company generated revenue of \$9.02 billion and EBITDA of \$1.72 billion.

ANNOUNCEMENT DATE: February 18, 2014

PRICE: \$172,000,000 **PRICE PER UNIT:**

TERMS: \$172 million represents an enterprise **PRICE/REVENUE**: 1.38

value. PRICE/INCOME:

The acquisition is expected to be neutral to Stryker's 2014 earnings per share excluding acquisition, integration-related and intangible amortization charges. The transaction was completed on April 15, 2014.

TARGET: Rights to 3D imaging ACQUIRER: ContextVision

technology

LISTING: Private LISTING: OSE: COV.OL

 LOCATION:
 Linköping, Sweden
 CEO:
 Anita Tollstadius
 PHONE:
 46 8 750 35 50

 UNITS:
 Kungsgatan 50
 FAX:
 46 8 750 54 94

REVENUE: Stockholm, Sweden SE-111 35

NET INCOME: WEB SITE: www.contextvision.com

Vistinct AB is selling the rights to its 3D imaging technology. The company is newly founded by a team of researchers from the Visualization Center at Linkoping University. Their technology helps to visualize medical data more realistically.

ContextVision provides medical image enhancement software to the global medical imaging industry.

ANNOUNCEMENT DATE: February 19, 2014

PRICE: Not disclosed PRICE PER UNIT:
TERMS: PRICE/REVENUE:

PRICE/INCOME:

ContextVision has acquired the exclusive rights for a new 3D rendering technology within the field of ultrasound medical imaging. The company expects the first product incorporating this new technology to be available by the end of 2014. This acquisition was completed on February 19, 2014.

TARGET: Medpace, Inc. ACQUIRER: Cinven

LISTING: Private LISTING: Private

LOCATION: CEO: PHONE: 44 0 20 7661 3333 Cincinnati, Ohio **UNITS:** Warwick Court, Paternoster FAX: 44 0 20 7661 3888

Square

REVENUE: London, United Kingdom EC4M 7AG

NET INCOME: WEB SITE: www.cinven.com \$94,000,000 (2013 adjusted

EBITDA)

CCMP Capital Advisors, LLC is selling its portfolio company, Medpace, Inc., a contract research organization (CRO) with operations in more than 45 countries.

Cinven is a European private equity firm.

ANNOUNCEMENT DATE: February 24, 2014

PRICE: **PRICE PER UNIT:** \$915,000,000 TERMS: PRICE/REVENUE: Cash upfront plus certain cash inflows

> relating to the period of ownership. PRICE/INCOME: 9.73

Medpace focuses on small to mid-size biotech, pharma and medical device companies and has significant expertise in therapeutic areas such as metabolic, cardiovascular, oncology, anti-viral/anti-infective, central nervous system and medical devices. Cinven was advised by Barclays and Wells Fargo Securities, LLC. Medpace was advised by Jefferies LLC and Fairmont Partners.

TARGET: 2 specialty pharmacies ACQUIRER: Modern Healthcare

LISTING: LISTING: Private Private

CEO: LOCATION: PHONE: Harvey, Louisiana UNITS: FAX:

REVENUE: Monrovia, California

WEB SITE: **NET INCOME:**

Total Life Care RX Pharmacy LLC, located near New Orleans, Louisiana, and Legacy RX Holdings LLC, located in Orlando, Florida, are both specialty pharmacies.

Altamont Capital Partners bought Modern Healthcare in 2012. Modern Healthcare is a specialty pharmacy which serves customers with complex pharmaceutical therapies, including HIV, cystic fibrosis, transplants, hepatitis C and multiple sclerosis.

ANNOUNCEMENT DATE: March 3, 2014 PRICE: Not disclosed

TERMS:

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The acquisition of both companies will expand Modern Healthcare's geographic presence and disease coverage. Cain Brothers & Co. LLC and RTW Specialty Management Group Inc. acted as financial and strategic advisers to Total Life. Both acquisitions were completed by March 3, 2014.

TARGET: Choice Pharma **ACQUIRER:** Clinipace Worldwide

LISTING: Private LISTING: Private

LOCATION: CEO: Jeff Williams PHONE: Hong Kong 919-224-8800

UNITS: 3800 Paramount Parkway FAX:

REVENUE: Morrisville, North Carolina 27560 **NET INCOME:** WEB SITE: www.clinipace.com

Choice Pharma is a Pan-Asian contract research

organization (CRO).

Clinipace Worldwide is a global digital contract research organization (CRO). Its proprietary eClinical platform, TEMPO, assists life science firms to develop and execute regulatory strategies, clinical development and post-approval research.

ANNOUNCEMENT DATE: March 11, 2014

PRICE: PRICE PER UNIT: Merger TERMS: Not disclosed. PRICE/REVENUE: PRICE/INCOME:

With this merger, Clinipace extends its global footprint to include 20 operational offices in 15 countries, including Taiwan, China, Hong Kong, South Korea, Vietnam, Singapore and Malaysia. The combined company offers global clnical development for the mid market.

TARGET: CRO division of Galapagos **ACQUIRER:** Charles River Laboratories

NVInternational, Inc.

LISTING: LISTING: Euronext: GLPG NYSE: CRL

LOCATION: United Kingdom, and The CEO: James C. Foster PHONE: 781-222-6000

Netherlands UNITS: 251 Ballardvale Street

FAX: **REVENUE:** Wilmington, Massachusetts 01887 **NET INCOME:** WEB SITE: www.criver.com

Galapagos NV is selling Argenta and BioFocus, two contract research organizations (CROs) specializing in integrated drug discovery services, with a predominant focus on in vitro capabilities. In 2013,

the two generated combined sales of approximately

\$87 million.

ANNOUNCEMENT DATE: March 13, 2014

PRICE: \$179,000,000

TERMS: EUR 129 million in cash (approximately

> \$179 million), as well as future performance payments of up to EUR 5 million (approx. \$7 million). The purchase price implies a multiple of approximately 2x 2013 sales and approximately 12x 2013 adjusted

EBITDA.

Charles River provides essential products and services to pharmaceutical and biotechnology company, government agencies and leading academic institutions to accelerate their research and drug development efforts. This transaction closed on March 31, 2014.

PRICE PER UNIT: PRICE/REVENUE: PRICE/INCOME:

The sales growth rate for the combined Argents and BioFocus businesses is expected to be approximately 10% in 2014. The acquisition will position Charles River as a full service, early-stage contract research organization with integrated in vitro and in vivo capabilities from target discovery through preclinical development.

TARGET: Laboratory operations **ACQUIRER:** Intrexon Corporation

LISTING: Private LISTING: Private

LOCATION: CEO: Randal Kirk PHONE: 540-961-0725 Budapest, Hungary

UNITS: FAX: 1872 Pratt Drive

REVENUE: Blacksburg, Virginia 24060 **NET INCOME:** WEB SITE: www.dna.com

Codexis is selling its laboratory operations which develop biocatalysts for the pharmaceutical and complex chemistry industries.

systems in therapeutics, human protein production, industrial enzymes and agro-bio. Its UltraVector platform provides industrial-

Intrexon is a life sciences company that uses modular DNA control

scale design of complex biological systems.

ANNOUNCEMENT DATE: March 13, 2014

PRICE: PRICE PER UNIT: Not disclosed **TERMS:** PRICE/REVENUE: PRICE/INCOME:

Intrexon plans to attract new opporunites for active pharmaceutical ingredients (API) and industrial and consumer product collaborations with this transaction. This acquisition was completed on March 13, 2014.

TARGET: ACQUIRER: American Medical Response 2 ambulance companies

LISTING: LISTING: NYSE: ENV Private

LOCATION: CEO: Edward Van Horne PHONE: 303-495-1213 Arizona and, Mississippi

UNITS: 6200 South Syracuse Way, FAX:

Ste 200

REVENUE: \$36,000,000 Greenwood Village, Colorado 80111

NET INCOME: WEB SITE: www.amr.net

Life Line Ambulance in Prescott, Arizona and MedStat EMS of Winona, Mississippi have been

acquired.

American Medical Response is a private ambulance service provider and a subsidiary of Envision Healthcare Holdings.

ANNOUNCEMENT DATE: March 19, 2014

PRICE: PRICE PER UNIT: Not disclosed TERMS: PRICE/REVENUE: PRICE/INCOME:

The acquisitions are expected to generate estimated annual revenues of \$36 million and employ more than 250 clinicians and support team members.

TARGET: ImmunoTox Inc. ACQUIRER: AIBioTech

LISTING: Private LISTING: Private

LOCATION: Richmond, Virginia CEO: Robert B. Harris, PHONE: 804-648-3820

PhD

UNITS: 601 Biotech Drive FAX:

REVENUE: Richmond, Virginia 23235

NET INCOME: WEB SITE: www.aibiotech.com

ImmunoTox Inc. is a contract research firm (CRO) that focuses on immunotoxicology and immunopharmacology studies done principally the biotechnology, pharmaceutical and manufacturing sectors.

AIBioTech is a comprehensive contract research organization (CRO) which provides integrated research and development services and clinical testing to physicians and life science investigators in biotech and pharmaceutical companies.

ANNOUNCEMENT DATE: March 20, 2014

PRICE: Not disclosed PRICE PER UNIT: TERMS: PRICE/REVENUE: PRICE/INCOME:

ImmunoTox will operate as a division of AIBioTech. ImmunoTox founder and CEO Kimber White will continue as a paid consultant.

TARGET: Cedarburg ACQUIRER: Albany Molecular Research Inc.

Pharmaceuticals, Inc.

LISTING: Private LISTING: NASDAQ: AMRI

LOCATION: Grafton, Wisconsin **CEO:** William Marth **PHONE:** 518-512-2000

UNITS: 26 Corporate Circle **FAX:** 518-512-2020

REVENUE: \$19,000,000 (2014 Albany, New York 12203 forecasted)

NET INCOME: \$5,600,000 (EBITDA) **WEB SITE:** www.amriglobal.com

Cedarburg Pharmaceuticals is an experienced contract development and manufacturing company (CRO). It will continue to operate independently within AMRI's API business unit.

Albany Molecular Research is a global contract research and manufacturing organization offering customers fully integrated drug discovery, development and manufacturing services.

ANNOUNCEMENT DATE: March 24, 2014

PRICE: \$41,000,000 **PRICE PER UNIT**:

TERMS: Cash. \$38.2 million plus \$2.8 million of PRICE/REVENUE: 2.16

assumed liabilities. PRICE/INCOME: 7.32

This acquisition will broaden AMRI's contract development and manufacturing capabilities. Cedarburg's forecasted full year 2014 revenue is approximately \$19 million, with adjusted EBITDA between \$5.5 million and \$5.7 million, implying a purchase price of approximately 2x 2014 revenue and approximately 7x adjusted EBITDA at the midpoint of the range. Wells Fargo Securities, LLC acted as exclusive financial advisor to Cedarburg Pharmaceuticals, and Polsinelli PC provided legal support. This transaction closed on April 4, 2014.

TARGET: Aptiv Solutions ACQUIRER: ICON plc

LISTING: Private LISTING: NASDAQ: ICLR

LOCATION: Reston, Virginia CEO: Ciaran Murray PHONE: 353 1 291 2000 UNITS: South County Business Park FAX: 353 1 291 2700

REVENUE: Dublin, Ireland 18

NET INCOME: WEB SITE: www.iconplc.com

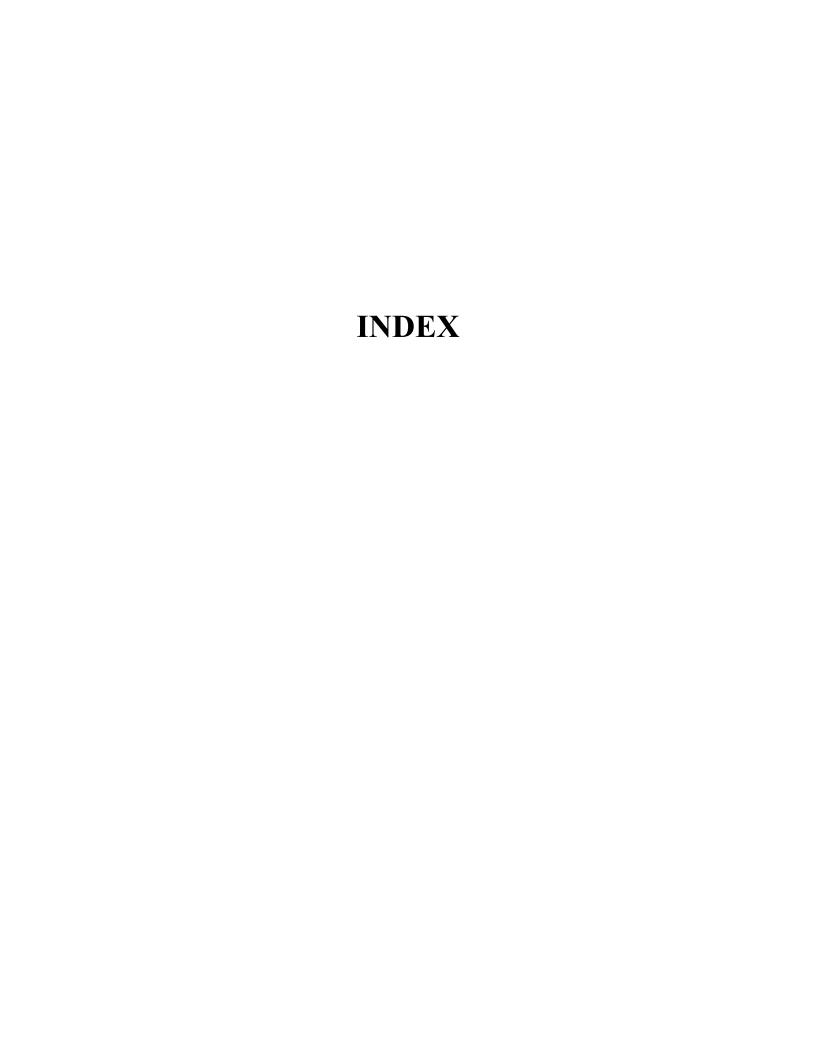
Aptiv Solutions is a global CRO owned by The Halifax Group, SV Life Sciences, Comvest Partners and management. It has operations in 16 countries to support adaptive clinical trials for pharma and biotech customers.

ICON, a global contract research organization (CRO), specializing in strategic development, management and analysis from compound selection to Phase 1 to 4 trials.

ANNOUNCEMENT DATE: March 31, 2014

PRICE: \$143,500,000 PRICE PER UNIT: TERMS: Cash. PRICE/REVENUE: PRICE/INCOME:

Aptiv Solutions' ADDPLAN® software supports the design, simulation and analysis of adaptive trials. It also owns Niphix, a full-service, oncology-focused CRO serving both Japanese and international customers. This will be combined with ICON's current operations in Tokyo and Osaka. Aptiv also conducts medical device trials.



Company/Product	Sector	Page
14 Canadian retirement communities	Long-Term Care	121
2 ambulance companies	Other	194
2 assisted living facilities	Long-Term Care	105, 125
2 Indian hospitals	Hospitals	88
2 nursing and rehab facilities	Long-Term Care	122
2 senior living communities	Long-Term Care	114
2 skilled nursing facilities	Long-Term Care	115, 118
2 specialty pharmacies	Other	192
3 Balfour Senior Living communities	Long-Term Care	120
3 primary care clinics	Physician Medical Groups	175
3 women's health products	Pharmaceuticals	165
3M Company	e-Health	70
4 assisted living communities	Long-Term Care	113
4 CCRCs	Long-Term Care	100
4 senior care properties	Long-Term Care	126
4-Antibody AG	Biotechnology	52
5 European dental companies	Other	183
7 skilled nursing facilities	Long-Term Care	117
8 senior living properties	Long-Term Care	101
80 senior care facilities	Long-Term Care	123
Abbey Manor Assisted Living	Long-Term Care	118
Abbey Manor Properties, LLC	Long-Term Care	118
AbbVie	Pharmaceuticals	152
Acadia Healthcare Company	Behavioral Health Care	45, 45
Accelecare Wound Centers, Inc.	Other	185
Accellent, Inc.	Medical Devices	144
ACM Global Central Laboratory	Laboratories, MRI and Dialysis	93
Actavis' generics in Western Europe	Pharmaceuticals	155
Actavis plc	Pharmaceuticals	161
Activaero GmbH	Pharmaceuticals	163
ActivaTek, Inc.	Medical Devices	148
AEW Capital Management	Long-Term Care	120
Agenus Inc.	Biotechnology	52
AIBioTech	Other	195
Aires Pharmaceuticals, Inc.	Pharmaceuticals	158
AirStrip	e-Health	74
Akorn, Inc.	Pharmaceuticals	153
Albany Molecular Research Inc.	Other	195
All Care Home Health LLC	Home Health Care	77
Almost Family, Inc.	Home Health Care	78
ALN Medical Management, LLC	Laboratories, MRI and Dialysis	91
Alnylam Pharmaceuticals, Inc.	Biotechnology	51
Altaris Capital Partners	Other	186
Alverix, Inc.	Medical Devices	137
Amber Pharmacy	Other	190
American Homecare Federation, Inc.	Other	188
American Medical Response	Other	194

Company/Product Sector	Page
	13, 114,
· ·	20, 125,
	128
Amino acid building block portfolio Pharmaceuticals	161
AmkaiSolutions e-Health	67
Anavex Life Sciences Corp. Pharmaceuticals	166
Antibiotic clinical assets and platform Pharmaceuticals	158
Apollo Medical Holdings, Inc. Physician Medical Groups	175
Aptalis Pharma Pharmaceuticals	152
Aptiv Solutions Other	196
Aragen Bioscience, Inc. Other	189
Arbor Terrace of East Cobb Long-Term Care	126
Archimedes Other	185
Arkansas Managed Care Organization, Inc. Managed Care	132
ARKRAY, Inc. Medical Devices	140
ArthroCare Corp. Medical Devices	143
Ashwood Assisted Living Long-Term Care	115
Assets from Thermo Fisher Scientific Biotechnology	49
Assisted living facility Long-Term Care	103
AstraZeneca plc Pharmaceuticals	151
Atlantic Health System Hospitals	85
Audax Health Solutions, Inc. e-Health	70
Aurobindo Pharma, Ltd. Pharmaceuticals	155
Aviv REIT Long-Term Care 99, 10	06, 115,
	117
Azura of Lakewood Long-Term Care	116
Bayer Group Biotechnology	53
BD Medical Devices	137
Berchtold Holding, AG Other	191
Berry Consultants, LLC e-Health	69
Bethesda Senior Living Communities Long-Term Care	112
BGS Pharmacy Partners, Inc. Other	187
BioClinica, Inc. Other	188
Biogen Idec Pharmaceuticals	154
Biohaven Pharmaceutical Holding Company Biotechnology	50
Limited	
BioMarin Pharmaceutical, Inc. Biotechnology	54
BioTelemetry Inc. Medical Devices	144
BioTelemetry, Inc. e-Health	73
Bioventus Biotechnology	56
Biozone Pharmaceuticals, Inc. Biotechnology	49
Blood Centers of America, Inc. Laboratories, MRI and Dialysis	96
Blue Cross of Northeastern Pennsylvania Managed Care	132
Breas Medical AB Medical Devices	145
Brent Williams Managed Care	131
Bridgeway Estates Long-Term Care	124
Bristol-Myers Squibb Company Biotechnology	60
Brookdale Senior Living Inc. Long-Term Care	114
Butazyme LLC Biotechnology	61

Company/Product	Sector	Page
Buyer Consortium	Hospitals	86
Cadence Pharmaceuticals, Inc.	Pharmaceuticals	159
Caldwell County Hospital Home Health	Home Health Care	78
Agency		
Cannulae manufacturing business	Medical Devices	143
CAP Medical Group, PLLC	Physician Medical Groups	174
Capital Health Group, LLC	Long-Term Care	101
Capitol Seniors Housing	Long-Term Care	126
Cardiac patient services unit	e-Health	73
Care Property Partners, LLC	Long-Term Care	103
Carex Health Brands	Medical Devices	148
Cascade Behavioral Hospital	Behavioral Health Care	45
Catholic Health Initiatives	Hospitals	84
CCBR-SYNARC	Other	188
CDK9 inhibitor program	Pharmaceuticals	151
Cedarburg Pharmaceuticals, Inc.	Other	195
Centers for Specialty Care Group	Long-Term Care	128
CGRP antibody	Biotechnology	52
Charles River Laboratories International, Inc.	Other	193
Chateau Vestavia	Long-Term Care	102
Chicopee VNA	Home Health Care	79
Chindex International, Inc.	Hospitals	86
Choice Pharma	Other	193
Cinven	Other	192
ClarusHealth Solutions	e-Health	66
Clinigen Group plc	Pharmaceuticals	167
Clinipace Worldwide	Other	193
CNL Lifestyle Properties, Inc.	Long-Term Care	102
Cocrystal Discovery, Inc.	Biotechnology	49
Collagen Solutions LLC	Biotechnology	55
Collbio Ltd	Biotechnology	55
Comprehensive Healthcare Management	Long-Term Care	108
Services, LLC	Pharmaceuticals	164
Concordia Healthcare Corp. Conservatory Senior Living portfolio	Long-Term Care	164 127
ContextVision	Other	191
CoStim Pharmaceuticals, Inc.	Pharmaceuticals	160
Crescendo Bioscience, Inc.	Biotechnology	57
CRO division of Galapagos NV	Other	193
CROS NT Ltd	Other	184
CryoLife, Inc.	Medical Devices	149
CU Chemie Uetikon GmbH	Pharmaceuticals	161
Cumberland Pharmaceuticals, Inc.	Pharmaceuticals	162
Cytocell Ltd	Biotechnology	57
CytoCore, Inc.	Medical Devices	139
DaVita	Physician Medical Groups	171
Deaconess HomeCare	Home Health Care	78
Debiopharm Group	Pharmaceuticals	158
Dental Select	Managed Care	131
		101

Company/Product	Sector	Page
Dermagraft	Biotechnology	54
Digirad, Inc.	Laboratories, MRI and Dialysis	95
Diplomat	Other	188
Diversicare Healthcare Services, Inc.	Long-Term Care	117
Diversicare of Big Springs	Long-Term Care	117
Donnatal®	Pharmaceuticals	164
Dr. Reddy's Laboratories	Biotechnology	53
Duke LifePoint Healthcare, LLC	Hospitals	83
DVS Sciences, Inc.	Medical Devices	141
E.J. Noble Hospital	Hospitals	83
Eli Lilly and Company	Biotechnology	52
Emerald Estates	Long-Term Care	109
Emeritus at Beneva Park	Long-Term Care	109
Emeritus at Decatur	Long-Term Care	122
Emeritus at Fort Myers	Long-Term Care	110
Emeritus Corporation	Long-Term Care	114
Encore Senior Living, LLC	Long-Term Care	104
EQT Mid Market GP BV	Laboratories, MRI and Dialysis	95
Evidera	Other	185
Excelsius Surgical	Medical Devices	138
Extended Care Physicians	Physician Medical Groups	172
FACTS software	e-Health	69
Fluidigm Corporation	Medical Devices	141
Fluke Biomedical	Medical Devices	146
Focus Healthcare Partners, LLC	Long-Term Care	101
Forest Laboratories, Inc.	Pharmaceuticals	152, 161
Fortress Investment Group, LLC	Long-Term Care	110
Fotona d.d.	Medical Devices	141
Foundation Surgical Hospital	Hospitals	87
Fresh Start Private Management, Inc.	Pharmaceuticals	151
Friendship Ridge Nursing Home	Long-Term Care	127
Gamma-Dynacare Medical Laboratories	Laboratories, MRI and Dialysis	91
GE Healthcare	Biotechnology	49
Genesis HealthCare	Long-Term Care	116
Glendale Care Center	Long-Term Care	116
Global Healthcare Exchange, LLC	e-Health	68
Global Healthcare REIT, Inc.	Long-Term Care	99, 107
Globus Medical, Inc.	Medical Devices	138
Gouverneur Hospital	Hospitals	83
Grandview Medical Center	Hospitals	84
Great Lakes Anesthesia Associates, P.C.	Physician Medical Groups	173
Greenway	e-Health	71
Griffin-American Healthcare REIT II, Inc.	Long-Term Care	100
Group of investors and operators	Long-Term Care	127
Grupo Biotoscana SL	Pharmaceuticals	155
GSABC Cooperative Corp.	Laboratories, MRI and Dialysis	96
GVK Biosciences	Other	189
Hackettstown Regional Medical Center	Hospitals	85
Hanover Place	Long-Term Care	101
	ĕ	

Company/Product	Sector	Page
Harvard Square	Long-Term Care	106
HealthLease Properties REIT	Long-Term Care	122
HealthSparq	e-Health	66
HealthTronics Inc.	Other	186
Heartland Community Health Clinic	Hospitals	86
HemaSource, LLC	Laboratories, MRI and Dialysis	91
Henry Schein, Inc.	Other	183
HighMark, Inc.	Managed Care	132
Horace Nye Nursing Home	Long-Term Care	128
Horizon Pharma, Inc.	Pharmaceuticals	164
Humility of Mary Health Partners	Hospitals	87
Hy-Vee, Inc.	Other	190
ICON plc	Other	196
Illinois Health Partners	Managed Care	133
I-MED Radiology Network	Laboratories, MRI and Dialysis	95
ImmunoTox Inc.	Other	195
Imprimis Pharmaceuticals, Inc.	Pharmaceuticals	159
Indegene	e-Health	65
Integrated Research Inc.	Other	183
International rights to Durolane	Biotechnology	56
Intrepid Innovations Corporation	Biotechnology	58
Intrexon Corporation	Other	194
Intuitive Surgical	Medical Devices	139
Investors Real Estate Trust	Long-Term Care	107
IPC The Hospitalist Company	Physician Medical Groups	174, 175
J. Knipper and Company, Inc.	Other	184
Jazz Pharmaceuticals plc	Pharmaceuticals	154
JHP Pharmaceuticals, LLC	Pharmaceuticals	156
JSS Medical Research	Other	183
Kayne Anderson Real Estate Advisors	Long-Term Care	127
Kythera Biopharmaceuticals, Inc.	Pharmaceuticals	163
Lab Bio-Medic	Laboratories, MRI and Dialysis	91
Laboratorios Grin S.A. De C.V.	Pharmaceuticals	165
Laboratory operations	Other	194
Lake Region Medical	Medical Devices	144
Lakeside Assisted Living	Long-Term Care	120
Lamplight Inn at Dayton	Long-Term Care	110
LCA-Vision	Other	190
LCS	Long-Term Care	104
Lexington Park	Long-Term Care	119
LHC Group Inc.	Home Health Care	78
LifeCell Corporation	Medical Devices	140
LNA drug platform	Pharmaceuticals	153
Lower Cape Fear Hospice & LifeCareCenter	Home Health Care	79
LSU Bogalusa Medical Center	Hospitals	85
Lupin Limited	Pharmaceuticals	165
Lupin Ltd.	Pharmaceuticals	157
Lutheran Care Center	Long-Term Care	125
Major Hospital	Long-Term Care	108

C	C4	D
Company/Product	Sector	Page
Mallinckrodt plc	Pharmaceuticals	159
Manchester Pharmaceuticals LLC	Pharmaceuticals	160
Mast Therapeutics, Inc.	Pharmaceuticals	158
MDSL International Ltd.	Other	184
Med Access, Inc.	e-Health	71 56
Medigene AG	Biotechnology Other	184
MediMedia Health's sample management lines MedImmune, Inc.		51
Medisoft SA	Biotechnology Medical Devices	147
MEDITE Group	Medical Devices Medical Devices	139
MEDNAX, Inc.	Physician Medical Groups	171, 172, 173,
MEDNAA, IIIC.	Filysician Wedicar Groups	171, 172, 173,
Mednet Healthcare Technologies	Medical Devices	144
Medpace, Inc.	Other	192
Medtronic, Inc.	Medical Devices	137
Medvance Ltd.	Other	186
Memorial Health System of East Texas	Hospitals	84
Mercer	e-Health	72
Merck & Co., Inc.	Biotechnology	60
Mercy Care	Home Health Care	79
Mercy Regional Health Center	Hospitals	88
Methodist McKinney Hospital	Other	189
MGC Diagnostics Corp.	Medical Devices	147
Mindbloom	e-Health	73
Modern Healthcare	Other	192
Montagu Private Equity	Medical Devices	145
Munster Med-Inn	Long-Term Care	108
mVisum	e-Health	66
Myriad Genetics, Inc.	Biotechnology	57
NAMSA	Other	186
Nanomi B.V.	Pharmaceuticals	157
Narayana Health	Hospitals	88
National Dentex Corporation	Laboratories, MRI and Dialysis	93, 94
National Health Investors, Inc.	Long-Term Care	126
National Pain Centers, Inc.	Physician Medical Groups	173
Network Geriatric Services	Physician Medical Groups	172
New Star Lasers, Inc.	Medical Devices	147
NextImage Medical	Rehabilitation	179
Nordion Inc.	Biotechnology	61
Norland assets	Medical Devices	138
North Coast Medical, Inc.	Medical Devices	148
North Ridge	Long-Term Care	99
North Scottsdale Family & Cosmetic	Other	187
Dentistry, PLLC		
NorthStar Healthcare Income, Inc.	Long-Term Care	106, 124
NorthStar Realty Finance Corp.	Long-Term Care	123
Northwest Community Healthcare's PHO	Managed Care	133
Not disclosed	Long-Term Care	102, 124, 125
Novartis Corporation	Pharmaceuticals	160
.		

Company/Product	Sector	Page
nSequence Center for Advanced Dentistry	Laboratories, MRI and Dialysis	94
NuPathe, Inc.	Pharmaceuticals	156
Occupational Care Consultants and Therapy	Rehabilitation	179
works		
Ocuhub technology platform	e-Health	69
Optum	e-Health	70
Organogenesis Inc.	Biotechnology	54
Ortho-Clinical Diagnostics, Inc.	Laboratories, MRI and Dialysis	92
OrthoPro, LLC	Medical Devices	142
Otsuka Pharmaceutical Co., Ltd.	Pharmaceuticals	166
Our Lady Health System	Hospitals	85
Outpatient Surgery Center	Other	189
Oxford Gene Technology	Biotechnology	57
Pacifica Companies	Long-Term Care	121
Paloma Pharmaceuticals, Inc.	Biotechnology	58
Par Pharmaceutical Companies, Inc.	Pharmaceuticals	156
Park Regency Thornton	Long-Term Care	112
PBM Capital Group	Medical Devices	145
PeopleLYNK	e-Health	71
Peppertree Square	Long-Term Care	111
Peregrine Senior Living	Long-Term Care	122
Peregrine's Landing	Long-Term Care	124
PharmaCell B.V.	Biotechnology	55
Pharmacy Creations LLC	Pharmaceuticals	159
PharMerica Corporation	Other	187
Pharos Capital Group, LLC	Behavioral Health Care	46
Phoenix Pharma Central Services Pte. Ltd	Laboratories, MRI and Dialysis	93
PhotoMedex, Inc.	Other	190
Physicians Anesthesia Associates, P.A.	Physician Medical Groups	172
Physicians Realty Trust	Hospitals	87
Physio-Control, Inc.	e-Health	68
Piedmont Neonatology, P.C.	Physician Medical Groups	174
Pivot Medical, Inc.	Medical Devices	146
Platinum Health Care, LLC	Long-Term Care	109, 109, 110,
		111, 112
Porchlight VNA/Home Care	Home Health Care	79
Portage Biotech Inc.	Biotechnology	50
PPOplus, LLC	Managed Care	131
Praxis mit Nähe	Physician Medical Groups	171
PreCision Dermatology, Inc.	Pharmaceuticals	157
Preferred Hospitalists of Michigan, PLLC	Physician Medical Groups	175
Private equity firm	Long-Term Care	115
Private investor	Long-Term Care	121
Q-Centrix LLC	e-Health	65
Quest Diagnostics	Laboratories, MRI and Dialysis	92, 94
Regional owner/operator	Long-Term Care	104, 105, 119,
	D' - 1 1	123
RestorGenex Corporation	Biotechnology	58, 59
Retrophin, Inc.	Pharmaceuticals	160

Company/Product	Sector	Page
Revelstoke Capital Partners LLC	Other	185
Revera Inc.	Long-Term Care	111
Rexam PLC's healthcare units	Medical Devices	145
Rights for AAGP blood preservation	Biotechnology	58
Rights to 3D imaging technology	Other	191
Rights to ADC technology	Pharmaceuticals	152
Rights to advanced adipose tissue injector	Medical Devices	140
Rights to ADX-N05	Pharmaceuticals	154
Rights to AF710B	Pharmaceuticals	166
Rights to ATX-101	Pharmaceuticals	163
Rights to Betimol	Pharmaceuticals	153
Rights to Dacogen®	Pharmaceuticals	166
Rights to ELND005	Pharmaceuticals	162
Rights to ImmTACs	Biotechnology	51
Rights to multiple immuno-oncology	Biotechnology	59
programs		
Rights to NanoBio's nanoemulsion technology	Biotechnology	60
Rights to NeuVax	Biotechnology	53
Rights to PDGFR-beta antibody	Biotechnology	53
Rights to ProCol Vascular Bioprosthesis	Medical Devices	149
Rights to Repligen's HDACi portfolio	Biotechnology	54
Rights to Vaprisol	Pharmaceuticals	162
River Valley Health Partners	Hospitals	87
Riverside Center for Behavioral Medicine	Behavioral Health Care	45
Roche Holding AG	Pharmaceuticals	153
Roscoe Medical, Inc.	Medical Devices	148
RSV Corporation	Biotechnology	50
Sabra Health Care REIT, Inc.	Long-Term Care	118
Sansio	e-Health	68
Savene®	Pharmaceuticals	167
SCL Health System and Univita Health	Home Health Care	77
Scottsburg Healthcare Center	Long-Term Care	107
Seaside Healthcare	Behavioral Health Care	46
Sebring Software, Inc.	Other	187
Sense4Baby, Inc.	e-Health	74
Shape-sensing technology	Medical Devices	139
Sirna Therapeutics, Inc.	Biotechnology	51
Siskin Hospital	Long-Term Care	113
Sisters' Community Health Care Center	Hospitals	86
Smith & Nephew plc	Medical Devices	143
Solana Surgical, LLC	Medical Devices	142
Solstas Lab Partners Group	Laboratories, MRI and Dialysis	92
Sorin Group	Medical Devices	143
Span Diagnostics Ltd.	Medical Devices	140
Spring Creek Fruitland ALF	Long-Term Care	107
St. Andrews Memory Care	Long-Term Care	121
St. Barnabas Healthcare Center	Long-Term Care	113
Sterigenics International, LLC	Biotechnology	61
Sterling Partners	e-Health	65

Company/Product	Sector	Page
Stratose	Managed Care	131, 132
Streamline Health Solutions, Inc.	e-Health	67
Stryker Corporation	Medical Devices	146
Stryker Corporation	Other	191
Summit Anesthesia Associates, P.A.	Physician Medical Groups	171
Summit Health	Laboratories, MRI and Dialysis	94
Summit Health & Rehab Center	Long-Term Care	105
Sunrise Senior Living	Long-Term Care	111
Surgical Information Systems	e-Health	67
Swissray International, Inc.	Medical Devices	138
Syneron Medical Ltd.	Medical Devices	147
TearLab Corporation	e-Health	69
Telerhythmics, LLC	Laboratories, MRI and Dialysis	95
TELUS Health	e-Health	71
TESARO, Inc.	Biotechnology	59
Teva Pharmaceutical Industries Ltd.	Pharmaceuticals	156
Texas skilled nursing facility	Long-Term Care	106
The Arbors at Ranch Penasquitos	Long-Term Care	103
The Carlyle Group	Laboratories, MRI and Dialysis	92
The Carlyle Group	Long-Term Care	103
The Communities of Solarbron	Long-Term Care	102
The Ensign Group, Inc.	Long-Term Care	116
The Gores Group and Technology4Medicine,	Medical Devices	141
LLC		
The Haven in Texas Hill Country	Long-Term Care	104
The Solana at Cinco Ranch	Long-Term Care	100
The Villas at Saint James	Long-Term Care	128
Thoma Bravo, LLC	e-Health	68
TiGenix B.V.	Biotechnology	55
Total Therapeutic Management, Inc.	e-Health	65
Transition Assist	e-Health	72
Transition Therapeutics Inc.	Pharmaceuticals	162
Treatments for blood disorders	Pharmaceuticals	154
Treo Solutions	e-Health	70
Trianta Immunotherapies GmbH	Biotechnology	56
Tri-County Dental Laboratory	Laboratories, MRI and Dialysis	93
Trinity Rx Solutions, LLC	Pharmaceuticals	151
TriStar Health	Hospitals	84
TYRX, Inc.	Medical Devices	137
U.S. HealthWorks	Rehabilitation	179
UHS-Pruitt Corporation	Long-Term Care	105
Unfors RaySafe	Medical Devices	146
Unibased Systems Architecture, Inc.	e-Health	67
United Medical	Pharmaceuticals	155
Valeant Pharmaceuticals International, Inc.	Pharmaceuticals	157
Varian Medical Systems, Inc.	e-Health	72
VasculoMedics, Inc.	Biotechnology	59
Vectura Group plc	Pharmaceuticals	163
Velocity Medical Solutions, LLC	e-Health	72

Company/Product	Sector	Page
Verde Media Group Inc.	Biotechnology	61
Vertical Pharmaceuticals, LLC	Pharmaceuticals	165
Via Christi Health	Hospitals	88
Vidara Therapeutics International Ltd.	Pharmaceuticals	164
Villages of Orleans Health & Rehab Center	Long-Term Care	108
Vineyard Nursing Association	Home Health Care	77
Virosome vaccine technology	Biotechnology	50
Visiting Nurse Association of Cape Cod	Home Health Care	77
Vocera Communications, Inc.	e-Health	66
Warrenton Nursing Home	Long-Term Care	99
Wedgewood Gardens	Long-Term Care	123
Wellness Center USA Inc.	Physician Medical Groups	173
Welltok	e-Health	73
West Park Place	Long-Term Care	112
Wilson Medical Center	Hospitals	83
Windhaven Eldercare Center	Long-Term Care	119
WorkWell, Inc.	Rehabilitation	179
Worldwide rights to immuno-oncology	Biotechnology	60
products		
Wright Medical Group, Inc.	Medical Devices	142, 142